



The origin and inspiration of Sea Otter Europe lie in the Sea Otter Classic, the planet's biggest cycling festival, which has been held every year since 1991 at Laguna Seca (California) and has never stopped growing and evolving.

In 2017 the festival an expansion of its legacy begins, with a starting point in Europe, taking place in the cyclist's paradise, Girona - Costa Brava. From then on, it has grown year by year consolidating the show as the best bike festival that gathers together all bike categories in it.

Whether if you just want to activate your brand, sell products, create business opportunities; or if you are willing to introduce your latest launches. Come over to enjoy the best of cycling, test the latest launches and get amused by a whole weekend program.

Sea Otter Europe is the place to be. The place where brands and customers get in touch.

60.000 VISITORS IN 2022

+4.400 PARTICIPANTS IN THE SPORTS EVENTS

\*\*NACIONALITIES\*\*

ROAD | E-BIKES | MTB

GRAVEL | URBAN MOBILITY

ENDURO | BMX

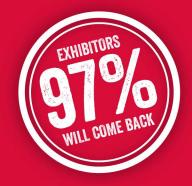
KIDS BIKES

## **EXPO ZONE 2022**

### THE EDITION IN NUMBERS

**210** STANDS **350** BRANDS

80 MEDIA +125 JOURNALISTS ACCREDITED FROM 20 COUNTRIES



### **EVENT COMPLETELY GEARED TOWARDS** THE END CUSTOMER

A PARADISE FOR CYCLING AND FOR THE CYCLIST



- + activate your brand
- + find new clients
- + direct selling to the costumer
- + product test
- + bring your ambassadors
- + make raffles & other brand activations
- + give a boost to your business & brands



### **ACCORDING TO EXHIBITORS**

**■** BUSINESS **OPPORTUNITIES**  HIGH QUALITY PUBLIC

Cycling enthusiasts who are up to date of the latest novelties and launches.

HIGH QUALITY PUBLIC



# BECOMING AN EXHIBITOR

- Booking procedure 100% online through Map Dynamics platform.
- ✓ Spaces are sold by blocks of 3x3 | 5x5 | 6x3 depending on the area you want to be allocated.
- Select as much blocks as needed.

#### **PARTICIPATION INCLUDES**

- Water access.
- ▲ Appear in the brand list displayed online and in the official guide.
- Badges & Park access.
- Space hired.

#### **SERVICES**

Electricity Can
250€ DESDE

Canopy Selling license

DESDE 300€ 200€

Booth furniture SELECTION DURING PURCHASE

2023 RATES

DE 9 A 49M<sup>2</sup>
≥ 50M<sup>2</sup>

 RED ZONE
 PINK ZONE
 YELLOW ZONE
 GREEN ZONE

 89€
 80€
 70€

 75€
 65€
 65€
 55€

URBAN URBAN
70€

ORANGE ZONE

70€ 55€ 70€ 55€

INDOOR ZONE

### **DEMOBIKE** FROM 300€

Are you a bike brand? Demobike is the bike test activity that will definitely complement not only your experience as exhibitor, but also the visitor one. The chance to increase sellings.

#### WHAT IS INCLUDED?

- Bike park.
- → Bike plate for each bike with personalized logo.
- ✓ Profile in the reservation system.
- ✓ Control on booking schedule, person using the bike, statistics, ...
- ▲ Access to all of the 8 tracks designed by the organization.
- ▲ Access to the demobike private briefing for a deep explanation on tracks.
- ✓ Security at the demobike gate.
- ✓ Insurance in case of accident that covers the rider.



# LEVEL UP YOUR VISIBILIEN

### **COMMUNICATION PLUS 750€**

#### WHY?

- Take your brand to a next level of visibiility.
- ✓ Increase your brand awareness.
- ✓ Stand out among your competitors.

#### THE PACK OFFERS:

- ▲ Appearance of the logo of the brand on the Map Dynamic map of the festival.
- ▲ Communication 1 post on social network (Instagram + Facebook) of festival.
- ✓ Sending up to 2 push notifications to visitors via Sea Otter Europe festival app.
- ▲ Announcing up to 4 announcements through the loud speakers.

### ADVERTISING IN THE OFFICIAL GUIDE

- ightharpoonup The official festival program with all the information, maps, programs, ...
- → Distributed 1 month before the festival.
- ▲ 15.000 units. Local, national and south of France. In cycling shops and sports facilies.



#### **FULL PAGE 500€**

148 x 210mm + 3mm of margin.

#### HALF PAGE 350€

134 x 92mm No margin.

#### **SPOT 20" 500€**

Advertising in the official big screen of the event. Loop playback.

Resolution: 1920x1080 | Codec: H.264

Format: .MP4 o .MOV

<sup>\*</sup> Bikes carrying a DEMOBIKE plate have access to this bike park, but only for DEMO bikes.

<sup>\*</sup> Availables until space is full (open from Thursday 21, 06:00p.m. to 07:00 p.m. till Sunday at 9:00 a.m.)

<sup>\*</sup>The organitzation offers this space:

<sup>·</sup> One room inside the pavilion locked up, but this service does not offer any anti-thief insurance, niether for damages and consequently the organitzation will not be responsable in any case.

#### **HOW TO BOOK** YOUR BOOTH? STEP VISIT 01 www.seaottereurope.com > exhibition STEP **CHECK OUT THE** 02 FLOORPLAN & THE BOOTHS **AVAILABLE** STEP **CHOOSE YOUR PREFERED** 03 **BOOTH(S) FROM THE MAP SELECT & PAY.** YOUR BOOKING WILL BE 04 COMPLETED JOIN THE EXPO ZONE NOW! START HERE

### BOOKING CALENDAR



Opening registrations to 2022 brands that wants to come with the same conditions.



25

Opening registrations to 2022 brands that would like to changes dimensions/location (According to availability)



Opening registrations to new 2023 brands (all those that were not present in the 2022 edition)



**Deadline** for EXPO ZONE APLICATIONS

