

2019

EXHIBITOR PROSPECTUS

NEWEA ANNUAL CONFERENCE & EXHIBIT

WATER'S WORTH IT LET'S GO ALL IN.

January 27–30, 2019
Boston, Massachusetts



New England Water Environment Association
10 Tower Office Park, Suite 601
Woburn, MA 01801-2155
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NEWEA
WORKING FOR WATER QUALITY

DEAR EXHIBITOR:

We invite you to join the New England Water Environment Association (NEWEA) in Boston, MA, January 27–30, 2019 for the 2019 Annual Conference & Exhibit, which brings together water quality professionals to exchange ideas, learn, and debut cutting-edge technology and innovative products.

The NEWEA Annual Conference and Exhibit is a **prestigious water quality conference** held in New England. This event will attract more than 2,000 attendees, providing your company the best opportunity to **attract new prospects, introduce new products** and give **product demonstrations to buyers** in the water industry. The conference features 30+ technical sessions and one centrally-located Exhibit Area on two interconnected floors with over 200 booths.

Book Early To Save Money and Secure Your Exhibit Space!

Be among those who take advantage of this opportunity and book your booth space by October 12 to receive the discounted booth fee. Booths may be selected through our online exhibit registration system.

If you need more information, please contact Paul Casey, Exhibits Chair, at 603-656-9799 or p2casey@flowassessment.com or contact the NEWEA office at 781-939-0908 or mail@newea.org.

We look forward to your participation in the 2019 NEWEA Annual Conference and Exhibit!

Thank you!

Paul Casey, Exhibits Committee Chair

Gain Additional Exposure

Get additional valuable exposure and increase awareness for your company by becoming a conference sponsor; participating in the exhibitor directory (printed and online); or by placing ads in the NEWEA Journal.

About NEWEA

Established in 1929, the New England Water Environment Association is a dynamic organization of over 2,100 water quality professionals who are dedicated to the preservation of water quality and water resources throughout New England.

AS AN EXHIBITOR, YOU GET FREE PROMOTION IN NEWEA'S PUBLICATIONS!

- Onsite Official Conference Program and Exhibitor Directory
- NEWEA Mobile App
- Online Exhibitor Directory
- Conference Issue of the NEWEA Journal
- Conference Announcements

In order to have your company listing appear in the publications, space reservation must be received by the preregistration deadline and space fees must be current.

CONNECT WITH NEWEA ON SOCIAL MEDIA



EXHIBIT AT OUR PRESTIGIOUS WATER QUALITY SHOW

BOOTH EQUIPMENT AND SERVICE INFORMATION

The Exhibit Area will be centrally located on the 3rd and 4th floors interconnected by an internal stairwell at the Boston Marriott Copley Place Hotel. Exhibits will be open Monday through Wednesday.

Each booth space rented will include the following:

- One 10'W x 8'D exhibit booth space, ceiling is 8' high (exhibit area is carpeted)
- 8' high back drape and 3' high side rails
- One 2' x 6' draped and skirted table
- 7" x 44" exhibitor identification sign
- Two folding chairs and wastebasket
- Four exhibit personnel admittance badges
- Free Exhibit Hall Passes - Good for Wednesday, January 30, 2019
- Online access to proceedings

Additional exhibit hall passes and event tickets may be purchased separately onsite.

Electricity and other utility connections are not provided with the space but can be ordered through PSAV (the Marriott Hotel's Audio Visual company). The order form is posted in the [Exhibitor Service Center](#). NEWEA assumes no responsibility or liability for any of the foregoing services performed and materials delivered.

EXHIBIT BOOTH RATES

	"Discount" Registration*	Standard Registration
Exhibit Booth (10'W x 8'D)	\$1,325.00	\$1,550.00
*Exhibit space must be secured online on or before Friday, October 12, 2018 to qualify for the discounted registration.		

RESERVE YOUR BOOTH SPACE

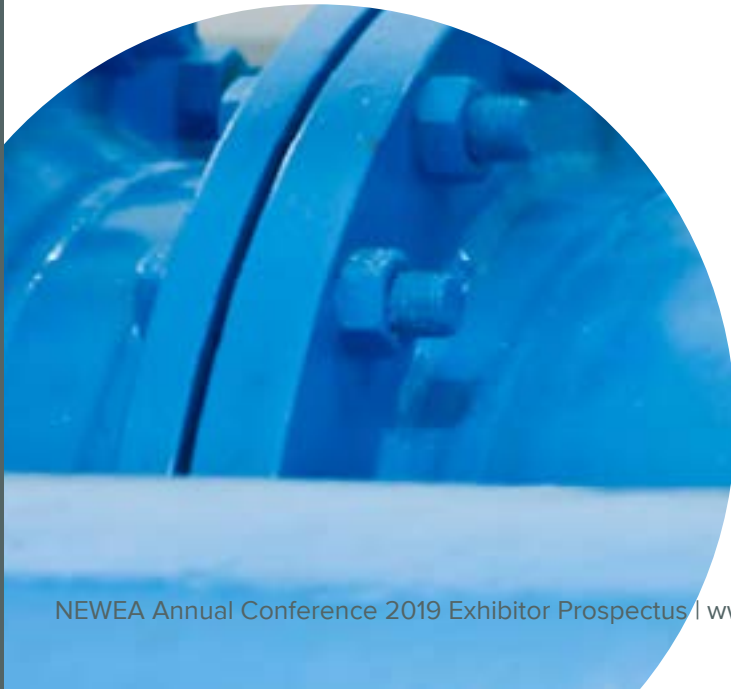
The online exhibit registration will open Monday, September 10, 2018. Booths may be selected through the online interactive floor plan. Exhibit spaces are immediately assigned and confirmations emailed upon receipt of successful application!

DATES TO REMEMBER

September 10, 2018	Booth sales open to new exhibitors
October 12, 2018	Preregistration rate ends
January 11, 2019	Final booth payment dues
January 18, 2019	Exhibitor Directory and name badges are due

EXHIBIT HALL SCHEDULE

Sunday, January 27, 2019	
12:00 Noon–6:00 PM	Exhibitor Set-up (3rd floor)
2:00 PM–6:00 PM	Exhibitor Set-up (4th floor)
Monday, January 28, 2019	
8:00 AM–10:00 AM	Exhibitor Set-up
10:30 AM–6:30 PM	Exhibit Area Open
4:30 PM–6:30 PM	Exhibit Reception (3 rd floor)
Tuesday, January 29, 2019	
8:00 AM–6:30 PM	Exhibit Area Open
4:30 PM–6:30 PM	Exhibit Reception (4 th floor)
Wednesday, January 30, 2019	
8:30 AM–1:00 PM	Exhibit Area Open (Open to public)
11:00 AM–1:00 PM	Exhibit Brunch (3 rd & 4 th floors)
1:00 PM–3:00 PM	Exhibitor Breakdown
The exact times for exhibitor set-up will be finalized in the confirmation email from NEWEA.	



EXHIBITOR BENEFITS

The New England Water Environment Association's 2019 Annual Conference and Exhibit in Boston, MA will be a gathering of water quality professionals who are committed to preserving, protecting and managing the water environment. The Exhibit Area will showcase products, services and educational opportunities for water quality professionals.

Exhibit space entitles you to many benefits and services:

- Exhibitors may list their company under a category to allow attendees to quickly locate your company.
- Dedicated exhibit time, including receptions, coffee breaks and brunch (Wed.) held in the Exhibit Area.
- Recognition as an exhibitor in the official conference program.
- Complimentary listing in the online exhibitor directory.
- One centrally-located Exhibit Area on two floors.
- Sponsorship opportunities to promote your company.
- Complimentary final registration list for Annual Conference 2018.
- Four complimentary badges to attend the conference.
- Entertainment stations located around the Exhibit Area.
- Free Exhibit Hall Passes - Good for Wednesday, January 30, 2019

The NEWEA show draws engineers and professionals... throughout the wastewater treatment industry..."

-Michael Caso,
Technology Sales
Associates, Inc.

TECHNICAL PROGRAM — HEAR THE LATEST TOPICS AND TRENDS IN THE INDUSTRY

Take advantage of 30+ technical sessions and keep your employees abreast of new trends in the industry! Sessions include: Asset Management, Collection Systems, CSO, Energy, Government Affairs, Protection, Industrial Wastewater, Informational Technology and Automation, Laboratory Practices, Microconstituents, Plant Operations, Public Education, Research, Residuals Management, Safety, Small Community Outreach, Stormwater, Sustainability, Utility Management, Water for People, Water Reuse, Watershed Management, Wetlands and Young Professionals.

NETWORK WITH OTHER WATER QUALITY PROFESSIONALS

The Annual Conference and Exhibit is a prestigious water quality conference in New England. Its ongoing success can be attributed to its attendees and exhibitors. The conference continues to draw all types of water professionals in the industry. Whether you want to network with an educator, plant operator, engineer, or scientist, we've got you covered.

Annual Conference* Registrants' Primary Job Functions

137	Educators and Students
265	Engineering and Design Staff
250	Engineering, Laboratory, Operations Management
955	Purchasing/Marketing/Sales
245	Operations
232	Other (Regulators, Public Officials, etc.)
36	Scientific and Research Staff

*Data from 2018 annual conference

Annual Conference Attendance Figures

	2014	2015	2016	2017	2018
Attendees	1,084	1,032	1,251	1,278	1,289
Exhibitors	840	824	808	820	831
Total Attendance	1,924	1,856	2,059	2,059	2,098

EXHIBIT TERMS — OFFICIAL RULES AND REGULATIONS

1. LOCATION OF EXHIBITS: The exposition will be held at the Marriott Copley Place Hotel, Boston, Massachusetts. All measurements and booth layouts shown on the floor plan are as accurate as possible, but the New England Water Environment Association (NEWEA) reserves the right to make such modifications and changes in booth assignments as may be necessary to adjust the floor plan at any time to meet the needs of NEWEA, its Attendees and Exhibitors.

2. EXHIBITOR EQUIPMENT AND SERVICES: Standard booth size is 10'W x 8'D with a ceiling height of 8' high unless otherwise noted on the floorplan. Each booth will include one 6' draped table, two chairs, wastebasket, side-rails and drape backdrop for each booth in addition to one company identification sign. Exhibitors shall notify the NEWEA office with any specific requests pertaining to oversized equipment or other items. NEWEA holds the right to deny exhibitors permission to show specific pieces of equipment, displays, etc., based on dimensions and/or weight.

3. APPLICATIONS: Applicants must secure an exhibit booth through the online exhibit registration website. Final payments must be received by Friday, January 11, 2019 to secure exhibit booths. Credit cards are accepted. Make checks payable to NEWEA, 10 Tower Office Park, Suite 601, Woburn, MA 01801

4. ASSIGNMENT OF SPACE: Priority of space assignments will be based upon availability on a first-come, first-served basis with preference given based on past participation. General registration will be available September 10, 2018. Exhibitors who desire assignment next to each other should purchase booths together online. **A discount will be offered for registrations received prior to Friday, October 12, 2018.**

5. EXHIBITOR SERVICE MANUAL: The manual will be posted online and will contain order forms and shipping instructions from the official service contractor for your booth space. The service contractor will notify exhibitors electronically prior to the Exposition. Note: electricity is ordered through the hotel.

6. INSTALLATION OF EXHIBITS:

Sunday, January 27, 12 Noon–6:00 PM (3rd floor)
Sunday, January 27, 2:00–6:00 PM (4th floor)
Monday, January 28, 8:00–10:00 AM

All exhibits must be set up by 10:00 AM on January 28, 2019.

7. EXHIBIT HOURS:

Monday, January 28, 10:30 AM–6:30 PM
Tuesday, January 29, 8:00 AM–6:30 PM
Wednesday, January 30, 8:30 AM–1:00 PM

8. DISMANTLING OF EXHIBITS: No packing or dismantling of exhibits will be allowed until the official closing of the exhibit area at 1:00 PM on Wednesday, January 30. **Failure to abide by this policy will result in loss in booth selection preference priority for the 2020 Annual Conference.** All exhibits must be removed from the exhibit area by 4:00 PM on Wednesday, January 30. Materials not removed by this time will be put in storage at the Exhibitor's expense. There is no space available for storage of empty cartons, crates, etc. Arrangements may be made with the exhibit service contractor for storage.

9. EXHIBIT SET-UP AND DISMANTLING, including unloading and loading of materials and equipment, is governed by Boston Union Guidelines. Hand Carry - Exhibitors may hand carry one item, one time, in or out of the facility without having to access the loading dock. Hand-carried is defined as one item that can be easily carried by an individual, without the need for dollies or other mechanized equipment weighing less than 30 lbs. Unions claim jurisdiction under all other circumstances. Privately Owned Vehicles - Exhibitors may load and unload: Automobiles, Station Wagons, Mini Vans, SUVs, Pick-Up Trucks and Vans. Exhibitors may use their own equipment limited to carts, dollies, and hand trucks. Exhibitors can not use motorized or hydraulic devices. Any vehicle requiring dock use is under Union jurisdiction.

10. EXHIBIT FACILITY: The Exhibitor assumes responsibility and liability for losses, damages and claims arising out of injury or damage to the Exhibitors' displays, equipment and other property brought upon the premises of the Boston Marriott Copley Place Hotel and shall indemnify and hold harmless the Hotel and NEWEA and their agents, servants and employees from any and all such losses, damages and claims. There is no other agreement or warranty between the Exhibitor and NEWEA except as set forth in this document. The rights of NEWEA under this contract shall not be deemed waived except as specifically stated in writing and signed by an authorized officer of NEWEA.

11. SECURITY AND INSURANCE: NEWEA will provide security service from 12:00 Noon, January 27, 2019 through 3:00 PM January 30, 2019 during the hours when the exhibit area is not open to the public. However, the Exhibitor is solely and fully responsible for his/her own exhibit material and should insure his/her exhibit against loss or damage from any causes whatsoever. Security for booths outside of the Exhibit Hall will be limited as booths outside of Exhibit Hall are accessible during periods when the exhibits are not open. All property of the Exhibitor is understood to remain in its care, custody, and control in transit to or from or within the confines of the Boston Marriott Copley Place Hotel.

12. CARE OF BUILDING AND EQUIPMENT: Exhibitors, or Agents, must not injure or deface the walls or floors of the building, the booths, or the equipment of the booths. When such damage appears, the Exhibitor is liable to the owner of the property so damaged. All materials used in decorations must be flameproof. Electric wiring must conform to Electric Code Safety Rules, and all applicable fire laws, electrical codes and other laws, which affect the installation, conduct and disassembly of the exhibit. Combustible material or explosives are not permitted in the exhibit hall. The Exhibitor shall also comply with all reasonable requests of officials of the Boston Marriott Copley Place Hotel with respect to installation, conduct and disassembly of its exhibit.

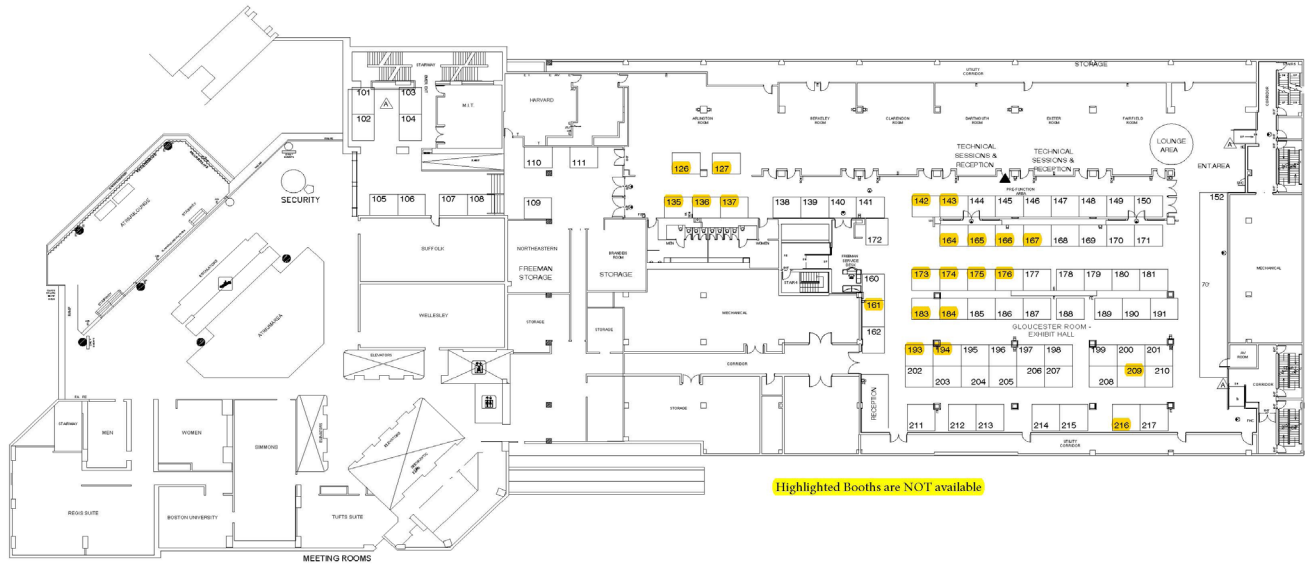
13. CANCELLATION OF EVENT: In the event that it is necessary to cancel a portion of or all of the NEWEA 2019 Annual Conference and/or the exhibits, due to any cause beyond the direct control of NEWEA including, but not limited to damage to or destruction of the convention and exhibit building, labor strikes, adverse weather conditions, the Exhibitor shall be reimbursed only for actual direct costs not incurred by NEWEA.

14. CANCELLATION OF EXHIBIT REGISTRATION: In the event that an Exhibitor desires to cancel a reservation, NEWEA must receive a request for cancellation in writing and a refund will only be granted if NEWEA is able to fill the reserved booth with a replacement Exhibitor.

NEW ENGLAND WATER ENVIRONMENT ASSOCIATION

JANUARY 27-30, 2019

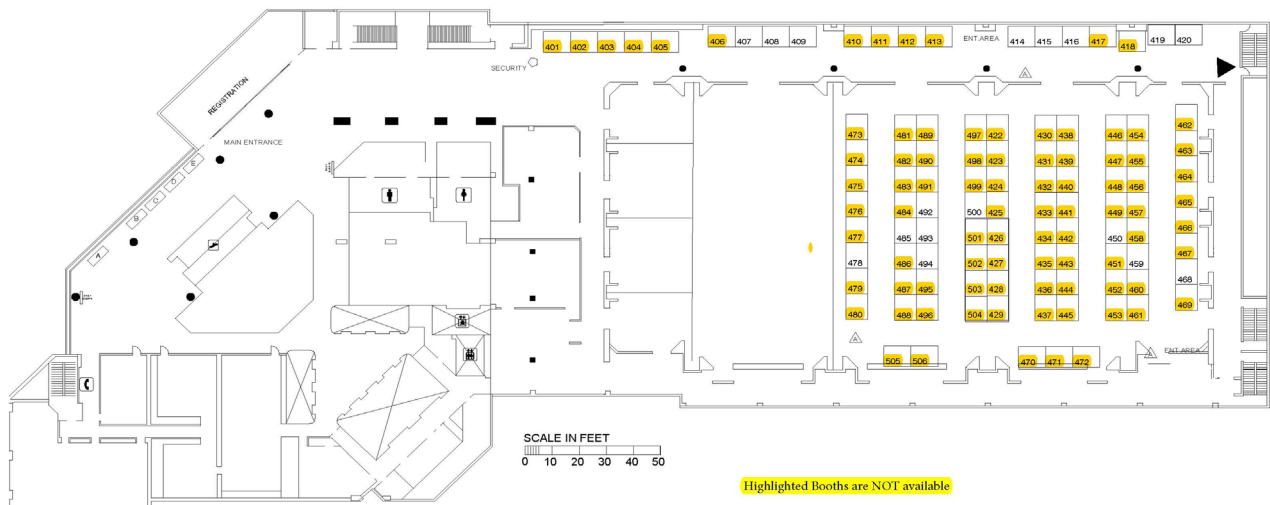
MARRIOTT COPLEY - LEVEL 3 - BOSTON, MA



NEW ENGLAND WATER ENVIRONMENT ASSOCIATION

JANUARY 27-30, 2019

MARRIOTT COPLEY - LEVEL 4 - BOSTON, MA



HIGHLIGHTED BOOTHS ARE NOT AVAILABLE. EXHIBIT BOOTHS MAY BE PURCHASED ONLINE AFTER OF 9/10/18. AVAILABILITY SUBJECT TO CHANGE.

2018 LIST OF EXHIBITORS

3M/Scott Safety	ECS	Landia Inc.	SPX Flow, Inc. - Lightnin
ABBA Pump Parts & Service	Ekoton USA	LandTech Consultants, Inc.	SSI Aeration
ADS Environmental Services	ElectroScan	Layne	Stacey DePasquale Engineering, Inc.
Advanced Drainage Systems, Inc.	ENAUQA	Lone Star Blower	StormTrap
Aeriation Industries, International	Enduro Compsites	Lystek International	SUEZ
AEROMOD	Enviro-Care	Maltz Sales Company	Sullivan Assoc./RITEC Environ.
Aerzen USA Corp.	Environment One	McInnis Sales	Sulzer
Airvac-Aqseptence Group	Environmental Dynamics	Measurement Specialties	Synagro Northeast, LLC
Allied Powers LLC.	Environmental Operating Solutions	Mechanical & Pump Services Inc	TBD
AllMax Software, Inc.	eRPortal Software, Inc.	Mechanical Solutions Inc	Technology Sales Associates Inc.
Amwell	EST Associates, Inc.	Methuen Construction.Co., Inc.	Ted Berry Company, Inc.
Andritz Separation	Evoqua Water Technologies	MGD Process Technology, Inc.	Teledyne ISCO
ANUA	Evoqua/Davco Products	Michie Corporation	Telog Instruments
Aqua -Aerobic	F.R. Mahony & Associates, Inc.	Mission Communications	Tenstim/Geozysolutions
Aqua Solutions, Inc.	FCB Insurance LLC.	Mixtec NA	The MAHER Corporation
Aquionics UV	FKC Co., Ltd.	Motor Protection Electronics	THERMAL PROCESS
Aries Industries, Inc.	FloAV	National Filter Media	Thompson Pipe Group
ASA Analytics	Flomotion	National Water Main Cleaning Co.	Thrimpt Actuators
Asahi/America	Flottweg	Netzsch	Trojan
Associated Electro-Mechanics Inc.	Flow Assessment Services LLC.	New England Controls	Truax Corporation
Atlantic Fluid Technology Inc.	Flow Tech, Inc.	New England Enviro Equipment	Trumbull Manufacturing
Atlas Copco	Flowserve Corp.	New England Water Group	UGSI CHEMICAL FEED
AWC	FlowWorks	NEXOM	Ultra Tech
Ayer Sales	Flygt Products - A Xylem Brand	Next Turbo	Ultraflote
BAU Hopkins	Ford Hall Company Inc	Nivelco	United Concrete Products, Inc.
BAU/HOPKINS	FOURNIER	Northeast Electric	USABBLUEBOOK
BDP Industries Inc.	Franklin Miller, Inc.	NOV / Moyno Pump	Utility Cloud (AESC)
Binder Group	FreeWave	Oakson	Vapex
Biorem	FW Webb Process Controls Division	OldCastle Precast	Varec Biogas
Blake Equipment	Glasco uv	Orenco Systems Inc.	Vaughan Co. Inc
Blue I Technologies	Gorman Rupp Company	OVIVO	Velodyne
BluelnGreen	Grande Water Management	P&H Senesac, Inc.	Verder
BMC Corp	Green Mountain Pipeline Services	Parkson	Victaulic
Boerger	Groth Corporation	Penn Valley Pump	Viking Chain
Boyson and Associates, Inc.	Grundfos	Pentair Corp	Vogelsang
Brentwood Industries	Grundfos USA	Performance Chemicals, LLC	Vortex Companies
Cabot Norit Activated Carbon	Hach Company	Perma-Liner Industries, LLC.	Vulcan Industries
Calgon Carbon UV	Hach Flow	Permastore Tank & Silos	Waco
Carl Lueders & Company	Hannah Equipment	Philadelphia Mixers	Walker Process Equipment-Division
Carlsen Systems, LLC	Harmon & Co, Inc.	PIERALISI	of McNish Corporation
Carter Pump Company	Hayes Pump, Inc.	PipeLogix	Walker Wellington LLC
Casella Organics	Hazen and Sawyer	POND Technical Sales	Warwick Sewer Authority
Centrisys/CNP Corp	Hellan Strainer	Precision Trenchless, LLC	Wastecorp
ChemFree DeFoam LLC	Hidrostral Pumps	PREMIER TECH AQUA	Watson Marlow
Claro	Hobas Pipe USA	Primex	Wemco
CLEARAS	Holland Company	PULSCO	Wescor Associates, Inc
CMI Groupe	Huber Technology	Pump Systems, Inc.	WesTech Engineering, Inc.
CN Wood	Hydro International	Purafil	Whipps Inc.
Continental Blower, LLC	Hydro-Dyne	Pure Technologies U.S. Inc.	WhiteWater, Inc.
CONTINETAL CARBON GROUP	ILC Dover	PW Tech	Williamson Pump & Motor
Cordell Dumpster-Veyor	In-Situ	R.H. White Construction Co., Inc.	Wilo USA
Coyne Chemical Enviro Services	Infiltrator Water Technologies	RACO	Wind River
CPE	Innovyze	Rain for Rent	Worcester Polytechnic Institute
Cretex Specialty Products	Invent Environmental Technologies	Raven Lining Systems	Xylem
CSI Controls	IPEX	Rebuild-It Services Group	Yaskawa
CST Industries	Ishigaki USA	Red Valve	ZAPS
CUES	ITpipes	Resource Management, Inc.	Zoeller
DANFOSS	J&R Sales and Service, Inc.	Rexa, Inc.	
David F Sullivan & Assoc., Inc	JDV Equipment Corp.	RI Analytical Laboratories	
Deanli Water	JPS Industries, Inc.	Rockwell Automation	
Denali Water Solutions, LLC.	JWB Company	RUSSELL RESOURCES, INC.	
DeNora Water Technologies	JWC Environmental	RW Gate	
DeRagger Co	Kemira	SAF-T-FLO	
DeZURIK Valves	Komline-Sanderson	Schreiber	
Diversified Infrastructure Services	KROFTA	Schwalm USA	
DN Tanks	Krohne	Seepex Pumps	
Doetsch Environmental Services	Kruger	Sentrol, Inc	
Duke's Root Control, Inc.	KSB	SHELTER WORKS	
Duperon Corporation	Kusters Water	SMITH AND LOVELESS	
Dutchland	KWS Manufacturing	SNF Polydyne	
EA Tanks	L&J Technologies	Spencer	
Eastern Pipe Service	Lakeside Equipment	Sprayroq, Inc.	

"Out of the Member Association shows that I attend, this one is by far the best...hands down!"

-Annual Conference Exhibitor