

10001 Fannin St, Houston TX, 77045 Customer Service Phone: (832) 799-5700 Customer Service Fax: (832) 415-0517

Customer Service Email: <a href="mailto:houston@shepardes.com">houston@shepardes.com</a>

#### **SHOW INFORMATION**

#### **Cleaners Showcase**

April 5 - 7, 2018

Shreveport Convention Center, Shreveport, LA

Event Code: T120170418

#### **BOOTH PACKAGE**

Items provided in your booth, per exhibitor: 8' High backwall drape, 3' High sidewall drape

7" x 44" Cardstock Identification Sign

Show drape color(s): Blue, White, Gold

Aisle carpet color: Eclipse

#### **EXHIBIT SHOW SCHEDULE**

General Exhibitor Move-in: Wednesday, April 4, 2018 9:00 AM - 4:00 PM

Thursday, April 5, 2018 11:00 AM - 3:30 PM

Exhibit Hours: Thursday, April 5, 2018 4:00 PM - 9:00 PM

Friday, April 6, 2018 11:00 AM - 5:00 PM Saturday, April 7, 2018 10:00 AM - 3:00 PM

Exhibitor Move-out: Saturday, April 7, 2018 3:00 PM - 8:00 PM

Freight Re-route Time: Saturday, April 7, 2018 7:00 PM

#### **IMPORTANT DEADLINES**

Exhibitor appointed contractor notification deadline: Thursday, March 8, 2018

Discount price deadline for standard Shepard orders: Thursday, March 15, 2018

Discount price deadline for custom Shepard rentals: Tuesday, March 6, 2018

First day for warehouse deliveries without a surcharge: Thursday, March 8, 2018

Last day for warehouse deliveries without a surcharge: Wednesday, March 28, 2018

Last day for warehouse deliveries: Monday, April 2, 2018

Date indicated is last day freight can arrive to advanced warehouse with guarantee of delivery to booth for exhibitor move-in.

First day freight can arrive at show facility: Wednesday, April 4, 2018 at 11:00 AM

#### **SHIPPING ADDRESSES**

#### **Advance Shipments Address**

[Exhibiting Co. Name & Booth Number]

Cleaners Showcase

c/o Shepard Exposition Services

10001 Fannin Street

Houston, TX 77045

#### **Direct Shipments Address**

c/o Shepard Exposition Services
[Exhibiting Co. Name & Booth Number]
Cleaners Showcase
Shreveport Convention Center
Route 173

Shreveport, LA 71101



10001 Fannin St, Houston TX, 77045

Customer Service Phone: (832) 799-5700 Customer Service Fax: (832) 415-0517

Customer Service Email: houston@shepardes.com

### **ONLINE ORDERING INSTRUCTIONS**

#### Cleaners Showcase

April 5 - 7, 2018

Shreveport Convention Center, Shreveport, LA

Event Code: T120170418

#### \*\*\*ATTENTION EXHIBITORS\*\*\*

**ORDER NOW!** Follow these simple steps to order Shepard Services Online:

- 1. GO TO: www.shepardes.com/intro.asp
- 2. Click on Cleaners Showcase
- 3. LOG IN from the Show Information page.
- 4. ENTER your email address and password then click

login

a. NEW users:

User name = Your Email Address (provided by Show Management)

Password = CS2018

User name = Your Email Address b. *Previous users*:

Password = Your pre-existing password

- 5. Don't remember your password? Click the link "Forgot your password?" and follow the prompts to have your password sent to the registered email address.
- 6. Once logged in, you will be prompted to review your profile information.
  - a. If your information is correct, click (proceed to ordering OR
  - b. If your information is not correct, please click "here" as indicated on the webpage, update your profile, and submit changes.
- 7. Welcome to Shepard Online Ordering!

Some helpful tips:

Use the **previous** or **continue** buttons to scroll through all your options.

Use the (add to cart) button to add an item to your cart, BEFORE proceeding to the next screen.

To **NAVIGATE** to a specific page, use the menu headers at the top of the page.

To VIEW your shopping CART, click on



To **DELETE** an item from your shopping cart, click

(X) next to the item you wish to remove.

**QUESTIONS?** Do not hesitate to contact us for assistance!

**Shepard Customer Service** 

(832) 799-5700

houston@shepardes.com



Shepard Exposition Services

10001 Fannin St, Houston TX, 77045 Customer Service Phone: (832) 799-5700

Customer Service Fax: (832) 415-0517

Customer Service Email: houston@shepardes.com

## **PAYMENT AUTHORIZATION**

#### **Cleaners Showcase**

April 5 - 7, 2018

Shreveport Convention Center, Shreveport, LA

Event Code: T120170418

Discount Deadline: March 15, 2018

Please complete the information requested below and return this form with your orders. You may choose to pay by credit card, check payable to Shepard Exposition Services, or bank wire transfer. However, we require your credit card authorization to be on file before we process your order(s) for service. We will use this authorization to charge your credit card account for any additional amounts incurred as a result of show site orders placed by your representative to include material handling charges for shipments received on your company's behalf and any unpaid balance due for Shepard services. Credits for services will be issued at show site only.

#### **WIRE TRANSFER**

In order to accurately process the transfer of funds from your account, please complete the following information and <u>fax it along with a copy of the wire receipt</u> to the fax number printed on the header of this page. A \$50 service charge will be added for processing checks drawn on foreign banks. A \$25 service charge will be added for processing U.S. wire transfers. \$50 service charge for international wire transfers.

The following information must be included on the bank copy of the wire transfer confirmation:

Name of show that you are attending

Cleaners Showcase

**Exhibiting company name** 

**Booth number** 

Account Name: Shepard Exposition Services, Inc. Bank Name: PNC Bank N.A., Pittsburgh, PA 15219 USA

Routing Number: 041000124 Account Number: 42-6061-9772

SWIFT CODE (US): PNCCUS33 SWIFT CODE (INTL): PNCCUS33

If payment is not received by the date shown above, I hereby agree to have the balance owed to Shepard Exposition Services, Inc. charged to the credit card indicated in the next section.

\*\* Please be sure to include the *show name or show code and your booth* # as well as the *wire fee* if you are sending a wire transfer, ACH payment, or check.

#### **EXHIBITING COMPANY INFORMATION** Please fill out the following information: **COMPANY NAME: BOOTH # COMPANY ADDRESS:** PHONE: CITY, ST, ZIP: FAX: **CONTACT NAME: EMAIL: CREDIT CARD INFORMATION Type of Card:** VISA Pay by Check\* Pay by Wire\* **Expiration Date:** Credit Card #: **Billing Address: Security Code:** City, ST, Zip: Name on Card: **Authorized Signature:** \*Please note: You may choose to pay by Check or Wire Transfer, though a credit card is required on file to process all orders. \*\* Are you tax exempt for the state this event occurs in? Yes If you are tax exempt, you must provide a tax exemption certificate for the state in which the show is being held.

Please submit tax exemption certificate to: houston@shepardes.com



### **SHEPARD TERMS & CONDITIONS**

#### **Cleaners Showcase**

#### **PAYMENT POLICY**

Show Site Orders: Services ordered at show site will require full payment at the time the order is placed. Purchase orders may not be used in lieu of payment. Regular prices will apply to all show site orders. Floor orders are limited to availability.

Third Party Orders: If you contract your work to a display or exhibit house and require services from Shepard, the payment policy stated above applies. Please pass this information on to them. A Third Party Payment form must be completed and submitted three weeks prior to show opening.

**Invoices:** Prior to close of show, an invoice will be prepared and delivered to your booth for your review. Credits will be issued at show site only. If you have any questions or want to pay your invoice by check or cash, please see our customer service representatives at the service desk on site.

Charges: All charges, regardless of amount, must be paid in full by cash, check, or credit card. If credit card method is used, please ensure that the card limits are high enough to cover your expected charges.

Past Due Accounts: The buyer understands that there will be a 1 1/2% monthly (18% per year) finance charge on past due accounts and agrees to pay all costs incurred by Shepard Exposition Services while endeavoring to collect this account.

Outbound Services: All outbound services will be processed on your credit card. A copy of the receipt and invoice will be mailed within 10 days of the close of the show.

International Customers: International customers must pay for all services in U.S. funds. A \$50 service charge will be added for processing checks or wire transfers drawn on foreign banks

**U.S. Wire Transfers:** A \$25 service charge will be added for processing U.S. wire transfers. Please complete the wire transfer portion of the Payment Authorization form. The credit card portion of the form must still be completed before your order will be processed.

Tax Exempt Status: If you are tax exempt in the state where the show is held, a copy of the certificate must accompany your order.

Rental Responsibility: All materials are on a rental basis and shall remain the property of Shepard. The customer shall be held financially responsible for any damage to Shepard equipment used by the customer.

Price Quotes: Prices quoted are for the duration of the show and include installation, rental, and removal except where indicated.

Default Colors: If skirting and carpet colors are not selected, show colors will prevail.

Exchanges and Cancellations: Onsite exchanges and cancellations in orders will be assessed a 100% pick-up fee.

#### **DEFINITIONS AND SHEPARD RESPONSIBILITIES**

The name "Shepard" shall be construed within the meaning of this contract as Shepard Exposition Services, Inc. and its employees, officers, agents, and assigns including any subcontractors Shepard may appoint. The term "exhibitor" refers to any party who contracts for services with Shepard. Shepard shall be responsible only for those services which it directly provides, and hereby agrees to execute its contracted duties in good faith. Shepard assumes no responsibility for any person, parties, or other contracting firms not under Shepard's direct supervision and control. Shepard shall not be responsible for loss, delay, or damage due to strikes, lockouts, work stoppages, natural elements, vandalism, acts of God, civil disturbances, power failures, acts of terrorism or war, or any other causes beyond Shepard's reasonable control; or for ordinary wear and tear in the handling of materials. Due to the security and liability requirements, Shepard personnel will unload all vendor materials from the loading docks to the booths.

#### INDEMNIFICATION

The exhibitor agrees to indemnify, forever hold harmless, and defend Shepard and its employees, officers and agents from and against any and all claims, causes of action, fines, penalties, damages, liabilities, judgments, and expenses on account of personal injury or death, damage to or loss of property or profits arising out of, or contributed to by any of the following: (1) exhibitor's negligent supervision of any labor secured through Shepard or the negligent supervision of such labor by any of the exhibitor's employees, agents, representative, invitees, and/or exhibitor appointed contractor (EAC); (2) exhibitor's negligence, willful misconduct, or deliberate act, or such actions of exhibitor's employees, agents, invitees, representatives, or EACs at the show to which this contract relates, including but not limited to the misuse, improper use, unauthorized alteration, or negligent handling of Shepard equipment; or (3) exhibitor's violation of Federal, State, or Local ordinance; or violation of show regulations and/or rules as published by the Facility and/or Show Management.

#### **CLAIM(S) FOR LOSS AND PAYMENT FOR SERVICES**

Exhibitor agrees that any and all claims for loss or damage shall be submitted to Shepard prior to the conclusion of the show when the alleged loss or damage occurred prior to that time, and in all cases within 30 days of the conclusion of the show. For claim reporting purposes, the "conclusion" of the show shall be construed as the end of the day on which exhibitor must vacate the show site. All claims reported after the 30-day period will be rejected. In no event shall a suit or action be brought against Shepard more than one year after the date the loss or damage occurred. Payment for services may not be withheld. In the event of any dispute between Shepard and the exhibitor relative to any loss or damage claim, the exhibitor shall not be entitled to and shall not withhold payment for Shepard services as an offset against the amount of the alleged loss or damage. Any claim against Shepard shall be considered a separate transaction and shall be resolved on its own merit.

#### **SHEPARD'S LIMITS OF LIABILITY**

If found liable for any loss or damage, Shepard's sole and maximum liability for loss or damage to exhibitor's materials will be limited to the repair or replacement with like kind and quantity, subject to a dollar amount not to exceed \$5.00 (five dollars) per pound based on the weight of the articles for which Shepard specifically acknowledges receipt in writing. Shepard shall in no event be liable for collateral, exemplary, indirect costs or damages, or loss of sales resulting from, or related to, a claim for loss of or damage to material.

#### **INBOUND AND OUTBOUND SHIPMENTS**

Consistent with trade show industry practices, there may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of the exhibitor or his representative. During such time, the materials will be left unattended. Shepard is not, and cannot be, responsible for loss, damage, theft, or disappearances of exhibitor's materials after same have been delivered to the exhibitor's booth. Similarly, there may be a lapse of time between the completion of packing and the actual pick up of exhibitor's materials from the booth for loading onto a carrier. During such time, the materials will be left unattended. Shepard shall not be responsible for loss, damage, theft, or disappearance of exhibitor's materials before same have been picked up for loading after the show. All materials will be checked at the booth at the time of loading using document(s) submitted by the exhibitor and notations of exceptions to conditions of materials or piece counts will be made on said document. Shepard assumes no responsibility for loss, damage, theft, or disappearance of exhibitor's materials after same have been delivered to exhibitor's appointed carrier or agent for transportation after the show. Shepard loads materials onto the carrier's truck under the supervision of the carrier driver who checks and signs for the materials. Shepard assumes no liability for any materials after the carrier assumes custody of materials. If exhibitor's designated carrier fails to show by the move out deadline after a show, Shepard shall have the authority to route exhibitor's shipment via an alternate carrier, or return shipment to a local warehouse for disposition at exhibitor's expense.

#### PACKAGING, CRATES, AND EMPTY CONTAINERS

Shepard shall not be responsible for surface damage to loose or uncrated materials, pad-wrapped, or shrink-wrapped materials. Shepard shall not be responsible for concealed damage, damage to carpets in bags or poly, or damage to materials improperly packed. Shepard shall not be responsible for crates and packaging unsuitable for handling, partially assembled, or having prior damage. Affixing "Empty" storage labels to containers is the sole responsibility of the exhibitor or his representative. All previous labels should be removed. Shepard assumes no responsibility for removal or misdelivery of containers with old labels or incorrect information on labels or for loss or damage to materials stored in containers labeled "empty."



## THIRD PARTY PAYMENT AUTHORIZATION

#### **Cleaners Showcase**

April 5 - 7, 2018

#### **Shreveport Convention Center, Shreveport, LA**

Event Code: T120170418

Discount Deadline: March 15, 2018

#### **Shepard Exposition Services**

10001 Fannin St, Houston TX, 77045 Customer Service Phone: (832) 799-5700 Customer Service Fax: (832) 415-0517

Customer Service Email: <a href="mailto:houston@shepardes.com">houston@shepardes.com</a>

#### The following information must be completed and the form returned to Shepard by the deadline date.

Both parties MUST sign this form indicating acceptance; otherwise, request will be denied.

When a third party is handling your display and/or paying for any services on your behalf, we will agree to this third party arrangement if the following payment is agreed upon and all signatures are properly completed.

By signing this form, both parties agree and understand that the exhibiting firm is responsible for all charges.

In the event that the named third party does not make payment by show close, Shepard will be paid by the exhibiting firm on demand at show site.

The show site invoice may or may not include any outbound services, such as additional material handling, rigging, and/or shipping charges.

	SERVICES TO BE COVERED BY THIRD PARTY
	SERVICES TO BE COVERED BY THIRD PARTY
All services	Rental Furniture Exhibit Display Rentals Overhead Rigging/Labor Carpet Cleaning Installation/Dismantling Labor Logistics/Transportation Other (please specify): Material Handling *Please complete the Material Handling Authorization Form Notes:
	THIRD PARTY INFORMATION
COMPANY NAME:	CONTACT NAME:
COMPANY ADDRESS:	PHONE:
CITY, ST, ZIP:	FAX:
AUTHORIZED SIGNATURE:	
	EXHIBITING COMPANY INFORMATION
COMPANY NAME:	воотн #
COMPANY ADDRESS:	PHONE:
CITY, ST, ZIP:	FAX:
CONTACT NAME:	EMAIL:
AUTHORIZED SIGNATURE:	
	THIRD PARTY CREDIT CARD INFORMATION
Type of Card:	sterCard VISA
Credit Card #:	Expiration Date: Month Year
Billing Address:	Security Code:
City, ST, Zip:	
Name on Card:	
Authorized Signature:	
•	for the state this event occurs in? Yes No

If you are tax exempt, you must provide a tax exemption certificate for the state in which the show is being

Please submit tax exemption certificate to: houston@shepardes.com



#### **EXHIBITOR APPOINTED CONTRACTOR**

#### **Cleaners Showcase**

April 5 - 7, 2018

#### Shreveport Convention Center, Shreveport, LA

Event Code: T120170418

Deadline Date: March 8, 2018

#### **Shepard Exposition Services**

10001 Fannin St, Houston TX, 77045 Customer Service Phone: (832) 799-5700

Customer Service Fridite. (832) 735-3700 Customer Service Fax: (832) 415-0517

Customer Service Email: houston@shepardes.com

#### Please read the following information entirely prior to signing form and returning to Shepard.

Complete this form for each non-official contractor used. Only the official show contractor or the facility may provide building services, utilities, rigging, material handling, cleaning, and furniture rental.

As the official show contractor, Shepard will provide all standard trade show services, including installation/dismantling labor, but exhibitors may appoint a non-official contractor to provide installation/dismantling labor provided all the following conditions are met:

- ~ EXHIBITOR must inform Shepard Exposition Services that they have contracted with a non-official contractor by completing this form and returning it by **deadline date**. If form is not submitted by deadline date, the Exhibitor Appointed Contractor will not be allowed to perform work in the hall except to supervise the official contractor provided labor.
- ~ The CONTRACTOR hired by the exhibitor must, by the deadline date, provide Shepard with a current Certificate of Insurance with minimum limits of \$500,000 property damage per occurrence, \$1,000,000 personal injury per occurrence, workers compensation aggregate coverage of \$1,000,000 per occurrence, and naming Shepard Exposition Services as the certificate holder for the time period of the event, including move-in and move-out days. Listing Shepard Exposition Services as an additionally insured only will not be accepted, and may prevent EAC from working on the premises. If EAC does not have minimum coverage and proper documentation, they will be subject to employing Shepard Exposition Services for labor services.
- ~ The CONTRACTOR must abide by the rules and regulations of the show and all pertinent union regulations.
- ~ CONTRACTOR employees must wear approved identification badges at all times while in the work area. Badge will be issued at show site to authorized contractor representatives when all requirements have been met.
- ~ If the non-official contractor is empowered to incur expense on behalf of the exhibitor, a Third Party Payment Authorization form must be completed and returned to Shepard. The exhibitor agrees that he is ultimately responsible for the cost of all services provided in connection to the exhibitor's booth.
- ~ The non-official contractor agrees to have evidence, in the booth, that it has a valid authorization from the Exhibitor for services.
- ~ The non-official contractor must confine its operations to the exhibit area of its clients. No service desks, storage areas or other work facilities will be located anywhere in the facility. Show aisles and public areas are not part of the Exhibitor's booth space.
- ~ The non-official contractor may not solicit business on the exhibit floor.
- ~ The non-official contractor must have all business licenses, work permits and insurance required by State and City governments and Facility Management before beginning work, and shall provide Show Management with evidence of compliance.
- ~ If required, the non-official contractor must be able to provide evidence that it has current and applicable labor contracts and must comply with all labor agreements and jurisdictions. The non-official contractor must not jeopardize the production of the event by any act or practice that would lead to work stoppages, strikes or labor disputes.
- ~ Non-official contractor employees must wear approved identification badges at all times while in the work area. Badges will be issued at show site, to authorized representatives, when all requirements have been met.

# The following information must be completed and the form returned to Shepard by the deadline date. Name of Non-Official Contractor: Services to be performed: Contact Name: Contact Phone: Fax: Contact Address: Exhibitor's Signature: Date: Exhibiting Company Name: Booth #

#### **Shreveport Convention Center, Shreveport, LA**

**Cleaners Showcase** 

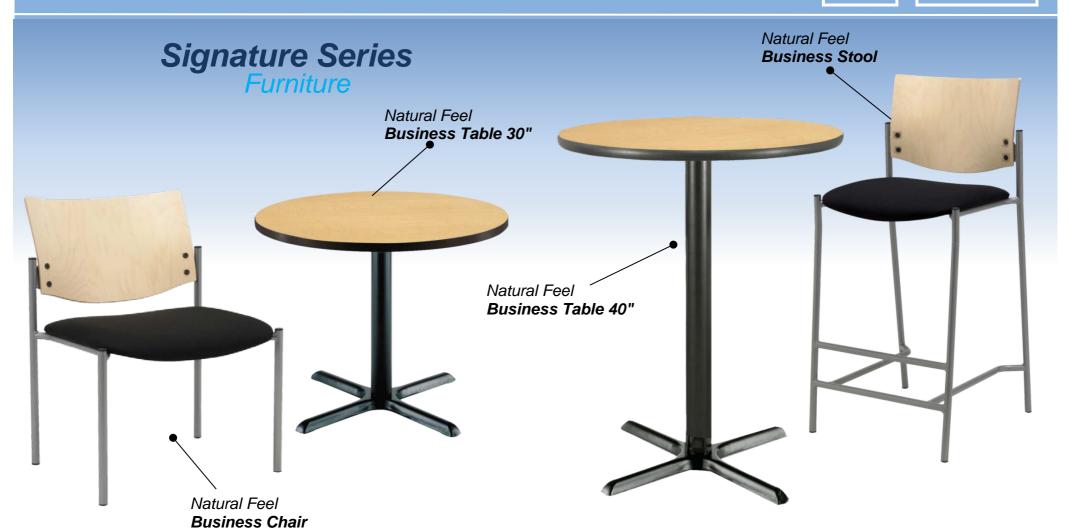
April 5 - 7, 2018

**EVENT CODE** T120170418 DISCOUNT DEADLINE









#### 6 Foot Fabric Table Cover w/ Table



Liahtina	& A	ccessories



Regular

181.05

130.40

Amount

	Natu	ral Feel Furniture				
	Qty.	<i>Item</i>		Discount	Regular	Amount
50704		Natural Feel Business Chair		128.10	166.55	
50705		Natural Feel Business Stool		156.00	202.80	
50706		Natural Feel Business Table 3	30"	261.75	340.30	
50707		Natural Feel Business Table 4	10"	272.90	354.75	

All Signature Series Furnishings must be ordered 30 days before move-in for availability.

#### Please complete the following.

Red - Fabric Table Cover w/Table

Black - Fabric Table Cover w/Table

Company Name: \_\_\_ Contact Name: \_\_\_ Booth Number: \_\_\_\_\_ Phone Number: \_\_\_\_\_

217.25

Total Signature Furnishings:	\$
9.600% Tax*:	\$
Amount Due:	\$

Discount

139.25

100.30

61.25

#### **Authorized Signature:**

Natural Feel Accessories

Item

Natural Feel Waste Receptacle

Natural Feel Floor Lamp

Natural Feel Table Lamp

Qty.

50709

50710

50708





**Shreveport Convention Center, Shreveport, LA** 

**EVENT CODE** 

DISCOUNT DEADLINE March 6, 2018

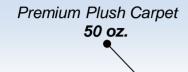
#### (832) 799-5700







# Signature Series Flooring















#### **Premium Vinyl Floor Covering**

Use the below formula to calculate the square footage (sq. ft.)

	Premium Plush Carpet (46004)				
	Sq. Ft.	Item	Per Sq. Ft	Amount	
(03)		White	8.45		
(06)		Black	8.45		
(74)		Crimson	8.45		
(35)		Dark Grey	8.45		
(91)		Electric Blue	8.45		
(34)		Silver Dollar	8.45		
(33)		Sand	8.45		

Navy \*Acutal colors may vary\*

**Light Maple** 

	Premi	um Vinyl Floor (46005)		
	Sq. Ft.	ltem	Per Sq. Ft	Amount
(83)		Light Maple	10.90	
(84)		Rustic Cherry	10.90	
(80)		Blackwood	10.90	
(85)		Barnwood	10.90	
(82)		Checkerboard	10.90	
(89)		Snow	10.90	

	Elevated Hardwood Floor				
	Sq. Ft.	Item		Per Sq. Ft	Amount
50712		Light Oak - Elevated Hardwood	Floor	Call for	r Quote
50711		Dark Oak - Elevated Hardwood	Floor	Call for	r Quote

<sup>\*</sup> Please refer to the labor order form to order labor for the installation of

All Signature Series Flooring must be ordered 30 days before move-in for availability.

	Minimum 100 square feet is required per flooring order.	Tot
Please complete the following.		
Company Name:		

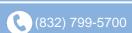
ricase compi	lease complete the following.				
Company Name:					
Contact Name:					
Booth Number:	Phone Number:				

Total Signature Flooring:	<b>ን</b>
9.600% Tax*:	\$
Amount Due:	\$
•	

**Authorized Signature:** 

Payment authorization must be completed and returned with order. No refunds or cancellations once order has been placed.

\*All tax rates are subject to change.



( Shepard





**EVENT CODE** 

DISCOUNT DEADLINE March 15, 2018

# **Booth Cleaning**

Carpet is delivered clean, but may become dirty during setup. Booth cleaning is suggested at least once prior to show opening.

Orders based on 100 Sq Ft Minimum All cancellations must be received 48 hours prior to show opening

As the General Service Contractor, Shepard has the exclusive cleaning contract for this show and other service contractors will not be permitted to provide this service on the show floor.

# **Booth Vacuuming**



		vacuum Once			
	Sq Ft	Item	Discount	Regular	Amount
47050		0-399 sq ft	0.42	0.55	
47051		400-900 sq ft	0.40	0.50	
47052		900+ sq ft	0.35	0.45	

	Vacuu	um Once with One Touch Up			
	Sq Ft	ltem	Discount	Regular	Amount
47045		0-399 sq ft	0.52	0.70	
47046		400-900 sq ft	0.50	0.65	
47047		900+ sq ft	0.45	0.60	
•	*Touch	Up Service Date:			

		Daily Vacuum			
	Sq Ft	ltem	Discount	Regular	Amount
47055		0-399 sq ft	1.26	1.65	
47056		400-900 sq ft	1.15	1.50	
47057		900± sa ft	1.05	1 35	

# **Porter Service**



	Boo	th Porter Services			
	Sq Ft	Item	Discount	Regular	Amount
47030T		Porter Service Once	0.40	0.50	
47031T		Daily Porter Service	1.25	1.65	

Porter Service includes emptying wastebaskets within the booth every

# Mopping/Shampooing



		Mopping					
	Sq Ft	ltem	Discount	Regular	Amount		
47042		Once Before Initial Opening per sq ft	0.55	0.70			
47022		Daily per sq. ft.	1.40	1.80			

		Shampooing			
	Sq Ft	ltem	Discount	Regular	Amount
47003		Once Before Initial Opening per sq ft	0.55	0.70	

# **Display Wipe Down**



	Displa	y Wipe Down	*2 hr minimum	per day		
	Hours	<i>Ite</i>	m	ST	ОТ	Amount
47043		Once Before Initial O	pening	96.75	145.25	
	Hrs per day	<i>Ite</i>	m	ST	ОТ	Amount
47044		Daily service		96.75	145.25	
	Date	e	Start Ti	me		
	Date	e	Start Ti	me		
	Date	e	Start Ti	me		
	Date	<u> </u>	Start Ti	me		

Please note: booth cleaning and porter service are taxable for this show.

Yes, I have read and accept the terms and co	nditions as outlined in the Exhibitor Service Manual.		
Yes, I have completed and included the payme	ent Authorization Form.		
		Total Cleaning: \$	
Please complete the following.		9.600% Tax*: \$	
Company Name:		_ Amount Due: \$	
Contact Name:		_	
Booth Number:	Phone Number:	_ Authorized Signature:	

Payment authorization must be completed and returned with order. No refunds or cancellations once order has been placed.

<sup>\*</sup>All tax rates are subject to change.



10001 Fannin St, Houston TX, 77045

Customer Service Phone: (832) 799-5700 Customer Service Fax: (832) 415-0517

Customer Service Email:

#### **BOOTH CARPETING**

#### **Cleaners Showcase**

April 5 - 7, 2018

Shreveport Convention Center, Shreveport, LA

Event Code: T120170418

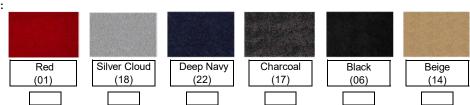
Discount Deadline: March 15, 2018

Carpet lends the booth a warm, inviting atmosphere.

Select the carpet that will enhance your exhibit and draw customers in. Remember to provide your guests extra comfort with the upgrade of padding.

PREMIUM CARPET - 28 OZ., 100% ULTRA CUT PILE WITH ACTION BACK OR JUTE BACKING

#### **Choose Color:**



#### Discount Regular **Amount** Item 46001 Rental/sq ft 6.10 46003 Rental 1000+/sq ft 5.30 6.90

Rental includes installation and removal of carpet and visqueen. Minimum 100 sq. ft. required.

#### **PURCHASED PREMIUM CARPET**

	Qty.	Item	Discount	Regular	Amount			
46002		Purchase/sq ft	14.95	19.45				
	Minimum 100 sq. ft. is required. No refunds on cancellations.							

Please note - Premium White is available for purchase only.

#### **BOOTH DIMENSIONS**

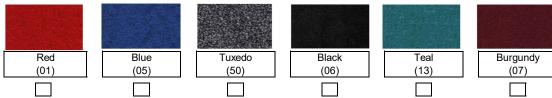
#### What is your booth size (ft.)?

		Х		=		sq. ft
--	--	---	--	---	--	--------

#### **PADDING & VISQUEEN**

	Qty.	Item	Discount	Regular	Amount
50009		1/2" Padding	1.10	1.45	
50008		1" Padding	2.15	2.80	
50010		Visqueen	0.30	0.40	

#### **Choose Color:**



	Qty.	Item	Discount	Regular	Amount
50255		10' x 10'	213.80	277.95	
50256		10' x 20'	398.90	518.55	
50257		10' x 30'	595.00	773.50	
50258		10' x 40'	791.00	1028.30	

Variation in dye lot may occur when ordering more than one cut of carpet unless ordered as Special Cut Carpet.

#### Discount Regular Qty. Item Amount 50580 0 - 399 sq ft\* 5.35 4.10 50581 400 - 900 sq ft 3.75 4.90 50582 3.40 4 40 900+ sq ft

SPECIAL CUT EXPO CARPET

Rental includes installation and removal of carpet and visqueen protective covering.

Prices quoted above include installation and taping of front edge only. All rental carpet is delivered clean to your booth space, but during setup, carpet may become dirty. Please order cleaning service at least once before show opening.

	Total Carpetin	g \$
	9.60% Tax*	': <b>\$</b>
	Amount Due	: \$
pany Name:	Booth #:	

Comp **Contact Name:** Phone #: **Authorized Signature:** 

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order.

There are no exchanges or refunds once item has been delivered to your booth. Cancellation must be received in writing 48 hours prior to first exhibitor move-in day.

<sup>\*</sup>Minimum 100 square feet

<sup>\*</sup> All tax rates are subject to change.



10001 Fannin St, Houston TX, 77045 Customer Service Phone: (832) 799-5700

Customer Service Fax: (832) 415-0517

Customer Service Email: houston@shepardes.com

## **EXPO FURNISHINGS**

#### **Cleaners Showcase**

April 5 - 7, 2018

**Shreveport Convention Center, Shreveport, LA** 

Event Code: T120170418

Discount Deadline: March 15, 2018

#### TABLES - ALL DISPLAY TABLES ARE 24" WIDE



#### Choose drape color (place color code next to order):

Red (01) Gold (04) Burgundy (07) Green (02) Blue (05) Grey (10) White (03) Black (06) Teal (13)

	SKIRTED TABLES							
Code	Qty.	Color	Size	Discount	Regular	Amount		
50042			4'L X 30"H	119.20	154.95			
50046			6'L X 30"H	146.50	190.45			
50050			8'L X 30"H	185.70	241.40			
50043			4'L X 42"H	144.85	188.30			
50047			6'L x 42"H	185.55	241.20			
50051			8'L x 42"H	218.20	283.65			
50052			4th Side 30"	72.45	94.20			
50171			4th Side 42"	72.45	94.20			

Tables are skirted 3-sided, must order 4th side for all sides to be draped on 6' and 8' tables.

	UNSKIRTED TABLES								
Code	Qty.	Size	Discount	Regular	Amount				
50040		4'L X 30"H	84.90	110.35					
50044		6'L X 30"H	101.35	131.75					
50048		8'L X 30"H	119.45	155.30					
50041		4'L X 42"H	95.65	124.35					
50045		6'L x 42"H	119.45	155.30					
50049		8'L x 42"H	133.30	173.30					

#### **RISERS - WOODEN PLANKING, 8" WIDE** DRAPED RISERS Code Qty. Color Size **Discount** Regular Amount 50082 4'L X 6"H 48.10 62.55 50084 6'L X 6"H 61.95 80.55 50086 8'L X 6"H 83.05 107.95 4'L X 12"H 50083 104.05 135.25 50085 6'L x 12"H 129.55 168.40 50087 8'L x 12"H 144.30 187.60

	UNDRAPED RISERS								
Code	Qty.	Size	Discount	Regular	Amount				
50076		4'L X 6"H	24.75	32.20					
50078		6'L X 6"H	34.75	45.20					
50080		8'L X 6"H	45.00	58.50					
50077		4'L X 12"H	48.00	62.40					
50079		6'L x 12"H	68.50	89.05					
50081		8'L x 12"H	83.65	108.75					

**Company Name:** Booth #: **Contact Name:** Phone #:

**Authorized Signature:** 

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order. There are no exchanges or refunds once item has been delivered to your booth. Cancellation must be received in writing 48 hours prior to first exhibitor move-in day. Rental items not ordered and found in use in your booth are subject to "Regular" rate billing.

\* All tax rates are subject to change.

Please complete the following:

#### STANDARD SEATING







Code	Qty.	Item	Discount	Regular	Amount
50020		Side Chair	77.45	100.70	
50021		Arm Chair	105.60	137.30	
50024		Stool w/back	128.65	167.25	

#### STANDARD ACCESSORIES







Code	Qty.	Item	Discount	Regular	Amount
50091		Wastebasket	21.10	27.45	
50094		Floor Easel	42.85	55.70	
50245		Literature Rack	158.20	205.65	





Code	Qty.	Item	Discount	Regular	Amount
50175		Bag Rack	209.50	272.35	
50092		Coat Rack	74.35	96.65	
50093		Garment Rack	209.50	272.35	





Code	de Qty. Item		Discount	Regular	Amount
50427		Tensabarrier Stanchion	88.35	114.85	
50095		Sign Holder, 22x28	97.60	126.90	

	SKIRTING OF EXHIBITOR EQUIPMENT-per linear ft.							
50058	0058 Sateen		en Skirting 16.40		0	21.30		
Please	Please select sateen color from below:							
Red	d (01)			Gold (04	1)		Burgundy (	(07)
Gre	en (02)			Blue (05	5)		Grey (10)	
Wh	ite (03)			Black (0	6)		Teal (13)	
		'		•'	•		-	

\$	nishings:	Total Expo Fur
\$	Tax*:	9.600%
\$	ount Due:	Amo
=		



10001 Fannin St, Houston TX, 77045

Customer Service Phone: (832) 799-5700 Customer Service Fax: (832) 415-0517

Customer Service Email: houston@shepardes.com

Director's Chair

Director's Stool

Ped. Table,42"

Ped. Table,30"

Rnd Side Table

Sq. Side Table

# **SPECIALTY FURNISHINGS & ACCESSORIES**

#### **Cleaners Showcase**

April 5 - 7, 2018

#### Shreveport Convention Center, Shreveport, LA

Event Code: T120170418

Discount Deadline: March 15,

#### SPECIALTY CHAIRS AND TABLES



51086

51090

51089

50032

50030

50031



Discount

79.90

143.00

214.00

200.10

100.70

100.70



**Amount** 

24" W x 18" H

Regular

103.85

185.90

278.20

260.15

130.90

130.90

	THE P
	To be
1	1
1	





**Full View** 

Quarter View

50060

	Qty.	Item	Discount	Regular	Amount
50067		Full View 4'	789.40	1026.20	
50068		Full View 6'	870.65	1131.85	
50069		Quarter View 4'	789.40	1026.20	
50070		Quarter View 6'	870.65	1131.85	

**SHOWCASES** 

Standard Showcases are a gray finish.

#### **MISCELLANEOUS ITEMS**





	Qty.	Item	Discount	Regular	Amount
50185		Drawing Bowl	39.30	51.10	
50088		8' Upright	27.65	35.95	
50349		6'-10' Crossbar	18.45	24.00	
50348		7'-12' Crossbar	18.45	24.00	
50296		4' x 12" Display Riser *	88.45	115.00	
50297		6' x 12" Display Riser *	110.10	143.15	

<sup>\*</sup> These display risers are stackable up to four (4) shelving units. It is also important to note that all risers will be delivered to your booth, but it is your responsibility to install them.



#### SPECIAL DRAPERY BACKGROUNDS - Per linear foot

Must be approved by show management.

	Lin. Ft.	Item	Discount	Regular	Amount
50073		8' High	20.05	26.05	
50074		3' High	14.85	19.30	

**Choose Color:** 

Minimum 10 linear feet rental required

Red (01) White (03)

Blue (05) Black (06)

Grey (10) Burgundy (07) **GRID AND GRID ACCESSORIES** 





	Qty.	Size	Discount	Regular	Amount
50236		2'x8' w/legs, each	188.80	245.45	
50237		2'x8' w/o legs, each	141.45	183.90	
50242		7-Ball Waterfall	12.95	16.85	

Other accessories available, please call customer service for more

#### **VELCRO TACK BOARD**



	Qty.	Item	Discount	Regular	Amount
50060		4' x 8' Horz.	255.60	332.30	
50061		4' x 8' Vert.	255.60	332.30	

Please complete the following:

Total Specialty Furnishings/Accessories: 9.600% Tax\* Amount Due:

**Company Name:** 

Booth #: **Contact Name:** Phone #: **Authorized Signature:** 

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order. There are no exchanges or refunds once item has been delivered to your booth. Cancellation must be received in writing 48 hours prior to first exhibitor move-in day. Rental items not ordered and found in use in your booth are subject to "Regular" rate billing.

<sup>\*</sup> All tax rates are subject to change.



# Power Up In Style.











# Powered Seating

Empower attendees at your next show with functional charging furniture and make searching for wall outlets history. From soft seating and tables to pedestals and lamps our complete charging collection lets you Power Up the Possibilities. Charging adapters are available to rent for all powered products.



# Powered Seating

**Please Note:** Client is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.





#### A) NPLCHP Naples Chair, Powered (black vinyl)

(black vinyl) 36"L 30"D 33.25"H

#### B) NPLSOP Naples Sofa, Powered

(black vinyl) 87"L 30"D 33.25"H **C) NPLLOP** 

#### Naples Loveseat, Powered

(black vinyl) 62"L 30"D 33.25"H





### Ventura Powered Tables A) VNTWHT Bar

(white top) 72.25"L 26.25"D 42"H **B) VNTBLK Bar** 

(black top) 72.25"L 26.25"D 42"H

# **G30 Powered Tables** (white top) **C) G30DWP Café**72"L 26"D 30"H

#### Sydney Powered Cocktail Tables D) C1WP

(white, brushed steel) 48"L 26"D 18"H **E) C1YP** 

(black, brushed steel) 48"L 26"D 18"H

#### Charging Adapters F) ADAPTW (white) G) ADAPTB (black)

## \*

# Powered Banquettes.



#### **MODULAR SYSTEM**

Create round banquettes or custom serpentine seating. The Power Banquette system has 3 AC and 2 USB plugs built into the center cone so your client will never be left powerless. Center power cone may also be rented as a free standing charging station.



BNQTL7 Center Cone w/Electrical Charging Outlet (white vinyl) 38"RND 51"H



BNQ417 Full Banquette w/Electrical Charging Outlet (white vinyl) 72"RND 51"H



BNQR17 Ottoman Ring (4 ottoman seats) (white vinyl) 72"RND 18"H



BNQ7 Quarter Curve Ottoman (white vinyl) 53"L 22"D 18"H



WHT12 Half Bench Ottoman (white vinyl) 39"L 22"D 18"H



Detail of Electrical Charging Outlet

# Soft Seatino Create Engaging Booth Environments



# Soft Seating Collections







#### BAJA

A) BCHWHT Chair (white vinyl) 36"L 30.5"D 28"H

**B) BLVWHT Loveseat** (white vinyl) 61"L 30.5"D 28"H



#### **FAIRFAX**

**A) FAIRSW Sofa** (white vinyl, brushed metal) 62"L 26"D 30"H

**B) FAIRCW Chair** (white vinyl, brushed metal) 27"L 26"D 30"H



#### NAPLES **2**

A) NPLCHR Chair

(black vinyl) 36"L 30"D 33.25"H **NPLCHP** (Powered)

**B) NPLSOF Sofa** (black vinyl) 87"L 30"D 33.25"H **NPLSOP** (Powered)

C) NPLLOV Loveseat (black vinyl) 62"L 30"D 33.25"H NPLLOP (Powered)

# Modular Seating to Design Custom Exhibits



# Soft Seating Collections



#### **ALLEGRO**

**A)** CHR002 Chair (blue fabric) 36"L 34.5"D 30"H **B)** SFA002 Sofa (blue fabric) 73"L 34.5"D 30"H

#### **TANGIERS**

A) TANSOF Sofa (beige textured) 78"L 37"D 36"H B) TANCHR Chair (beige textured) 34"L 37"D 36"H C) TANLOV Loveseat (beige textured) 57.5"L 37"D 37"H

#### **KEY LARGO**

A) KEYCHR Chair (black fabric) 35"L 35"D 34"H B) KEYLOV Loveseast (black fabric) 57"L 35"D 34"H C) KEYSOF Sofa (black fabric) 79"L 35"D 34"H

#### SOUTH BEACH

A) SO1 Sofa (platinum suede) 69"L 29"D 33"H B) OTS Ottoman (platinum suede) 25"L 31"D 18"H C) SO2 Sofa Sectional 3pc. (platinum suede) 152"L 40"D 33"H

# Accent Chairs



KEY WEST OCB Chair (black) 31"L 31"D 31"H





# Accent Chairs













#### A) BCW Madrid Chair

(white vinyl) 30"L 30"D 31"H

#### B) OCH Madrid Chair

(black vinyl) 30"L30"D31"H

#### C) FAIRCW Chair

(white vinyl, brushed metal) 27"L 26"D 30"H

#### D) LABREA La Brea Swivel Chair

(charcoal gray, fabric) 35"L27"D40"H

#### E) MNCHCH **Munich Armless Chair**

(gray fabric) 22.5"L 27"D 28.5"H

#### F) HOPCH, Chair

(gray linen) 21"L 25"D 34"H

# Meeting & Stage Chairs







**Meeting Chair** 25.5"L 23.5"D 34"H A) OCMESP (espresso vinyl)
B) OCMTAU (taupe fabric) C) OCMWHT (white vinyl)

#### ZENITH

A) ZENCHR Chair

B) 30MAHC Madison Hydraulic Café Table

acajou top) 30"RND 29"H



#### LAGUNA

C) LMCHR Chair

D) 30WHHC Round Café Table (white laminate top, chrome hydraulic base) 30" Round 29"H





Group Seating

# Styles & Shapes

















**Berlin Chair** 18"L 22"D 32"H **A) CS8** (black, white) **B) CS9** (red, white)

C) CS4 Syntax Chair (black, chrome) 23"L 19"D 32.25"H

**D) XCHR Christopher Chair** (white vinyl, chrome) 17"L 19"D 35"H





G) SC3
Brewer Chair
(onyx, black)
20"L 20"D 32"H
H) XC6
Altura Guest Chair
(black crepe)
25"L 20"D 34"H

# Mix & Match

**Create the ultimate seating configuration.** Choose from a variety of shapes and sizes to design the perfect look.

I) RSTDIN Rustique Chair w/arms (gunmetal) 20"L 18"D 31"H J) DUET Duet Chair (black, chrome) 21"L 23"D 33"H





# Styles & Shapes



































#### **Beverly Bench**

60"L 20"D 18"H

A) BVLYWH (white vinyl) B) BVLYBK (black vinyl) C) BVLYGR (gray fabric) D) BVLYRD (red fabric) E) BVLYOB (ocean blue fabric)

F) BVLYLN (linen fabric) **G) BVLYBN** (brown fabric)

### H) WHT12 Half Bench

(white vinyl) 39"L 22"D 18"H

#### **ENDLESS Square**

34"L 34"D 15"H

I) END02B (black) J) END02W (white) **ENDLESS Curved** 

60.5"L 37.5"D 15"H K) END01B (black) L) END01W (white)

#### M) BNQ7 Quarter Curve

(white vinyl) 53"L 22"D 18"H

#### N) BNQR17 Ring

(4 ottoman seats) (white vinyl)

#### 72"RND 18"H O) SAL Sally Stool

(white) 12" Round 17"H

P) CUBL20 Edge

#### **LED Cube**

(white plastic) 20"L 20"D 20"H A/C power only

#### Q) REGBEN **Regis Bench**

(brushed metal) 47"L 15.5"D 16"H

# Marche Swivel



















#### **Marche Swivel Ottomans**

17"RND 18"H

A) MAR001 (white vinyl) B) MAR005 (red fabric)

C) MAR009

(pear yellow fabric)

D) MAR007 (plum fabric)

E) MAR010 (blue fabric)

F) MAR002 (gray fabric)

G) MAR006

(rose quartz fabric) H) MAR003 (linen fabric)

I) MAR004

(raspberry fabric)

J) MAR008

(meadow green fabric)

# Accent Tables







# Styles & Shapes



















#### **SYDNEY**

(brushed steel)
Cocktail Tables
48"L 26"D 18"H
A) C1W (white)
C1WP (Powered)
B) C1Y (black)
C1YP (Powered)

End Tables 27"L 23"D 22"H C) E1W (white) D) E1Y (black)

#### **REGIS**

(brushed metal)

E) REGBEN Bench Table

47"L 15.5"D 16"H

F) REGOTT End Table

16"L 15.5"D 16.5"H

#### **SILVERADO**

(glass, chrome)

G) E1E End Table

24" Round 22"H

H) C1E Cocktail Table

36" Round 17"H

#### **OLIVER**

(walnut finish)

I) EOLI End Table
22" Round 22"H

J) COLI Cocktail Table
47"L 27"D 19"H

#### **RUSTIC**

(wood)
K) ETBL E-Table
21"L 15.5"D 27.5"H
L) TMBTBL Timber Table
16" Round 17"H

#### M) AURA Aura Round Table (white metal) 15" Round 22"H

N) CUBTBL Edge LED Cube Table (plexi top, white plastic) 20"L 20"D 20"H A/C power only



10001 Fannin St, Houston TX, 77045

#### **EXECUTIVE FURNITURE**

#### **Cleaners Showcase**

Shreveport Convention Center, Shreveport, LA

April 5 - 7, 2018

Customer Service Phone: (832) 799-5700 (832) 415-0517 Customer Service Email: houston@shepardes.com

Event Code: T120170418 Discount Deadline: March 15, 2018

				SE	ATING				
Qty.	Item	Discount	Regular	Amount	Qty.	Item	Discount	Regular	Amount
	Sofas &	Sectionals				Ch	airs		
	SO1-South Beach Sofa, P. Suede	732.90	952.75			OCMWHT-Meeting Chair, White	277.20	360.35	
	KEYSOF-Key Largo Sofa	522.90	679.75			OCH-Madrid Black Leather	825.30	1072.90	
	FAIRSW-Fairfax Sofa	527.10	685.25			HOPCH-Hopi Chair, Grey Linen	264.60	344.00	
	SFA002- Allegro Sofa	772.80	1004.65			LABREA-La Brea Swivel Chair	453.60	589.70	
	NPLSOF-Naples Sofa, Black Vinyl	924.00	1201.20			OCB-Key West Tub, Black	438.90	570.55	
	NPLSOP-Naples Sofa, powered	1125.60	1463.30			MADGRY-Madden Arm Chair, Grey	468.30	608.80	
	SO2-3pc. South Beach, P. Suede	1761.90	2290.45			SWAN-Swanson Swivel, White Vinyl	394.80	513.25	
	TANSOF-Tangiers Sofa, Beige	732.90	952.75			OCMESP-Meeting Chair, Espresso	306.60	398.60	
	MNCHSC-Munich 3pcm Gray	2051.70	2667.20			OCMTAU-Meeting Chair, Taupe	302.40	393.10	
	SFAPWR-Roma Sofa, powered	1125.60	1463.30			Love	seats		
	Ch	airs				HOPLV-Hopi Loveseast, Grey Linen	411.60	535.10	
	BCHWHT-Baja Chair, White Vinyl	600.60	780.80			NPLLOV-Naples, Black Vinyl	777.00	1010.10	
	MNCHCH-Munich Armless, Gray	514.50	668.85			NPLLOP-Naples Loveseat, powered	968.10	1258.55	
	MNCHCC-Munich Corner, Gray	623.70	810.80			KEYLOV-Key Largo Loveseat	405.30	526.90	
	NPLCHR-Naples Chair, Black Vinyl	644.70	838.10			MNCHLV-Munich Loveseat, Gray	913.50	1187.55	
	NPLCHP-Naples Chair, powered	699.30	909.10			TANLOV-Tangiers Loveseat, Beige	764.40	993.70	
	TANCHR-Tangiers Chair, Beige	476.70	619.70			BLVWHT-Baja Loveseat, White Vinyl	879.90	1143.85	
	CHR002-Allegro Chair	541.80	704.35			Modula	r System		
	CHRPWR-Roma Chair, powered	699.30	909.10			BNQTL7-Center Cone	800.10	1040.15	
	KEYCHR-Key Largo Chair	346.50	450.45			BNQ417-Full Banquette	2534.70	3295.10	
	FAIRCW-Fairfax Chair	380.10	494.15			BNQR17-Ottoman Ring, White Vinyl	1948.80	2533.45	
	BCW-Madrid Chair, White	825.30	1072.90			BNQ7-Quarter Curve, White Vinyl	543.90	707.05	
						WHT12-Half Bench, White Vinyl	415.80	540.55	
				Ot	omans				
	END02B-Square, Black Leather	289.80	376.75			CUBL20-Edge Lighted Cube	218.40	283.90	
	END02W-Square, White Leather	289.80	376.75			SAL Sally Stool	100.80	131.05	
	END01W-Curved, White Leather	462.00	600.60			WHT12-Half Bench, White Vinyl	415.80	540.55	
	END01B-Curved, Black Leather	462.00	600.60			MAR010-Marche Swivel, Blue	205.80	267.55	
	VIB02-Vibe Cube, Blue	155.40	202.00			MAR002-Marche Swivel, Grey	205.80	267.55	
	VIB04-Vibe Cube, Red	155.40	202.00			MAR003-Marche Swivel, Linen	205.80	267.55	
	VIB05-Vibe Cube, Yellow	155.40	202.00			MAR008-Marche Swivel, Mdw Grn	205.80	267.55	
	VIB07-Vibe Cube, Champagne	155.40	202.00			MAR009, Marche Swivel, Pear	205.80	267.55	
	VIB03-Vibe Cube, Pink	155.40	202.00			MAR007-Marche Swivel, Plum	205.80	267.55	
	VIB06-Vibe Cube, Gold/Bronze	155.40	202.00			MAR004-Marche Swivel, Raspberry	205.80	267.55	
	VIB08-Vibe Cube, Orange	155.40	202.00			MAR005-Marche Swivel, Red	205.80	267.55	
	VIB01-Vibe Cube, Green	155.40	202.00			MAR006-Marche Swivel, Rose Qtz	205.80	267.55	
	VIB10-Vibe Cube, Black Wtrproof	155.40	202.00			MAR001-Marche Swivel, White	205.80	267.55	
	VIB09-Vibe Cube, White Wtrproof	155.40	202.00			BNQR17-Ottoman Ring, White Vinyl	1948.80	2533.45	
	VIB13-Vibe Cube-Purple Vinyl	155.40	202.00			BNQ7-Quarter Curve, White Vinyl	543.90	707.05	
	VIB12-Vibe Cube-Silver Vinyl	155.40	202.00			OTS-South Beach Wedge	350.70	455.90	
	VIB11-Vibe Cube-Steel Blue Vinyl	155.40	202.00			BVLYLN-Linen Fabric	445.20	578.75	
	BVLYBK-Bench, Black Vinyl	445.20	578.75			BVLYOB-Ocean Blue Fabric	445.20	578.75	
	BVLYBN-Bench-Brown Fabric	445.20	578.75			BVLYRD-Red Fabric	445.20	578.75	
	†	1			1 -		<del> </del>		1

#### **COCKTAIL AND END TABLES**

BVLYWH-White Fabric

Qty.	Item	Discount	Regular	Amount
	Occasional C	ocktail Table	es	
	C1E-Silverado	306.60	398.60	
	ALC100-Alondra, Glass/Chrome	369.60	480.50	
	ALC200-Alondra, Wood/Chrome	369.60	480.50	
	C1FWB-Geo, Wood/Black	323.40	420.40	
	C1C-Geo Rect., Glass/Chrme	277.20	360.35	
	COLI - Oliver Cocktail Table	264.60	344.00	
	C1W-Sydney, White	310.80	404.05	
	C1Y-Sydney, Black	310.80	404.05	
	C1YP-Sydney Black, powered	394.80	513.25	
	C1WP-Sydney White, powered	394.80	513.25	
	REGBEN-Regis Bench Table	317.10	412.25	

445.20

578.75

BVLYGR-Gray Fabric

-110	ADELO						
Qty.	item	Discount	Regular	Amount			
Occasional End Tables							
	E1E-Silverado	291.90	379.45				
	ALE100-Alondra, Glass/Chrome	266.70	346.70				
	ALE200-Alondra, Wood/Chrome	266.70	346.70				
	E1FWB-Geo, Wood/Black	281.40	365.80				
	E1C-Geo, Glass/Chrme	273.00	354.90				
	EOLI-Oliver End Table	235.20	305.75				
	E1W-Sydney, White	281.40	365.80				
	E1Y-Sydney, Black	281.40	365.80				
	CUBTBL-Edge LED Cube	218.40	283.90				
	AURA End Table	159.60	207.50				
	ETBL-E Table, Wood	197.40	256.60				
	TMBTBL Timber Table, Wood	189.00	245.70				
	REGOTT-Regis End Table	233.10	303.05				

445.20

578.75

Please complete the	e following: Sub	btotal	\$
Company Name:	Booth #: 9.600%	Tax:	\$
Contact Name:	Phone #: Amount	Due:	\$ 
Austraulmad Clamatuma			

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order.

There are no exchanges or refunds once item has been delivered to your booth. Cancellation must be received 24 hours prior to first exhibitor move-in day.





#### **PWRUSB Powered Conference Table Module**



42" Round Conference Table

A) CONF42 (white laminate)

B) CB1 (graphite nebula)C) CB8 (Madison/gray acajou)



## **MADISON**

D) MADC05 5' Table 60"L48"D29"H

E) MADC08 8' Table 96"L60"D 29"H

F) MADC10 10' Table



# Styles & Shapes





N) PROEXB Pro Executive High Back Chair (black vinyl) 25"L 24"D 48"H Adjustable.
O) PROMID Pro Executive Mid Back Chair (white vinyl) 24"L 22"D 40"H Adjustable.





#### Atomic Round Tables (glass, chrome) A) 42ATO 42"RND 30"H (not shown)

(not shown) **36ATO** 36"RND 30"H

#### Geo Rounded Square Tables

42"L 42"D 29"H C) CE1 (glass, chrome) D) CF1 (glass, black)

#### **Geo Rectangular Tables**

60"L 36"D 29"H **E) CF2** (glass, black) **D) CE2** (glass, chrome)

#### G) MERLIN Merlin Multi Use Table

(gray laminate, black) 46"L 29"D 30"H

**H) WD3 Work Table** (white laminate, white)

#### Conference Tables

48"L 24"D 30"H

(graphite nebula)

I) CB3 8'
96"L 48"D 29"H

J) CB2 6'
72"L 42"D 29"H

#### **Conference Tables**

(granite)
K) C508GR 8'
96"L 44"D 29"H
L) CT10GR 10'
120"L 46"D 29"H
M) CT06GR 6'

72"L 36"D 29"H



# Executive Seating





PROMDB Pro Executive Mid Back Chair (black vinyl) 24"L 22"D 40"H Adjustable



PROMID Pro Executive Mid White Chair (white vinyl) 24"L 22"D 40"H Adjustable



PROGB Pro Executive Guest Chair (black vinyl) 24"L 22"D 36"H



SY1 Altura Steno Chai (black crepe) 25"L 26"D 21"H

# Café Tables



A) 30MAHC Madison Hydraulic Café Table (chrome base, gray acajou top) 30"RND 29"H

#### B) MALGRN Malba Chair

30" Round 29"H **A) ZTH** (liquid steel blue top)

#### **Hydraulic Chrome Base**



# Customize And Create

Choose your base, black or chrome, then pick a color that suits your design.





#### Café Tables

Standard Black Base 30" Round 29"H A) ZTG (silver textured) B) ZTJ (graphite nebula) C) ZTK (maple) D) 30WH29 (white laminate) E) ZTA (Madison/ gray acajou)

36" Round 29"H

F) ZTQ (white laminate)

G) ZTN (graphite nebula)

H) ZTP (maple)

#### Café Tables

Hydraulic Chrome Base 30" Round 29"H 1) 30SBHC (liquid steel blue) J) 30GRHC (graphite nebula) K) 30MTHC (maple) L) 30BRHC (red)

36" Round 29"H

M) 36WTHC (white laminate)

N) 36GRHC (graphite nebula)

O) 36MTHC (maple)

# Mix & Match

**Create the ultimate look.** Choose from a wide variety of colorful Group Seating for the perfect style.

A) ZENCHR Zenith Chair (white, chrome) 18.25"L 22"D 32"H B) DUET Duet Chair (black, chrome) 21"L 23"D 33"H







Denotes AC and USB charging outlets

Choose from Powered, Solid or Grommet Hole Table Tops.



(silver frame) 72.25"L 26.25"D 42"H

A) VNTBLK (black top) VNTWHT (white top)

#### Ventura Communal **Bar Tables**

(silver frame) 72.25"L 26.25"D 42"H

Maple Top

B) VNTMNP (solid) **VNTBMW** (grommets)

White Top

C) VNTBWW (grommets) **VNTWNP** (solid)

Black Top **VNTBNP** (solid)



Table Top Options Colors not available in all table options. Please check options listed to the right.

/entu<u>ra</u>





G30 Powered Café **Tables** 72"L 26"D 30"H.

A) G30DWP

(silver frame, white top)

#### G30 Communal Café **Tables**

(silver frame) 72"L 26"D 30"

Maple Top

B) G30DMS (solid) C) G30DMW (grommets)

White Top

**D) G30DWS** (solid) E) G30DWW (grommets)







## **EXECUTIVE FURNITURE**

#### **Cleaners Showcase**

April 5 - 7, 2018

# 10001 Fannin St, Houston TX, 77045 Customer Service Phone: (832) 799-5700 Shreveport Convention Center, Shreveport, LA

Customer Service Fax: (832) 415-0517 Event Code: T120170418

Customer Service Email: houston@shepardes.com Discount Deadline: March 15, 2018

#### **CONFERENCE TABLES & CHAIRS**

				PERENCE
Qty.	Item	Discount	Regular	Amount
	Conferen	ce Tables		
	CF2-Geo Table, Black	497.70	647.00	
	CE1-Geo Table, Sq. Chrome	350.70	455.90	
	CF1-Geo Table, Sq. Black	350.70	455.90	
	CE2-Geo Table, Chrome	497.70	647.00	
	CB2-6' Graphite Table	522.90	679.75	
	CB3-8' Graphite Table	615.30	799.90	
	CB1-42" Round, Graphite Nebula	424.20	551.45	
	C508GR-8', Granite	615.30	799.90	
	CT10GR-10', Granite	924.00	1201.20	
	CT06GR-6', Granite	522.90	679.75	
	PWRUSB-Powered Table Module	84.00	109.20	
	CB8-42" Round Madison, Grey	191.10	248.45	
	MADC10-10' Madison, Grey	1060.50	1378.65	
	MADC05-5' Madison, Grey	531.30	690.70	
	MADC08-8' Madison, Grey	1060.50	1378.65	
	CONF42-42" Round, White laminate	424.20	551.45	
	36ATO-Atomic 36" Round Glass	350.70	455.90	
	42ATO-Atomic 42" Round Glass	350.70	455.90	

Qty.	Item	Discount	Regular	Amount					
	Group & Guest Seating								
	Duet-Black, Chrome	71.40	92.80						
	RSTDIN-Rustique w/ arms, Gunmetal	144.90	188.35						
	CS8-Berline Chair, Black	140.70	182.90						
	CS9-Berlin Chair, Red	140.70	182.90						
	XCHR-Christopher Chr, White Vinyl	115.50	150.15						
	CH002-Wendy Chair, Acrylic	130.20	169.25						
	SC10 Razor Chair	86.10	111.95						
	SC3-Brewer Chair, Onyx	193.20	251.15						
	SY1-Altura Task Chair	218.40	283.90						
	XC6-Altura Guest Chair	340.20	442.25						
	LMCHR-Laguna Chair, Maple/Chrome	163.80	212.95						
	MALGRY-Malba Chair, Grey	126.00	163.80						
	MALGRN-Malba Chair, Green	126.00	163.80						
	CS4-Syntax Chair, Black/Chrome	228.90	297.55						
	ZENCHR-Zenith Chair-White/Chrome	184.80	240.25						
	Executive	Seating							
	PROGB-Guest Executive Chair	287.70	374.00						
	PROEXE-Pro Executive Chair	409.50	532.35						
	PROEXB-Executive Chair High Back	409.50	532.35						
	PROMDB-Exec Mid-Back, Black	268.80	349.45						
	PROMID-Executive Chair Mid Back	260.40	338.50						

#### **CAFÉ TABLES**

Qty.	Item	Discount	Regular	Amount				
Café Tables- Black Base								
	ZTK-30" Maple Top/Black Base	247.80	322.15					
	ZTP-36" Maple Top/Black Base	270.90	352.15					
	ZTJ-30" Graphite Top/Black Base	247.80	322.15					
	ZTN-36" Graphite Top/Black Base	270.90	352.15					
	ZTG-30" Silver Textured Top	247.80	322.15					
	ZTA-30" Grey Top/Black Base	256.20	333.05					
	ZTQ-36" White Laminate Top	270.90	352.15					
	ZTB-30" Red Top/Black Base	247.80	322.15					
	ZTH-30" Steel Blue Top/Black Base	256.20	333.05					
	30WH29-30" White Top/Black Base	262.50	341.25					

Qty.	Item	Discount	Regular	Amount				
	Café Tables - Chrome Base 30", Hydraulic							
	30MTHC-Maple Top, Chrome	331.80	431.35					
	30GRHC-Graphite Nebula, Chrome	331.80	431.35					
	30STHC-Silver Textured, Chrome	331.80	431.35					
	30BRHC-Brushed Red Top, Chrome	331.80	431.35					
	30SBHC-Steel Blue Top, Chrome	365.40	475.00					
	30WHHC-White Top, Chrome	359.10	466.85					
	30MAHC-Grey Top, Chrome	331.80	431.35					
	Café Tables - Chrome Base 36", Hydraulic							
	36MTHC-Maple Top, Chrome	361.20	469.55					
	36GRHC-Graphite Nebula, Chrome	361.20	469.55					
	36WTHC-White Top, Chrome	361.20	469.55					

#### **COMMUNAL TABLES**

Café Tables					
G30DMS-Café, Maple Top	585.90	761.65			
G30DMW-Café w/ Grmt, Maple	585.90	761.65			
G30DWS-Café, White Top	585.90	761.65			
G30DWW-Café w/ Grmt, White	585.90	761.65			
G30DWP-Café Table, powered	674.10	876.35			

Bar Tables				
VNTBNP-Ventura, Black/Silver	732.90	952.75		
VNTMNP-Venture,Maple/Silver	732.90	952.75		
VNTWNP-Ventura, White/Silver	732.90	952.75		
VNTBMW-Maple/Silver w/ Grmt	732.90	952.75		
VNTBWW-White/Silver w/Grmt	732.90	952.75		
VNTBLK-Powered, Black/Silver	865.20	1124.75		
VNTWHT-Powered, White/Silver	865.20	1124.75		

Please complete the f	se complete the following: Subt		\$
Company Name:	Booth #:	9.600% Tax:	\$
Santast Name:	Dhana #	Amount Duo	¢.

**Authorized Signature:** 

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order.

There are no exchanges or refunds once item has been delivered to your booth. Cancellation must be received 24 hours prior to first exhibitor move-in day.

# Bartables



#### 30" Round Bar Table

Apex Barstools (blue ultra suede) 21"L 21"D 33"H

C) 30SBHB 30" Round Bar Table (liquid steel blue top, chrome hydraulic base) 30"RND 45"H

#### D) LMBAR

Laguna Barstool (maple, chrome) 18"L 20"D 47"H

#### E) RSTSQT

#### Rustique Square Metal Bar Table

#### F) RSTSTL





# Customize And Create

Choose your base, black or chrome, then pick a color that suits your design.





#### Bar Tables

Standard Black Base 30" Round 42"H

A) VTJ (graphite nebula)

B) VTK (maple)

C) VTG (silver textured)

**D) VTB** (red)

E) 30WH42 (white laminate)

**F) VTH** (liquid steel blue)

**G) VTA** (Madison/gray acajou)

36" Round 42"H

H) VTW (white laminate)
I) VTN (graphite nebula)
J) VTP (maple)

#### **Bar Tables**

Hydraulic Chrome Base 30" Round 45"H K) 30GRHB (graphite nebula) L) 30MTHB (maple) M) 30STHB (silver textured) N) 30BRHB (red)

36" Round 45"H

O) 36WTHB (white laminate)
P) 36GRHB (graphite nebula)
Q) 36MTHB (maple)

# Style & Design

**Create the right look.** Choose from a wide variety of Bar Table heights and colors for the perfect look.

R) 30MAHB 30" Round Bar Table w/Hydraulic Chrome Base (Madison/gray acajou) 30" RND 45"H

S) ZENBAR Zenith Barstool (white, chrome) 19"L 20"D 44"H





# Styles & Shapes











**Apex Barstools** 21"L 21"D 33"H A) APS08 (black vinyl B) APS59 (red vinyl) C) APS75 (white vinyl) **D) APS12** (blue ultra suede)

15"L 16"D 30-34.75"H E) BS002 (white, chrome) F) BS003 (black, chrome)

#### **Banana Barstools**

21"L 22"D 41.75 G) BSS (black, chrome) H) BST (white, chrome)

#### Oslo Barstools

17"L 20"D 45"H I) BSD (blue) J) BSC (white)

#### K) XBAR Christopher Barstool

(white vinyl, chrome) 19"L 15"D 41"H

#### L) BS001 Shark Barstool

(white, chrome) 22"L 19"D 34-44"H

#### M) BSR Syntax Barstool (black, chrome)

23"L 19"D 43.25"H

#### N) RSTSTL Rustique Barstool

(gunmetal) 13"L 13"D 30"H























# Mix & Matc

Create the ultimate look. Choose from a wide variety of select Bar Seating for the perfect style.

> O) ZENBAR Zenith Barstool (white, chrome) 19"L 20"D 44"H P) LMBAR Laguna Barstool (maple, chrome) 18"L 20"D 47"H



# Office. -ssentials

#### **MADISON**

A) JD8 Madison Executive Desk (gray acajou) 60"L 30"D 29"H **B) CR8 Madison Credenza** (gray acajou) 60"L 20"D 29"H

Mid Back Chair

(black vinyl) 24"L 22"D 40"H Adjustable **D) PROEXE Pro Executive** 

High Back Chair







# TECH COLLECTION





#### A) TECH3B Tech Desk, Powered, w/3 Drawer File Cabinet

(black metal, laminate) 60"L 30"D 30"H

#### B) TECH Tech Desk, Powered

(black metal, laminate) 60"L 30"D 30"H

# C) TECH3 3 Drawer File Cabinet on Castors

(black metal, laminate) 16"L 20"D 28"H





Charging adapters are available to rent for all powered products.





# LIGHTING & PRODUCT DISPLAY







#### ACCENT LAMPS

#### MASON LAMPS

(brushed silver) **A) LA15 Floor Lamp**18" Round 55"H **B) LA14 Table Lamp**16" Round 26"H

#### **SHELVING**

C) PSHCCS Posh Shelving

(Chrome, Acrylic) 36"L 18"D 72"H

D) BC8 Madison Bookcase

(gray acajou) 36"L 12"D 72"H

# Powered Pedestals



**Please Note:** Client is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.





(The flip top electrical units rotate 180 degrees, allowing devices to be charged from inside the locked cabinet or on the surface)

#### Powered Locking Pedestal A) PDL36W (white)

24"L 24"D 36"H

B) PDL42W (white)

24"L 24"D 42"H

C) PDL36B (black)

24"L 24"D 36"H

**D) PDL42B** (black) 24"L 24"D 42"H

#### Charging Adapters E) ADAPTW (white) F) ADAPTB (black)

Charging adapters are available to rent for all powered products.



# Powered Tech Desk



Denotes AC and USB charging outlets

#### A) TECH3B Tech Desk, Powered w/3 Drawer File Cabinet

(black metal, laminate) 60"L 30"D 30"H

#### B) TECH Tech Desk, Powered

(black metal, laminate) 60"L 30"D 30"H

# C) TECH3 3 Drawer File Cabinet on Castors

(black metal, laminate) 16"L 20"D 28"H

# Charging Adapter D) ADAPTB (black)

Charging adapters are available to rent for all powered products.





# Shovv Essentials

# REFRIGERATORS C) R1R Large (White, 14.0 cubic feet) 28"L 28"D 64"H

D) R1Q Small (White, 4.0 cubic feet)

20"L 22"D 33"H







#### **MARTINI BAR**

A) BRC Martini Bar Circle Comprised of three BR1 Martini Bars 100"L 100"D 45"H

(gray metal, frosted glass top) 67"L 22"D 45"H

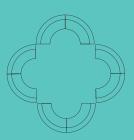


Suggested Uses of Martini Bar









#### LIGHTED PRODUCTS

LED light available in white, red, green, blue and rolling color.













#### A) CUBL20 Edge **LED Cube Ottoman**

(white plastic) 20"L 20"D 20"H A/C power only

#### B) CUBTBL Edge LED Cube Table

(plexi top, white plastic) 20"L 20"D 20"H A/C power only

### MOBILE TABLET STANDS & ACCESSORIES





#### **TABLET STANDS**

A) TBSTND (black) 14"L 13"D 44.5"H

B) TBSTDW (white) 14"L 13"D 44.5"H

#### **ACCESSORIES**

C) TBBCHR Brochure Holder (black) 8.625"L 1.1"D 11.325"H

D) TBSHLF **Charging Shelf** (black) 14.85"L 7.17"D 1"H

E) TBPNTR Wireless Printer Holder 3.3"L 1.9"D 5.28"H



## **EXECUTIVE FURNITURE**

#### **Cleaners Showcase** April 5 - 7, 2018

#### Shreveport Convention Center, Shreveport, LA

Event Code: T120170418 Discount Deadline: March 15, 2018

#### 10001 Fannin St, Houston TX, 77045

Customer Service Phone: (832) 799-5700 Customer Service Fax: (832) 415-0517 houston@shepardes.com

Customer Service Email:

#### BAR TABLES, BARS, & BAR STOOLS

	DAIL TABLES,					
Qty.	Item	Discount	Regular	Amount		
	Bar Tables - A	III Black Bas	е			
	VTK-30" Maple Top/Black Base	273.00	354.90			
	VTP-36" Maple Top/Black Base	291.90	379.45			
	VTJ-30" Graphite Top/Black Base	273.00	354.90			
	VTN-36" Graphite Top/Black Base	291.90	379.45			
	VTG-30" Silver Textured Top	273.00	354.90			
	VTA-30" Grey Top/Black Base	273.00	354.90			
	VTW-36" White Laminate Top	291.90	379.45			
	VTB-30" Red Top/Black Base	273.00	354.90			
	VTH-30" Steel Blue/Black Base	281.40	365.80			
	30WH42-30"White Top/Black Base	287.70	374.00			
	RSTSQT-Metal Rustique Square	302.40	393.10			
	Bars	tools				
	BST-Banana, White/Chrome	275.10	357.65			
	BSS-Banana, Black/Chrome	275.10	357.65			
	BS001-Shark, Swivel White	350.70	455.90			
	BS002-Zoey, Swivel White	321.30	417.70			
	BS003-Zoey, Swivel Black	321.30	417.70			
	RSTSTL-Rustique Barstool, Gunmetal	159.60	207.50			
	APS08-Apex Black Vinyl	247.80	322.15			
	APS59-Apex Red Vinyl	247.80	322.15			
	APS75-Apex White Vinyl	247.80	322.15			
	APS12-Apex Blue Ultra Suede	247.80	322.15			
	XBAR-Christopher White Vinyl	199.50	259.35			

Qty.	Item	Discount	Regular	Amount
	Bar Tables - Chrome	Base 30", H	lydraulic	
	30GRHB-Graphite Nebula, Chrome	331.80	431.35	
	30MTHB-Maple Top, Chrome	331.80	431.35	
	30STHB-Silver Texture, Chrome	331.80	431.35	
	30BRHB-Brushed Red, Chrome	331.80	431.35	
	30SBHB-Steel Blue Top, Chrome	331.80	431.35	
	30WHHB-White Top, Chrome	359.10	466.85	
	30MAHB-Grey Top, Chrome	331.80	431.35	
	Ba	rs		
	BRC-Circle Martini Bar	4279.80	5563.75	
	BR1-Martini Bar	1486.80	1932.85	
	Bar Tables - Chrome	Base 36", H	lydraulic	
	36GRHB-Graphite Nebula, Chrome	361.20	469.55	
	36MTHB, Maple Top, Chrome	361.20	469.55	
	36WTHB-White Top, Chrome	361.20	469.55	
	Bars	tools		
	BSD-Oslo, Blue	289.80	376.75	
	BSC-Oslo, White	289.80	376.75	
	BSR-Syntax, Black/Chrome	249.90	324.85	
	ZENBAR-Zenith, White/Chrome	184.80	240.25	
	ROLLBL-Lift Barstool, Black Vinyl	233.10	303.05	
, and the second	ROLLGY-Lift Barstool, Grey Vinyl	233.10	303.05	
	ROLLRD-Lift Barstool, Red Vinyl	233.10	303.05	
	ROLLWH-Lift Barstool, White Vinyl	233.10	303.05	
	LMBAR-Laguna, Maple/Chrome	205.80	267.55	

#### **MISCELLANEOUS ITEMS**

Qty.	ltem	Discount	Regular	Amount
	Desks, Credenzas,	Files, Book	cases	
	CR8-Madison Credenza, Grey	567.00	737.10	
	JD8-Madison Executive Desk, Grey	669.90	870.85	
	BC8-Madison Bookcase, Grey	485.10	630.65	
	TECH3B-Tech Desk w/drawers, Pwr	615.30	799.90	
	TECH-Tech Desk, Powered	497.70	647.00	
	TECH3-3-drawer File Cbnt w/Castors	163.80	212.95	
	Product Display- Pe	destals & S	helving	
	PDL36B-Ped, Locking, Powered	556.50	723.45	
	PDL42B-Ped, Locking, Powered	659.40	857.20	
	PDL36W-Ped, Locking, Powered	556.50	723.45	
	PDL42W-Ped, Locking, Powered	659.40	857.20	
	PSHCCS-Posh Shelving	569.10	739.85	
	Chargin	g Items		
	ADAPTB-Charging Adapter, black	27.30	35.50	
	ADAPTW-Charging Adapter, white	27.30	35.50	
	Lighted I	Products		
	CUBL20-Edge Lighted Cube	218.40	283.90	
	CUBTBL-Edge LED Cube	218.40	283.90	

Qty.	ltem	Discount	Regular	Amount
	Lan	nps		
	LA15-Mason Silver Floor Lamp	243.60	316.70	
	LA14-Mason Silver Table Lamp	159.60	207.50	
	Refrige	erators		
	R1R-White 14 Cubic Feet	957.60	1244.90	
	R1Q-White 4 Cubic Feet	336.00	436.80	
	Work & Mult	I-Use Tables		
	MERLIN-Multi Use Table	380.10	494.15	
	WD3-Work Table	365.40	475.00	
	Mobile Tab	let Stands		
	TBSTDW-Mobile Tablet Stand, White	155.40	202.00	
	TBSTND-Mobile Tablet Stand, Black	155.40	202.00	
	;*			
TBBCHR-Tablet, brochure holder		71.40	92.80	
,	TBSHLF-Tablet, charging shelf	71.40	92.80	
	TBPNTR-Tablet, print stand	71.40	92.80	

Please note that all tablet stands must be ordered separately

Please complete the following:		Subtotal \$
Company Name:	Booth #:	9.600% Tax: \$
Contact Name:	Phone #:	Amount Due: \$
Authorized Signature		

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order.

There are no exchanges or refunds once item has been delivered to your booth. Cancellation must be received 24 hours prior to first exhibitor move-in day.



10001 Fannin St, Houston TX, 77045
Exhibit Solutions Sales Phone: (832) 799-5700

Exhibit Solutions Sales Fax: (832) 415-0517

Exhibit Solutions Email: houston@shepardes.com

#### **FABEX BOOTH RENTALS**

#### **Cleaners Showcase**

April 5 - 7, 2018

Shreveport Convention Center, Shreveport, LA

Event Code: T120170418

Discount Deadline: March 6, 2018

#### 10' x 10' FABRIC BOOTH RENTALS





Code	Qty.	Description	Discount	Regular
66557		FX21 10' x 10'	2005.10	3007.65
66558		FX2M1 10' w/Monitor	3627.35	5441.05

Carpet not included

Side panel colors are either white or black
Backwall graphic size 3042mm x 2432mm
Counter graphic size 1070mm x 1020mm



Code	Qty.	Description	Discount	Regular
66561		FX2H1 10' x 10'	2453.50	3680.25
66562		FX2M1H 10' w/Monitor	4075.75	6113.65

#### Carpet not included

Side panel colors are either white or black
Backwall graphic size 3042mm x 2432mm
Counter graphic size 1070mm x 1020mm
Header graphic size 2440mm x 380mm

#### 10' x 20' Fabric Booth RENTALS









Side panel colors are white or black

Backwall graphic size 6012mm x 2432mm
Counter graphic size 1070mm x 1020mm
Header graphic size 2440mm x 380mm

Code	Qty.	Description	Discount	Regular
66559		FX22 10' x 20'	3475.50	5213.25
66560		FX2M2 10' x 20' w/Monitor	5097.75	7646.65
66567		FX2H2 20' x 20'	3876.55	5814.85
66563		FX2M2H 20' w/Monitor	5498.80	8248.20

Carpet not included.

#### All FABEX exhibits must be ordered 30 days before move in for confirmed availability.

\*\*Please Note\*\* Carpet is not included, to order please refer to the Carpet & Cleaning form.

All Exhibit Booth Rentals include installation/dismantling and graphic panels as shown for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Monitor and lighting options available. Please contact the Exhibit Solutions Department with any questions at 404-720-8652.

#### Please fax completed form to Exhibit Solutions Department at 404-720-8757.

Please complete the following:

Company Name:	Booth #:	Subtotal \$
Contact Name:	Phone #:	9.600% Tax*: \$
Authorized Signature:		Amount Due: \$

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order.



10001 Fannin St, Houston TX, 77045 Exhibit Solutions Sales Phone: (832) 799-5700 Exhibit Solutions Sales Fax: (832) 415-0517

Exhibit Solutions Email: <a href="mailto:houston@shepardes.com">houston@shepardes.com</a>

## **FABEX BACKLIT BOOTHS**

#### **Cleaners Showcase**

April 5 - 7, 2018

Shreveport Convention Center, Shreveport, LA

Event Code: T120170418

Discount Deadline: March 6, 2018

#### **FABEX Fabric Backlit Booth RENTALS**



Code	Qty.	Description	Discount	Regular
66564		FX11 10' x 10' Backlit	2021.85	3032.80

Freestanding 8'h x 10' Backlit Backwall with full color graphics

Carpet not included

Graphic Size: 3042mm x 2436mm

**Electricity not included** 



Code	Qty.	Description	Discount	Regular
66565		FX12 10' x 20' Backlit	3124.60	4686.90

Freestanding 8'h x 20' Backlit Backwall with full color graphics

Carpet not included

Graphic Size: 6088mm x 2436mm

Electricity not included



Code	Qty.	Description	Discount	Regular
66566		FX13 10' x 30' Backlit	4227.40	6341.10

Freestanding 8' h x 30' Backlit Backwall with full color graphics

Carpet not included

Graphic Size: 8992mm x 2436mm

Electricity not included

#### All FABEX exhibits must be ordered 30 days before move in for confirmed availability.

\*\*Please Note\*\* Carpet is not included, to order please refer to the Carpet & Cleaning form.

All Exhibit Booth Rentals include installation/dismantling and graphic panels as shown for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Monitor and lighting options available. Please contact the Exhibit Solutions Department with any questions at 404-720-8652.

#### Please fax completed form to Exhibit Solutions Department at 404-720-8757.

Please complete the following:

Company Name:	Booth #:	Subtotal \$
Contact Name:	Phone #:	9.600% Tax*: \$
Authorized Signature:		Amount Due: \$

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order.



#### **INLINE BOOTH RENTALS**

#### **Cleaners Showcase**

April 5 - 7, 2018

Shreveport Convention Center, Shreveport, LA

Event Code: T120170418

Discount Deadline: March 6, 2018

#### 10001 Fannin St, Houston TX, 77045

 Exhibit Solutions Sales Phone:
 (832) 799-5700

 Exhibit Solutions Sales Fax:
 (832) 415-0517

 Exhibit Solutions Email:
 (832) 415-0517

#### **EXHIBIT SOLUTIONS INLINE BOOTH RENTALS**

#### Let our Exhibit Solutions team make Exhibiting EZ with a Turnkey Rental Booth!!

- \*Custom Design for Rentals
- \*Onsite Logistics Management
- \*Freight Management

- \*Graphic Development/Printing
- \*Installation/Dismantle
- \*Custom Furniture Rental
- 10' x 20' Options are available for each 10' x 10' pictured below

#### Please visit us online for additional options and information: <a href="http://www.shepardes.com/shep-gallery.html">http://www.shepardes.com/shep-gallery.html</a>

The Eddie

#### The Jonathon



The Madison









Code	Qty.	Description	Discount	Regular
66470		The Eddie- 10' x 10'	3040.75	3953.00
66471		The Eddie- 10' x 20'	4951.65	6437.15
66474		The Jonathon - 10' x 10'	2121.30	2757.70
66475		The Jonathon - 10' x 20'	3713.15	4827.10
66477		The Pierce - 10' x 10'	2631.25	3420.65
66478		The Pierce - 10' x 20'	4996.05	6494.85
66484		The Madison - 10' x 10'	3190.85	4148.10
66485		The Madison - 10' x 20'	3781.75	4916.30

#### The Grant

#### The Harrison

#### The Hamilton

The Lucy









Code	Qty.	Description	Discount	Regular
66486		The Grant- 10' x 10'	3368.10	4378.55
66487		The Grant- 10' x 20'	4668.05	6068.45
66492		The Harrison - 10' x 10'	3096.30	4025.20
66493		The Harrison - 10' x 20'	4549.85	5914.80
66467		The Hamilton- 10' x 10'	2157.60	2804.90
66468		The Hamilton- 10' x 20'	3779.85	4913.80
66473		The Lucy - 10' x 10'	1949.95	2534.95

\*\*Please Note\*\* Carpet is not included, to order please refer to the Carpet & Cleaning form.

All Exhibit Booth Rentals include installation/dismantling and graphic panels as shown for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Monitor and lighting options available. Please contact the Exhibit Solutions Department with any questions at 404-720-8652.

Please fax completed form to Exhibit Solutions Department at 404-720-8757.

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order.

There are no exchanges or refunds once item has been delivered to your booth. \* All tax rates are subject to change.



10001 Fannin St, Houston TX, 77045 Exhibit Solutions Sales Phone: (832) 799-5700 Exhibit Solutions Sales Fax: (832) 415-0517

Exhibit Solutions Email: houston@shepardes.com

## **EXHIBIT RENTAL ACCESSORIES**

#### **Cleaners Showcase**

April 5 - 7, 2018

Shreveport Convention Center, Shreveport, LA

Event Code: T120170418 Discount Deadline: March 6, 2018

#### **SHOWCASES AND LOCKING CABINETS**



Quarterview Showcase 4' 6" W X 1' 9" D x 3' 3" H













**Square Showcase** 

1' 9" W x 1" 9" D x 7' H

3' 9" W x 2' 3" D x 3' 6" H

	Showcases				
Code	Qty.	Description	Discount	Regular	Amount
66270		Quarterview	1008.65	1311.25	
Please choose metal color: ☐ Black (06) ☐ White (03) ☐ Silver (15)					
66272		Square	1088.60	1415.20	
Please choose metal color: ☐ Black (06) ☐ White (03) ☐ Silver (15)					

	Locking Cabinets					
Code	Qty.	Description	Discount	Regular	Amount	
66282		LC1	747.60	971.90		
Please c	Please choose metal color: ☐ Black (06) ☐ White (03) ☐ Silver (15)					
66283		LC2	907.20	1179.35		
Please c	Please choose metal color:   Black (06)   White (03)   Silver (15)					
66284		LC3	551.45	716.90		
Please choose panel color: ☐ Black (06) ☐ White (03)						

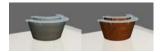


LC1 - 1 meter wide 3'6" W x 1'9" D x 3'6" H



LC2 - 1.5 meters wide 5' W x 1' 9" D x 3' 6" H

#### RECEPTION COUNTERS AND COMPUTER



RC1 7' 9" W x 3' 5" D x 3' 9" H





CS1\* CS2\* CS1 - 3' W x 1' 9" D x 6' 3" H CS2 - 2' 3" W x 1' 6" D x 6' 3" H

4' 9"W x 2' 3"D x 3' 3"H

5' 3"W x 3' 3"D x 3' 6"H

Reception Counters and Computer Stands						
Code	Qty	Description	Discount	Regular	Amount	
66274		RC1	2080.35	2704.45		
Please ch	Please choose metal color: ☐ Chrome (CH) ☐ Wood (W)					
66275		RC2	768.80	999.45		
Please ch	noose me	tal color:   Blace	ck (06)	White (03)	☐ Silver (15)	
66276		RC3*	1667.65	2167.95		
66285		CS1*	969.85	1260.80		
66286		CS2*	565.25	734.85		

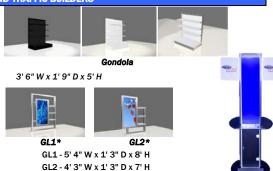
\*Item includes graphics. A Shepard Representative will contact you with art requirements.

#### PRODUCT DISPLAY AND TRAFFIC BUILDERS

Product Display						
Code	Code Qty Description Discount Regular Amount					
66277		Gondola	523.85	681.00		
Please choose metal color: ☐ Black (06) ☐ White (03) ☐ Silver (15)						
66278		GL1*	517.85	673.20		
66279		GL2*	892.65	1160.45		

\*Item includes graphics. A Shepard Representative will contact you with art requirements

Phone Charging Station					
Code	Qty	Description	Discount	Regular	Amount
66430		Phone Station*	1713.60	2227.70	



services must be ordered separately . You may find the forms in the Utilities section of the service manual

#### Please fax completed form to the Exhibit Solutions Department at 404-720-8757.

Please complete the following: **Company Name:** Booth #: Subtotal **Contact Name:** Phone #: 9.600% Tax\* **Authorized Signature:** Amount Due

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order. There are no exchanges or refunds once item has been delivered to your booth. Cancellation must be received in writing 48 hours prior to first exhibitor move-in day. Rental items not ordered and found in use in your booth are subject to "Regular" rate billing.

<sup>\*</sup> All tax rates are subject to change.



10001 Fannin St, Houston TX, 77045

Customer Service Phone: (832) 799-5700 Customer Service Fax: (832) 415-0517

houston@shepardes.com Customer Service Email:

# **SIGN ORDER FORM**

#### **Cleaners Showcase**

April 5 - 7, 2018

#### Shreveport Convention Center, Shreveport, LA

Event Code: T120170418

Discount Deadline: March 15, 2018

#### SIGNS, BANNERS AND ACCESSORIES

Code	Qty.	Description	Discount	Regular	Amount	
	St	andard Foamco	re Signs, Si	ngle-sided		
70009		Vertical, 22" x 28"	159.85	207.80		
70010		Horz., 22" x 28"	159.85	207.80		
70011		Vertical, 28" x 44"	243.55	316.60		
70012		Horz., 28" x 44"	243.55	316.60		
70025		Meterboard, 39" x 84"	492.90	640.75		
	Accessories					
70017		Blank Foamcore, 4' x 8'	43.40	56.40		
70021		Velcro, per ft, min. 5 ft.	2.85	3.70		

Code	Qty.	Description	Discount	Regular	Amount
		Vinyl Banners	with Digital I	Printing	
70065		Grommets, per sq. ft Vertical	20.25	26.35	
70071		Grommets, per sq. ft Horizontal	20.25	26.35	
70066		Pockets, per sq. ft Vertical	21.80	28.35	
70072		Pockets, per sq. ft Horizontal	21.80	28.35	

		Replacement I	D Sign - Car	dstock	
7	70004	7" x 44" Horz.	47.85	62.20	

Sign prices are based on customer supplying print-ready graphics in the requested format (see below).

Please complete the following:		Subtotal \$
Company Name:	Booth #:	9.600% Tax*:
Contact Name:	Phone #:	Amount Due: \$
Authorized Signature:		

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order. Graphic files/requests must be received by discount deadline date to qualify for discounted prices.

There are no exchanges or refunds once sign has been ordered and processed.

#### SIGN SUBMISSION INFORMATION

Please follow these requests, so Shepard can provide the highest of quality signs for your show.

#### File Submission Media

- ~ CD-ROM
- ~ Email attachment (4 mgs or smaller only)
- ~ FTP (.zip compression), call for FTP information

When sending disks, please label them with the following:

Exhibitor Co. Name, Booth #, Show Name, Show Date

#### Acceptable Software & Formats

- ~ Adobe Illustrator (AI/EPS), InDesign, Photoshop & Acrobat
- ~ Files should be formatted in high-resolution quality, 100-300 dpi
- ~ Vector-based artwork preferred with fonts converted to outline

#### **Artwork Dimensions & Color Specifications**

- ~ All artwork submitted should be created at 100% actual size or in 10% reduction increments (please indicate scale used)
- ~ Specify target colors as PMS C or U, and send us 100% accurate proofs with your disk. (Color variations may occur due to output devices

#### Other Graphic Services Available

~ Artwork/graphic design services

(70067)

~ Logo reproduction

(70052)

- ~ Special artwork mounting
  - (70069)

Please note: If customer-provided graphic files are not to exact specifications/requirements, a design-time surcharge will apply.

<sup>\*</sup> All tax rates are subject to change.

# **HANGING SIGNS**



#### Attention Getting ● High Visibility ● Great Branding

#### **Easy ● Cost Effective Rental ● Durable Dye Sublimation Graphics**



CIRCLE DESIGN						
Code	Size	Discount*	Regular			
69140	10' x 48"	4874.90	6824.85			
69142	16' x 48"	7747.80	10846.90			

## **EZ Ordering**

#### **All Kits Include:**

- Dye sublimation printed fabric pillow case
- Rental frame
- Blockout liner
- Carrying case
- Basic harness
- Delivery to showsite
- Weighs under 75 pounds
- Rigging not included



SQUARE DESIGN					
Code	Size	Discount*	Regular		
69143	10' x 48"	5927.90	8299.05		



TRIANGULAR DESIGN						
Code	Size	Discount*	Regular			
69144	10' x 48"	4796.80	6715.50			



WAVE DESIGN					
Code	Size	Discount*	Regular		
69145	10' x 48" Single	2112.50	2957.50		
69146	10' x 48" Double	2811.05	3935.45		

#### Call today to order! 404-720-8652

- $^{\circ}$  Additional shapes and sizes available
- Artwork requirements available

Discount deadline: Tuesday, March 06, 2018

\*Artwork, hanging sign order and payment authorization form must be received by

the Discount Deadline to receive discount pricing.



Exhibit Solutions Phone: (832) 799-5700

Exhibit Solutions Fax: (832) 415-0517

Customer Service Email: houston@shepardes.com

Event Code: T120170418

April 5 - 7, 2018 Shreveport Convention Center, Shreveport, LA

**Cleaners Showcase** 

Company Name:	Booth #:	Subtotal	\$
Contact Name:	Phone #:	9.600% Tax*:	\$
Authorized Signature:		Amount Due:	\$

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must meet discount criteria above to receive discounted pricing. Payment Authorization must be completed and returned with order. Cancellations will only be accepted in writing 7 days prior to move-in if graphics have not been produced. Cancellations will not be accepted once graphic artwork has been submitted and approved for production.



# HANGING SIGNS 101

#### **Cleaners Showcase**

#### **GUIDELINES AND SERVICE CONTRACTOR RESPONSIBILITIES**

- Shepard Exposition Services certified riggers ONLY will be allowed in aerial lifts.
- Shepard Exposition Services employees are ONLY personnel allowed to operate mechanized equipment
- Shepard Exposition Services certified riggers must assemble and disassemble ALL overhead rigging including:
  - \*Overhead Truss
  - \* Attachment and removal of light fixtures for truss or signs
  - \* Assembly of hanging sign frame and graphics
  - \* Additional installation required for chain motors, span sets and other packages.
- Shepard Exposition Services certified riggers must install and remove ALL hanging materials that will be flown overhead.
- Exhibitors are REQUIRED to include hanging/setup instructions and orientation diagrams in advance.
- All ceiling rigging must conform to Show Management rules and regulations and facility limitations.
- Overhead hanging signs are to be sent in a separate container directly to the advance warehouse using the Advance Hanging Sign shipping label included in this manual. The container must arrive no later than advance warehouse deadline date. If these procedures are not followed, Shepard Exposition Services cannot guarantee the hanging of your sign and additional fees will apply.
- •Structures weighing over 200 lbs. per point must have a rigging plot plan approved in advance.
- Electrical signs must be in working order and in accordance with the National Electrical Code. Electrical services must be ordered through the Electrical Service Provider (form included in manual).
- Additional charges may be applied by Shepard due to regulations at the facility, weight limits, union jurisdictions, facility contracts, and in house providers. Including but not limited to: spanner truss for load points, additional labor for power and/or lighting specifics, additional materials, facility pick point ceiling fees, facility and/or in house exclusive labor charges, etc.

#### **CHECKLIST FOR ORDERING HANGING SIGNS**

ш	Submit Payment Authorization Form					
	(OR Third Party Payment Authorization if paying for this service on behalf of an exhibiting company)  Order Assembly Labor to have your sign built by Shepard Certified Riggers  (Fill out top section of the Hanging Sign Overhead Rigging Form)  Order Install and Dismantle for all Hanging Signs, Truss and Motors					
	Order any necessary Chain Motors, Rotating Motors and Truss (Remember to place separate electrical order to power any motors!) Submit Diagrams with orientation, dimensions and placement for ALL materials that will be flown overhead.					
	Package Hanging Sign(s) in a separate container from exhibit ma	terials				
	Label Hanging Sign(s) using the Hanging Sign Shipping Label from	n this service manual				
П	Ship Hanging Sign(s) to the Advance Warehouse by:	Thursday, March 29, 2018				



# HANGING SIGN OVERHEAD RIGGING

#### **Cleaners Showcase**

April 5 - 7, 2018

10001 Fannin St, Houston TX, 77045

Customer Service Phone: (832) 799-5700
Customer Service Fax: (832) 415-0517

Customer Service Email: houston@shepardes.com

Shreveport Convention Center, Shreveport, LA

Event Code: T120170418

Discount Deadline: March 15, 2018

#### SIGN ASSEMBLY/DISMASSEMBLY LABOR

_	ndicate who wi	-	<u>~</u>				_		-	sing DISASSE		
O Sne	pard Supervisi		Exhibitor			7	O Sne	pard Supervis		Exhibito		
	Est Total	SIGN ASSE	MBLY LAB	OR	I			SI Est Total	GN DISAS	SEMBLY LA	ABOR	
Code	Hours	Item	Discount	Regular	Amount		Code	Hours	Item	Discount	Regular	Amount
69150		ST	120.94	157.20	\$	1	69153		ST	120.94	157.20	\$
69151		OT	181.56	236.05	\$	1	69154		OT	181.56	236.05	\$
69152		DT	241.99	314.60	\$	1	69155		DT	241.99	314.60	\$
	visory fee is	30% of total				_		install: 68069	Sup dismantle	l		1.*
ST - Straight time: Monday-Friday, 8:00 AM - 4:30 PM Total Estimated Assembly/Dism OT - Overtime: Monday-Friday, 4:30 PM - Midnight; Saturday/Sunday, 8:00 AM - 5:00 PM N/A All other hours and holidays Estimated Amount						N/A Tax*:	\$					
Date of	Assembly: _		Start Time				Comple	tion Time: _		Number of L	aborers	
Date of	Assembly: _ Disassembly	/:	Start Time				Comple	tion Time: _		Number of L	aborers	
Please	Note: Shepa	rd Certified F	Riggers are I	required to	overheal				tructural inte	egrity.		
	J	RIGGING IN	ISTALLATI	ON					RIGGIN	<b>REMOVA</b>	L	
Code	Est Hours	Discount	Regular	Am	ount		Code	Est Hours	Discount	Regular	Am	ount
69156		602.00	782.60			<u> </u>	69157		602.00	782.60		
Date of	Install:	Start	Time:				Date of	Removal:	5	Start Time:		
Rates at *Please Should I	erhead riggin for re per lift and Note: Shepa nanging sign of der by discour nal charges of	crew (up to 3 and will processor supervision that deadline dates	cation made riggers) per ss requests for n not be pres ate to receive	on overtime thour. One had a time the advance properties of the content of the co	e outside the cour minimum the order they he crew arriv ricing.	ose hou n per lift/o y are rec es a 1 H	orew - lift/ eived and lour Crew	crew thereaft d will make a r Minimum ch	ter is charged Il attempts to narge will be a	Estimated A d in 1/2 increa honor reque applied.	N/A Tax*: Amount Due: ments.	\$
house µ	nal charges l providers. Inc Is, facility pic	cluding but I	not limited to	o: spanner ility and/or	truss for loa	d points clusive	s, additio labor cha	nal labor for arges, etc.	-	-	-	-
				REQUE	SIED DAI	E, Ilivic	: & SUP	ERVISION				
Please	indicate bel	ow who will	be present	to supervis	e sign asse	mbly ar	nd install	ation:				
	Shepard Su	pervision		Exhibitor S	Supervision		Dis	play House	(EAC)			
If Shep	ard Supervis	sion is requi	red, please	request da	ate and time	:						
Asseml	hlv. Dat	e:	Ti	me.								
Install:	,	e:		me:								
Dismar		e: e:										
Diomai	Dat	··	''									
Dia		Alan Kallas '										
	complete	the tollowii	ng:				Death	<b></b> .			Subtotal:	
-	ny Name:						Booth				N/A Tax*:	-
	t Name:						Phone	#:		<u> </u>	Amount Due:	Ф
	<b>zed Signatu</b> ire also indic		nd and acco	nt the Day	nent Policy	and Tor	me and (	Conditions				
Jigilalli	ii e aiso iiidle	ates you rea	iu anu acce	pi uie rayi	nent roncy a	unu refi	ms anu (	Jonandons.				

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order.

Orders cancelled without written notice 48-hours prior to move-in will be charged a one (1) hour cancellation fee.

\* All tax rates are subject to change.



10001 Fannin St, Houston TX, 77045

Customer Service Phone: (832) 799-5700 Customer Service Fax: (832) 415-0517

Customer Service Email: houston@shepardes.com

# **OVERHEAD RIGGING EQUIPMENT**

#### Cleaners Showcase April 5 - 7, 2018

#### **Shreveport Convention Center, Shreveport, LA**

Event Code: T120170418

Discount Deadline: March 15, 2018

#### **RIGGING GUIDELINES**

- All ceiling rigging must conform to Show Management rules and regulations and facility limitations.
- All overhead rigging/hanging must be assembled, installed, and removed by Shepard Exposition Services certified riggers.
- •Overhead hanging signs are to be sent in a separate container directly to the advance warehouse using the Advance Hanging Sign shipping label included in this manual. The container must arrive no later than advance warehouse deadline date. If these procedures are not followed, Shepard Exposition Services cannot guarantee the hanging of your sign.
- •Electrical signs must be in working order and in accordance with the National Electrical Code. Electrical services must be ordered through the Electrical Service Provider (form included in manual).
- Exhibitors are REQUIRED to include hanging/setup instructions and orientation diagrams in advance. Please submit with form or via email.
- •Structures weighing over 200 lbs. per point must have a rigging plot plan approved in advance.

#### **MISCELLANEOUS EQUIPMENT**

Code	QTY	Item	Discount	Regular	Amount
69017		One Ton Hoist/Chain Motor	487.65	731.50	
69016		Half Ton Hoist/Chain Motor	430.30	645.45	
69101		1/4 Ton Hoist/Chain Motor	258.15	387.25	
69019		Rotating Motor 500 LB Limit	458.95	688.45	
69020		Rotating Motor 200 LB Limit	258.15	387.25	
		Rotate Clockwise			
		Rotate Counterclockwise			

Code QTY		Item	Discount	Regular	Amount
6909415		12" Silver Box Truss (Per FT)		34.45	
6909406		12" Black Box Truss (Per FT)	22.95	34.45	
Truss	Details				
(Q	TY/Size)				
6903815		12" Silver Corner Block	86.05	129.10	
6903806		12" Black Corner Block	114.75	172.15	
70067		Design Fee (Hourly)	143.45	186.50	

Additional Equipment and Supplies may be ordered and will be available onsite to use as needed to ensure structural integrity of the sign.

For further information, to request a design/scaled plot, or to place additional orders please contact Shepard's Customer Service Department at:

houston@shepardes.com

#### **PLACEMENT DIAGRAM**

Please use the diagram below to illustrate the placement of your hanging sign(s), motors and/or truss.

#### SIGN DESCRIPTION, SIZE & WEIGHT

For all hanging signs (excluding banners), please provide detailed drawing (DWG or PDF if available) so hanging anchor points can be determined.

Type:	Shape:	Size:
Cloth	Square	Height:
Wood	Triangle	Length:
Metal	Rectangle	Width:
Truss	Other	Weight:
Other		
Additional Notes/Descr	iption:	

Please complete the following:		Subtotal: \$
Company Name:	Booth #:	9.600% Tax*: \$
Contact Name:	Phone #:	Amount Due: \$
Authorized Signature:		<del></del>

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order.

Orders cancelled without written 48-hour notice will be charged a one (1) hour cancellation fee.

\* All tax rates are subject to change.



# UNION JURISDICTIONS Shreveport, LA

#### **UNION LABOR**

Louisiana is a "right-to-work" state. Exhibitor personnel may set up their own exhibits if so desired using their own tools and company personnel. Union Labor is available to assist in the installation and dismantling of exhibit booths. Exhibit labor, freight and rigging labor, electricians and plumbers can be arranged for at established rates, using the enclosed order forms.

#### **EXHIBIT LABOR JURISDICTION**

Union exhibit labor claims jurisdiction for the installation and dismantling of prefabricated exhibits and displays when this work is done by persons other than company personnel. They may be employed by completion of labor forms enclosed in this manual.

Union Labor is not required to put your products on display, to open cartons containing your products, nor to perform testing, maintenance or repairs on your products.

If, however, you hire any labor to assist you, it must be through the Official Contractor or a contractor which meets all of the regulations as an Exhibitor Appointed Contractor.

#### MATERIAL/FREIGHT HANDLING JURISDICTION

Shepard Exposition Services has the responsibility of receiving and handling all exhibit materials and empty crates. Exhibitors may hand-carry their own materials into the exhibit facility. The use or rental of dollies, flat trucks and other mechanical equipment, however, is not permitted.

It is Shepard's responsibility to manage docks and schedule vehicles for the smooth and efficient move-in and move-out of the exhibition. Shepard will not be responsible, however, for any materials they do not handle. Shepard will have complete control of the loading docks at all times.

Vehicles must not be left unattended at the loading areas. Any unattended vehicles will be towed at the owner's expense.

The Fire Marshal absolutely prohibits the storage of empty containers in the exhibit hall. Arrangements have been made with Shepard Exposition Services to store empty crates. Please refer to the Material Handling Information sheet in this service manual for the handling of empties, disposal of skids, etc.

#### **GRATUITIES / BREAKS**

Tipping is expressly prohibited. This includes such practices as giving money, merchandise, or other special consideration for services rendered. Do not give coffee breaks other than mid-morning and mid-afternoon, when the union has a 15 minute paid break. Meal breaks are one hour. Any attempt to solicit a gratuity by an employee for any service should be reported immediately to Shepard Exposition Services.

#### **IN GENERAL**

Craftsmen at all levels must be instructed to refrain from expressing any grievances or directly challenging the practices of the exhibitor. All questions originated by labor are to be expressed only to Shepard Exposition Services. Exhibitors are asked to refrain from voicing labor complaints to craft personnel. Any questions regarding contract labor should be immediately directed to Shepard Exposition Services.

#### **SAFETY**

Safety of everyone working in the hall is of our utmost concern at all times. Standing on chairs, tables and other rental furniture is prohibited. This furniture is not engineered to support your standing weight. Shepard Exposition Services cannot be held responsible for injuries or falls caused by the improper use of this furniture. If assistance is required in assembling your booth, please order labor on the Labor Order Form included in this manual and the necessary ladders and tools will be provided.



# **LABOR ORDER FORM**

#### **Cleaners Showcase**

April 5 - 7, 2018

# 10001 Fannin St, Houston TX, 77045 ervice Phone: (832) 799-5700 Shreveport Convention Center, Shreveport, LA

Customer Service Phone: (832) 799-5700 Customer Service Fax: (832) 415-0517

Event Code: T120170418

Discount Deadline: March 15, 2018

Customer Service Email: <u>houston@shepardes.com</u>

#### **INSTALLATION & DISMANTLING LABOR ESTIMATE AND QUESTIONNAIRE** Please complete the following: How many laborers will you require? Installation Date of installation: Requested start time: Est. Hours Date of dismantling: Requested start time: Est. Hours I will need Shepard Supervised Labor for (please check one): I will need Exhibitor Supervised Labor for (please check one): O Installation O Dismantling O Both Install/Dismantle O Installation O Dismantling O Both Install/Dismantle Code Qty. Discount Regular Sup. Fee Discount Regular Item Code Qty. Item **Shepard Supervised Labor (Exhibitor not present) Exhibitor Supervised Labo** 68066 ST 96.75 125.80 30% \*\* 68060 ST 96.75 125.80 30% \*\* 68067 OT 145.25 188.85 68061 OT 145.25 188.85 68068 DT 193.59 251.65 30% \*\* 68062 DT 193.59 251.65 Dismantle:68070/68071/68072 Sup install: 68069 Sup dismantle: 68073 Dismantle: 68063/68064/68065 \*\*Supervisory fee is 30% of total cost or \$60, whichever is greater. Please note: - Hours are based on estimates, you will be invoiced for actual time incurred. - Requested times are not guaranteed and are based on availability. Tax<sup>3</sup> - Minimum one hour will be charged. Additional time will be billed in in half-hour increments. **Amount Due** - When ordering dismantle labor, due to show break down and returning empties to your booth, labor ordered through Shepard at the close of the event may not be available until one hour after show close. **Labor Hours** ST - Straight time: Monday-Friday, 8:00 AM - 4:30 PM OT - Overtime: Monday-Friday, 4:30 PM - Midnight; Saturday/Sunday, 8:00 AM - 5:00 PM DT - Double time: All other hours and holidays If you are shipping carpet to the show and require Shepard to install it for you, please complete the following: **Exhibitor-Owned Carpet Installation/Dismantling** What is your booth size (ft.)? Code SQ FT Description Discount Regular SQ FT 68080 1.00 1.30 Flooring Only 68083 Padding + Flooring 1.50 1.95 **MINIMUM** 68079 193.50 251.55 Subtotal Requested Install date/time: Tax\* N/A Flooring type(s): Amount Due: Carpet SHEPARD SUPERVISION INFORMATION Please complete this section if you have chosen Shepard to supervise your installation and/or dismantling. **Inbound Freight Information Outbound Freight Information** Carrier Company Name: Carrier Company Name: Weight of Shipment: Deliver Shipment To: # of pieces: Is shipment? Crated □ Uncrated Address: Tracking/Pro #: City, ST, Zip: Type of Service (air, van line, ground, etc.): Estimated arrival date: If for any reason your shipment is not picked up by your carrier, Shipment to arrive at: □ Warehouse □ Show site please choose one of the following options: Set-up Information for Installation Force freight through preferred carrier: Please check all that apply and provide information where requested. Send shipment back to Shepard warehouse: (\$400 min. fee) Booth Size: **Services You Have Ordered** Χ (please check all that apply) Forklift required? □ No Yes Electrical □ Furniture □ A/V Equipment rented from Shepard □ Booth Cleaning □ Telephone/Internet Carpet is? owned Carpet padding? □ Yes □ No Electrical Information: Drawings are? □ Faxed to Shepard □ Shipped w/exhibit crates ☐ Electrical should go under the carpet (diagram is attached) □ Electrical drawings are attached **On-site Exhibitor Contact Information** □ Electrical drawings are with exhibit in crate number Name: □ Electrical drawings were sent to the official contractor Hotel: Arrival date/time: Departure date/time: Please complete the following: **Company Name:** Booth #: **Contact Name:** Phone #:

Signature also indicates you read and accept the Payment Policy and Terms and Conditions. All tax rates are subject to change.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order.

Orders cancelled without written 48-hour notice will be charged a one (1) hour cancellation fee.

**Authorized Signature:** 



10001 Fannin St, Houston TX, 77045

# **GROUND RIGGING/FORKLIFT RENTAL**

#### **Cleaners Showcase**

April 5 - 7, 2018

Customer Service Phone: (832) 799-5700 Shreveport Convention Center, Shreveport, LA Event Code: T120170418

Customer Service Fax: (832) 415-0517

Discount Deadline: March 15, 2018

Customer Service Email: houston@shepardes.com

#### **GROUND RIGGING FORKLIFT RENTAL** DO NOT USE THIS FORM FOR MATERIAL HANDLING SERVICES.

#### # of pieces to be spotted Heaviest piece to be spotted Please complete the following:

(times are not Install Date/Time: Dismantle Date/Time: quaranteed)

Description of work to be performed:

Code	Code Qty. Item Description		Discount	Regular	Amount		
	FORKLIFT RENTAL - UP TO 5,000 LB CAPACITY						
35028		Straight-time Hourly Rental	160.25	208.25			
35039		Overtime Hourly Rental	240.37	312.50			
35067		Double-time Hourly Rental	320.50	416.75			

Code Qty. Item Description		Discount	Regular	Amount		
	FORKLIFT RENTAL - UP TO 10,000 LB CAPACITY					
35029		Straight-time Hourly Rental	175.50	228.25		
35049		Overtime Hourly Rental	263.25	342.25		
35069		Double-time Hourly Rental	351.00	456.25		

#### CRANES, SCISSOR LIFTS, AND 4-STAGE FORKLIFTS AVAILABLE UPON REQUEST

Monday-Friday, 8:00 AM - 4:30 PM ST - Straight time:

Monday-Friday, 4:30 PM - Midnight; Saturday/Sunday, 8:00 AM - 5:00 PM OT - Overtime:

DT - Double time: All other hours and holidays

#### PLEASE NOTE:

Rate structure includes forklift and (1) operator only.

Minimum crews are based on scope of work and area jurisdiction.

Additional labor and groundmen will be billed at the hourly rate.

The minimum charge for labor and equipment is one (1) hour. Labor and equipment thereafter is charged in half (1/2) hour increments.

Orders cancelled without 24-hour notices will be charged a one (1) hour cancellation fee.

#### **RIGGING LABOR RATES**

Code	Qty. Item Description		Discount	Regular	Amount	
RIGGING FOREMAN LABOR PER MAN HOUR						
35085		Straight-time Hourly Rate	120.94	157.20		
35086		Overtime Hourly Rate	181.56	236.05		
35099		Double-time Hourly Rate	241.99	314.60		

#### **Item Description** Discount Regular Amount Qty. Code RIGGERS AND MATERIAL HANDLERS PER MAN HOUR 35087 Straight-time Hourly Rate 96.75 125.80 Overtime Hourly Rate 35100 145.25 188.85 Double-time Hourly Rate

#### **PLEASE NOTE:**

The minimum charge for labor and equipment is one (1) hour. Labor and equipment thereafter is charged in half (1/2) hour increments.

Orders cancelled without 24-hour written notice will be charged a one (1) hour cancellation fee.

33101		Double-time Hourly Nate	193.39	231.03		1	
						Subtotal	\$
Please co	mplete the	e following:				N/A Tax*:	\$
Company N	lame:			Booth #	<b>#</b> :	Amount Due:	\$
<b>Contact Na</b>	me:			Phone	#:	<del></del>	
Authorized	Signature:						

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order. There are no exchanges or refunds once item has been delivered to your booth. Cancellation must be received in writing 48 hours prior to first exhibitor move-in day.

<sup>\*</sup> All tax rates are subject to change.



# **SHEPARD LOGISTICS SERVICES**

#### **Cleaners Showcase**

April 5 - 7, 2018

Shreveport Convention Center, Shreveport, LA

Event Code: T120170418

#### Shepard Exposition Services

1531 Carroll Drive, NW Atlanta, GA 30318

 Shepard Logistics Phone:
 888-568-8858

 Shepard Logistics Fax:
 404-596-5620

Shepard Logistics Email: logistics@shepardes.com

FAX OR EMAIL THIS FORM ONLY IF YOU ARE SHIPPING YOUR EXHIBIT MATERIALS BY SHEPARD LOGISTICS SERVICES

INBOUND PICK UP LOCATION INFORMATION	SHIPPING INFORMATION
Payment Authorization form must be on file to pick up as charges will be	Items to be shipped
included on your show services invoice.	Number of Pieces Est. Dims Est. Weigh
Requested Pick Up Date:	Crates
Hours of Operation:	Cartons (cardboard)
	Cases/Trunks (fiber) (color)
Company	Skids/Pallets
Address	Carpet (color)
	TV/Monitor
<u> </u>	Other
(City) (State) (Zip)	Total Pieces Total Dims. Total Wt.
	Size of largest piece: L W H
SHIP TO	Loading Dock  Yes  No Lift Gate
O.I.I. 10	Residential Inside Pick up Inside Delivery
☐ I will be shipping to the WAREHOUSE	Special Instructions:
(Company Name, Booth #)	
Cleaners Showcase	
c/o Shepard Exposition Services	
10001 Fannin Street	Please note: All Shepard Logistics quotes include transportation cost only. Additional material handling fees may apply on show site
Houston, TX 77045	OUTBOUND SHIPPING INFORMATION
Warehouse Deadline March 28, 2018  Date	I would like to schedule Outbound Transportation. Please provide me with a Material Handling Agreement at show site for my shipping instructions and signature. So we may deliver your Outbound Material Handling Agreement and labels, please complete the following information.
☐ I will be shipping to SHOW SITE c/o Shepard Exposition Services (Company Name, Booth#)	Ship to Address:
Cleaners Showcase	
Shreveport Convention Center	Contact Name:
Route 173	Phone:
Shreveport, LA 71101	Deliver By Date:
	Number of labels:
Delivery date: April 4, 2018	Special Instructions:
TYPE OF SERVICE - Choose One	TRANSPORTATION CHARGES
Next Day Air 2nd Day Air	Charges for transportation and material handling services provided by Shepard shall be billed to the Credit Card on file.
Service via Air Transportation is charged based on Dimensional weight or	Type Card Wastercard VISA
Actual weight whichever is greater.	Logistics/Material Handling ONLY Authorize ALL charges
	Credit Card #:
	Expiration Date: Security Code:
	Billing Address:
Standard Ground Other (Truck Load, Specialized)	City, ST, Zip:
	Name on Card:
	Authorized Signature:
	· -
A REPRESENTATIVE FROM SHEPARD LOGISTICS WILL CONFIRM	RECEIPT OF YOUR EXHIBIT TRANSPORTATION REQUEST.
Please complete the following:	Doodh #.
Exhibiting Co. Name:	Booth #:
Contact Name:	Phone #:
Email: Authorized Signature:	Fax #:
AUTODIZED AIZUATUE:	



# **Shepard Logistics**

## **Complete Transportation Services**

#### **Advantages of Shepard Logistics**

- 10% material handling discount for round trip SLS customer shipments
- Volume discounting for larger shipments
- Guaranteed price quotes online with online booking and scheduled pick-up
- Preferred and confirmed target times inbound
- Pre-printed bills and shipping labels correctly formatted inbound or outbound
- Free 30-day pre-event storage charges
- Ship direct to show site and avoid warehouse charges when facility permits
- Automated tracking and delivery status reports via email
- No driver waiting time charges inbound or outbound
- No additional trade show fees
- Priority Empty Return Labels to all inbound Logistics Customers
- Guaranteed pick-up outbound from show, with immediate loading following empty return
- Guaranteed on-time delivery to destination city, facility, or warehouse or it is free

#### **Benefits of Shepard Logistics**

- Security; immediate outbound loading reduces risk of pilferage or misloading
- Convenience; less paperwork and less tracking
- Efficiency; scheduling travel, labor reliably, and possibly avoiding weekend overtime charges inbound
- Cost Saving; discounting of material handling charge

To take full advantage of the Shepard Advantage, contact

888.568.8858

logistics@shepardes.com







## SHIPPING VERSUS MATERIAL HANDLING

#### WHAT IS SHIPPING?

Shipping is the process of a carrier picking up your items from your office or place of origin and transporting it to the dock of either the advance warehouse or facility dock of your event. It is separate from Material Handling. Exhibitors may use any carrier they want, including Shepard Logistics.



#### WHAT IS MATERIAL HANDLING?

Material Handling is the process of receiving your shipment from your carrier and managing it through the event cycle. It is a standard tradeshow process and it is a chargeable fee typically based on the weight of your shipment. Don't forget to add Material Handling to your budget!



#### ONE EASY WAY TO KEEP YOUR CHARGES LOWER?

# Consolidate, Consolidate, Consolidate!

Skid items as much as possible so that they are sure to arrive together. Each shipment that arrives at a separate time is assessed the minimum charge. Whether you ship to the advance warehouse or show site it is in your best interest to consolidate as much as possible.

#### Material Handling Process:

- Unloading the trade show freight from your carrier once it arrives at the receiving dock.
- Transporting your shipment to your booth space.
- Removing empty shipping containers (boxes, crates, and pallets) from your booth.
- Temporarily storing your empty shipping containers during the show.
- Returning empty shipping containers to your booth once the event is over.
- · Transferring the freight back to the loading dock.
- Loading the items into your carrier's delivery vehicle for return shipping.

# ( Shepard

# **SHIPPING LABELS**

#### **Cleaners Showcase**

#### **ADVANCE SHIPPING ADDRESS LABELS**





#### DIRECT TO SHOW SITE SHIPPING ADDRESS LABELS

	Shepard		Shepard
$\boldsymbol{R}$	DIRECT TO SHOW	R	DIRECT TO SHOW
1	TO:	1	TO:
	(EXHIBITING CO. NAME)		(EXHIBITING CO. NAME)
	Booth #:		Booth #:
	C/O: SHEPARD EXPOSITION SERVICES		C/O: SHEPARD EXPOSITION SERVICES
S	Shreveport Convention Center	S	Shreveport Convention Center
	Route 173		Route 173
77	Shreveport, LA 71101		Shreveport, LA 71101
H	For: Cleaners Showcase	H	For: Cleaners Showcase
	MUST NOT BE DELIVERED PRIOR TO:		MUST NOT BE DELIVERED PRIOR TO:
	April 4, 2018 @ 11:00 AM		April 4, 2018 @ 11:00 AM

# Shepard

# HANGING SIGN SHIPPING LABELS

#### **Cleaners Showcase**

#### HANGING SIGN SHIPPING ADDRESS LABELS

**HANGING SIGN:** If you have a sign or anything (truss, etc.) that has been approved to hang from the ceiling, send it to the advance shipping warehouse address. Hanging items must be identified and readily available since they are installed first, before the show floor becomes encumbered by freight.

	(♣) Sh	epard ADVANCE WAREHOUSE	
R		HANGING SIGN	
	TO:	(EXHIBITING CO. NAME)	
TT	Booth #:	(EXTIBITING GG. TATAILE)	
		c/o Shepard Exposition Services	
a		10001 Fannin Street	
S		Houston, TX 77045	
H		Delivery Hours: M-F, 8-4:30 PM	
	For:	Cleaners Showcase	
		First day freight can arrive w/o a surcharge:	
		March 8, 2018	
		Last day freight can arrive w/o a surcharge:	
		March 28, 2018	

	(♣) Sh	epard ADVANCE WAREHOUSE
D		HANGING SIGN
K	TO:	
		(EXHIBITING CO. NAME)
TT	Booth #: _	
		c/o Shepard Exposition Services
7		10001 Fannin Street
S		Houston, TX 77045
H		Delivery Hours: M-F, 8-4:30 PM
	For:	Cleaners Showcase
		First day freight can arrive w/o a surcharge:  March 8, 2018
		Last day freight can arrive w/o a surcharge:



#### INTERNATIONAL SHIPPING

**ML International Expo Logistics** is the appointed preferred international customs and freight forwarder for Shepard Exposition Services events.

**ML International Expo Logistics** has a network of agents around the world that can coordinate your shipment from your home country to the show.

**ML International** and our partners offer you seamless services from your door to your booth on the show floor.

**SHIPMENT ARRIVAL DATES:** All shipments will be delivered to the advance warehouse whenever possible.

AIRFREIGHT 5 DAYS BEFORE LAST DELIVERY DATE TO ADVANCE WAREHOUSE

**OCEAN FREIGHT** 10 DAYS BEFORE LAST DELIVERY DATE TO ADVANCE WAREHOUSE

Documentation needs to arrive 5 days before the actual arrival of the freight

We provide the following services:

- Customs Clearance
- Temporary import
- Permanent import
- ATA Carnet clearance
- Delivery to show
- Collection from the show
- Return freight either ocean or airfreight

### Please contact us for assistance with your international shipment!

#### **Contact Information:**

Mark Lopata

Main Office: +1-630-355-5911

mlopata@mlintl.net www.mlintl.net



10001 Fannin St, Houston TX, 77045

# MATERIAL HANDLING AUTHORIZATION

#### **Cleaners Showcase**

April 5 - 7, 2018

#### Shreveport Convention Center, Shreveport, LA

Customer Service Phone: (832) 799-5700 Customer Service Fax: (832) 415-0517

Customer Service Email: <a href="mailto:houston@shepardes.com">houston@shepardes.com</a>

Event Code: T120170418

#### MATERIAL HANDLING RATES AND ESTIMATE WORKSHEET

#### SHIP WITH SHEPARD LOGISTICS AND RECEIVE A 10% DISCOUNT\* ON MATERIAL HANDLING

To set up your shipment please call 888-568-8858, or complete the Shepard Logistics Order Form included in this manual. \*Discount does not apply to shipments considered small package, local deliveries. or shipments over 10,000 lbs. Roundtrip SLS shipping is required to qualify for discount. (35572)

#### **CALCULATION OF MATERIAL HANDLING SERVICES**

form included in this manual.

The following services, whether used completely, or in part, are offered as a package. When recording weight, round up to the next 100 lbs. For example: 285 lbs. = 300 lbs./100 lbs. = 3 X RATE = \$ Amount or minimum charge, whichever is greater.

			Sta	ndard Mate	rial Hand	ling				
Weight	Des	cription	Price	Total	Weight		Description		Price	Total
	Advand	e Shipments to Wareho	use				Direct Ship	ments to Shows	site	
	\$100.10	\$130.25				\$97.50	\$146.25	\$126.75		
	Crated	Special Handling				Crated	Uncrated	Special Handling		
	35010	35036				35030	35043	35038		
		Light Weight (40 pounds or les	is)					Overtime		
					O۷	ertime: 30%	fee for each of	overtime application	on based on	ST rate
	\$	50.00					Do	ouble Time		
					Doubl	e Time: 50%	fee for each	double time appli	cation based	on ST rate
	;	35400								
						RATES AF	RE PER 100	LBS. WITH A 200	LB. MINIMU	JM
		ase complete the payment		•	itional overt	ime charges	will be invoice	ed at	Subtotal	\$
show sit	te and are subject to ch	nange pending move-in/m	ove-out sche	dule.					N/A Tax*:	\$
We und	erstand that your calcu	ulation is only an estimate.	Invoicing wi	II be calculated	I from actua	I certified we	ght ticket or r	eweigh ,	Amount Due:	\$
icket on	inbound material han	dling receiving report. Adj	ustments will	be made acco	rdingly. Any	adjustments	to charges n	nust be * #	III tax rates a	re subject to
nade at	show site.								chang	je.
shipme Early/L	nts should be shippe ate Shipments to V narge will apply to shi	ore than 5000 pounds ad directly to the show si Varehouse ipments not arriving with	te.	·			,	•		
An addi	ct or an understated	klift load will be applied t weight on delivery docur		s that have to b	oe reweigh	ed at the do	ck due to the	e lack of a certifie	ed weight tic	ket, or an
<b>5.</b>										
•		hour labor will be charg	ed for all bo	oth materials	(booth disp	lays, floorin	g, etc.) left u	nclaimed after s	how move-o	ut.
	sal fee & minimum 1	hour labor will be charg					,	nclaimed after s	how move-o	ut.
dispo	sal fee & minimum 1	pout material handling, p					,	nclaimed after s	how move-o	ut.
A dispo f you h Please	sal fee & minimum 1 ave any questions at complete the followin	pout material handling, p				rvice depart	,	nclaimed after s	how move-o	ut.
A dispo f you h Please Compa	asal fee & minimum 1 ave any questions at complete the following any Name:	pout material handling, p			stomer Se	rvice depart	,	nclaimed after s	how move-o	ut.
dispo f you h Please Compa Contac	asal fee & minimum 1 ave any questions at complete the followir any Name: tt Name:	pout material handling, p			stomer Se	rvice depart	,	nclaimed after s	how move-o	ut.
A dispo	ave any questions at complete the following ny Name: t Name: ized Signature:	pout material handling, p	lease contac	ct Shepard Cu	Booth	rvice depart #: 	ment.	<u></u>		

Payment Authorization must be completed and returned with Material Handling Worksheet. Other charges may apply, please review Material Handling Information



# STORAGE AUTHORIZATION FORM

**Shepard Exposition Services** 

10001 Fannin St, Houston TX, 77045 Customer Service Phone: (832) 799-5700 Customer Service Fax: (832) 415-0517

Customer Service Email: houston@shepardes.com

Cleaners Showcase April 5 - 7, 2018

**Shreveport Convention Center, Shreveport, LA** 

Event Code: T120170418

## Please Note: This form is for Accessible/Secured Storage only.

STORAGE AUTHORIZATION	)N
Please fill out the information below:	
Company Name:	Booth #:
Contact Name:	Phone #:
For liability reasons, only shipments for which material handling drayage charge storage services.	es have been paid to Shepard will be eligible for Shepard
• All packages must be properly packed & labeled. Shepard Exposition Services' limpackage or container, whichever is less. No uncrated material will be accepted a	
SHOWSITE STORAGE	
Secured Storage: Materials will be placed into secured storage and will be rematerials will be accessible during the show by Shepard personnel only. A min rates will apply each time material is handled to or from storage. There is no considered storage rates are eighty (80) cents per square foot per day (195400)  Accessible Storage: Materials in accessible storage will be accessible during Accessible Storage is a daily storage fee plus labor each time materials are money \$80.00 per day for 1/2 trailer usage and \$120.00 per day for full trailer usage into or out of storage, will be billed at the material handling labor rates each to charge each time stored items are accessed. (\$100.00 Minimum)  There will be no charge to return material to the booth at the close of the show storage is not considered secure and is stored at the sole risk of the Exhibitor. (35166)	chimum one-hour material handling labor charge at show charge to return materials to your booth at the close of the (\$100.00 Minimum).  the show but not necessarily by exhibitors. The charge for oved. There will be a \$35.00 per day charge for pallet/skide. When Shepard personnel are required to move materials me material is moved. This fee is in addition to the labor of during the standard empty return process. Accessible
POST SHOW TRANSPORTATION AN	D HANDLING
Shepard Exposition Services will store your shipments in our warehouse and note of the important information below.  All shipments selected to be returned to warehouse are subject to applicable transportation or handling Fees do not include transportation or handling to and from the warehouse Service Fee: At the customer's request, each shipment charge: \$20.00 per cwt. (\$400.00 min.) (35005)  Storage per Month Service Fee: Monthly storage is \$10.00 per cwt per month charged for shipments that are returned to Warehouse and stored in excess of (Monthly storage is charged the current year.) (35006)  Special instructions or remarks:	portation and handling fees. Please note that Onsite arehouse.  t returned to the Shepard warehouse will incur the following out (\$100.00 min). Storage fee will automatically be
Where will your shipments be going AFTER they have been stored?  Shipped to another destination as arranged via Shepard Logistics Services  Transport to another SES show:  Pick-up arranged with another carrier	Delivery Date:
Please complete the following:  Company Name:  Contact Name:  Authorized Signature:	

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order. There are no exchanges or refunds once item has been delivered to your booth. Cancellation must be received in writing 48 hours prior to first exhibitor move-in day. Rental items not ordered and found in use in your booth are subject to "Regular" rate billing.

\* All tax rates are subject to change.



## MATERIAL HANDLING INFORMATION

#### Shepard Exposition Services

10001 Fannin St. Houston TX 77045 Customer Service Phone: (832) 799-5700

Customer Service Email: houston@shepardes.com

#### Cleaners Showcase

Double Time: 50%

#### **MATERIAL HANDLING INFORMATION & ADDITIONAL CHARGES**

#### SPECIAL HANDLING DEFINITIONS

#### Rate as shown on Material Handling Authorization Form

Shipments received that are packed in a manner as to require additional handling/labor are deemed special handling. Examples of shipments falling into this category would be constricted space unloading, ground unloading, stacked shipments, designated piece unloading, shipment integrity, mixed shipments, no bill of lading or documentation, carpet/pad only shipments.

- •Constricted Space Freight packed in trailer to full capacity. Shipments are not easily accessible because trailer is loaded by cubic space, or top to bottom and side to side.
- •Stacked Shipments Shipments with multiple pieces stacked on top of one another throughout the majority of the truck or trailer requiring unstacking during the unloading process.
- •Mixed Shipments Mixed shipments are shipments that contain a mixture of uncrated and crated materials, and the uncrated portion is minimal deeming the shipment special handling but not uncrated. But in cases where greater than 50% of the load by volume is uncrated the load will be categorized as
- •Shipment Integrity Shipments loaded on a carrier in a manner requiring separating or sorting to reestablish the integrity of each shipment.
- •Carpet/Pad Only Carpet and/or pad only shipments are time and labor intensive, and require additional manpower and tools (e.g. carpet poles, flatbed carts or scooters, dollies).
- •No Documentation Shipments received from small package carriers (including, among others, Fed Ex, UPS, & DHL) that are delivered without documentation or bills of lading that require additional sorting, processing, and tools for delivery.
- •Designated Piece Unloading Shipments loaded in such a manner that require the unloading/loading crew to be directed by driver remove items in a particular order, or unloading and reloading items to reach certain pieces behind others remaining on the trailer.

**DISPOSAL FEE** Per Hour ( OT/DT rates may apply) Fee: .75 Per Lb 96.75 Labor Rate:

A disposal fee & minimum 1 hr labor will be charged for all booth materials (booth displays, flooring, etc.) that are left unclaimed after show move-out.

#### **OVERTIME/DOUBLE TIME**

Shipments that are moved and/or handled on overtime and/or double time hours will incur a surcharge based on the handling times noted on the receiving/shipping documents. Drivers picking up outbound shipments will be sequenced for loading ONLY after a bill of lading is submitted to the Shepard Service Desk AND the driver has checked in.

Overtime: 30%

#### WAREHOUSE OVERTIME/DOUBLE TIME Overtime: 30% Double Time: 50% Surcharge:

Surcharge:

Advanced shipments may be received during straight time hours at the warehouse location, however an overtime/double time surcharge may be applied to an advanced warehouse shipment due to required delivery schedule based on show move-in and move out hours beyond our control. This would also be true if freight was received after hours at the warehouse trapping facility.

#### **EARLY/LATE SHIPMENTS TO WAREHOUSE**

\$50.00 35003 A surcharge will apply to shipments not arriving within the published dates (refer to Show Information page for dates) for advance warehouse or arriving on show site after show opening. Any shipment arriving to showsite after show open will be charged a surcharge.

#### **UNCRATED SHIPMENTS** Rate as shown on Material Handling Authorization Form

An additional charge of 50% (or as stated on Material Handling Authorization page) of the applicable material handling charge at the time of delivery shall be charged for all loose, uncrated, or unprotected shipments received at the show site docks. The charge is a one-time charge that includes both move-in and move-out of the show, and is based on the weight of the shipment handled.

**OFF-TARGET DELIVERIES** Surcharge: \$50.00 35004

For targeted shows (exhibitors who received/requested a Targeted Date/Time), a surcharge will apply if shipment is not delivered (or carrier has not checked in) during assigned target date/time.

Surcharge: \$30 per Shipment

Where Shepard Exposition Services as the show contractor must lease space for marshaling yard operations because no space is provided by the facility, Shepard may charge a one time fee per shipment processed inbound and/or outbound through the marshaling yard.

**REWEIGH OF SHIPMENTS** Surcharge: \$25.00 per forklift load 35282

An additional charge per forklift load will be applied to shipments that have to be reweighed at the dock due to the lack of a certified weight ticket, or an incorrect or understated weight on a delivery document.

35105 **EMPTY CRATE STORAGE** Surcharge: \$25.00 per piece, Minimum \$50.00

A charge per crate, carton or skid applies when Shepard handles the storage and return of empties from a shipment not received by Shepard and therefore not subject to material handling charges.

#### LIGHT WEIGHT SHIPMENTS

Shipments weighing 40lbs or less will qualify for the light weight shipment rate. Shipments exceeding 40lbs will be billed standard Material Handling fees at the prevailing show rates. All shipments must have certified weight tickets. Shipments without certified weight will be subject to special handling or reweigh fees.

Surcharge: \$10.50 per envelope 35007

During show hours at the show facility, a charge will apply to receiving and delivering envelope packages to your booth.

If you have any questions about material handling, please contact Shepard Customer Service department.



# MATERIAL HANDLING 101

#### **Cleaners Showcase**

#### **MATERIAL HANDLING Q&A**

#### What is material handling (also referred to as drayage)?

Material handling is the process of unloading your freight from your shipping carrier, either at the warehouse or show site, delivering it to your booth, storing your empty containers (empties) if required, returning of your empties at the close of show, and then reloading your freight back onto your shipping carrier.

#### What is the definition of "freight"?

Any exhibit materials that are shipped or delivered to the advance warehouse or show facility via shipping carrier, POV, or delivery truck.

#### What is a "certified weight ticket"?

A printed weight ticket from a scale certified or inspected by a government authority such as the Dept. of Agriculture, indicating the date weighed, the weight of the shipment and the vehicle ID of the unit being weighed.

#### IMPORTANT FACTS ABOUT ADVANCE SHIPMENTS

#### What are advance shipments?

All shipments that are addressed to the advance warehouse address (please refer to "Advance Warehouse" shipping labels included in this manual).

Shepard will begin accepting your shipments 30 days prior to first show open day (date may vary depending on show schedule).

The warehouse will receive shipments Monday-Friday, 8:00am - 4:00pm, excluding holidays.

Shipments must arrive by advance warehouse deadline date to avoid a late surcharge. (Please refer to the "Show Information" page included with this manual for deadline date.)

Crates, cartons, skids, fibercases, and carpets can be accepted at the warehouse, but DO NOT ship crates weighing over 5,000 lbs., loose/uncrated shipments and/or machinery to warehouse. You must ship those items direct to show site.

All shipments must have a bill of lading or delivery slip indicating number of pieces and weight. **Certified weight tickets required.** 

All shipments must be prepaid, no collect on delivery shipments will be accepted.

#### **MATERIAL HANDLING CHARGES**

#### What determines how much I'm charged?

Charges are based off the weight from your inbound weight ticket included with your shipment.

#### How do I calculate material handling charges?

Material handling services, whether used completely, or in part, are offered as a package. When recording weight, round up to the next 100 lbs. EXAMPLE: 285 lbs. = 300 lbs./100 lbs. = 3 X RATE = \$ Amount or minimum charge, whichever is greater.

#### Will there be any additional charges?

Additional charges may apply. Please review the Material Handling Authorization and Material Handling Additional Services forms included in the manual for all applicable fees.

#### **LIGHT WEIGHT SHIPMENTS**

#### What are light weight shipments?

All shipments regardless of carrier that weigh 40 pounds or less. Shipments need to have certified weight tickets or other verifiable weight noted upon delivery. Shipements without certified weight tickets may be subject to special handling or reweigh fees. Packages that arrive separately at different times or days will be billed separately.

#### How do I calculate my light weight shipment?

Charges for Light Weight shipments are total shipment weight, per delivery. Any shipment above 40lbs will not qualify for this rate. Please be advised that your whole shipment may not arrive to its destination at one time. Therefore you may be charged per each delivery.

#### **CRATED~UNCRATED~SPECIAL HANDLING**

#### What are CRATED materials?

Materials delivered that are skidded or in a container that can easily be unloaded/reloaded with no special handling required.

#### What are UNCRATED materials?

Materials delivered that are loose, pad-wrapped or unskidded without proper lifting bars and/or hooks.

#### What is SPECIAL HANDLING?

Shipments delivered that require extra labor for stacking or unstacking containers on a truck, tarping or untarping freight or containers, or rigging pieces for loading or unloading on a truck or from the ground, or other circumstances requiring the rehandling of materials. Cannot be completed solely with one forklift and operator.

#### What is the difference between material handling and shipping?

**Shipping** is the process of carrying your shipment from your location, pick-up area to it's destination and also the process of returning your shipment back to your location after the close of the show. **Material handling** begins at the time your shipment arrives to the docks (please refer to "What is material handling?" for the full definition.)

#### Do I need to order a fork lift to unload or reload my freight?

No. please do not order a forklift for unloading/reloading of your materials.

#### What does CWT mean?

CWT is an acronym for Century Weight, therefore it means per 100 lbs.

#### **IMPORTANT FACTS ABOUT DIRECT SHIPMENTS**

#### What are direct shipments?

All shipments that are addressed directly to the exhibit facility (please refer to "Direct to Show" shipping labels included in this manual).

Shipments must arrive during published exhibitor move-in times only. Do not ship direct to show site in advance. If delivery cannot be guaranteed to arrive during exhibitor move-in, shipment must go to advance warehouse.

All shipments must have a bill of lading or delivery slip indicating number of pieces and weight. **Certified weight tickets required.** 

Crates weighing over 5,000 lbs. or loose/uncrated shipments must be shipped direct to show site to arrive during exhibitor move-in times. All shipments must be prepaid, no collect on delivery shipments will be accepted.

#### LIABILITY INSURANCE

#### What is and why would I need liability insurance?

Accidents happen, therefore, most show organizers and facilities require liability insurance. Please refer to your booth contract for exact minimums required.

Please make sure your materials are covered from the moment they leave your company location to the time they return after the close of the show.

If applicable, included in your manual is information and an application for liability insurance and booth coverage can also be purchased to protect your valuable exhibit materials.

#### **OUTBOUND SHIPMENTS**

You must complete a Shepard Material Handling Agreement (MHA) for all outbound shipments. A MHA will be distributed at show site if all services have been paid in full, or you can request one at the customer service desk.

Upon completion of packing and labeling of your materials, complete the bill of lading with all required information, and return to customer service. If you have questions on how to complete your bill of lading, please ask a Shepard customer service representative located at the customer service desk.

If you are NOT using the designated shipping carrier, you must call your carrier with pick-up information. If your carrier fails to pick up your shipment, Shepard will either reroute your freight through the carrier of our choice or return to the local warehouse (whichever is indicated on your MHA).

#### **SIGNATURE SERIES SHIPPING**

#### How can I make shipping my show materials easier?

- Signature Series Shipping will make it easier with the following benefits:
- Receive a 10% discount off of material handling rates (restrictions apply).
- Worry-free shipping to and from your show.
- Priority Empty Service priority of empty return at the close of show voiume aiscoumed snipping rates
- Observation in the fall of the control of the contr
- Charges will be billed to your show invoice-one less invoice/bill to keep track of.
- No driver wait fees



# SPECIAL MACHINERY MATERIAL HANDLING

#### **Cleaners Showcase**

April 5 - 7, 2018

Shreveport Convention Center, Shreveport, LA

Event Code: T120170418

#### Shepard Exposition Services

10001 Fannin St, Houston TX, 77045 Customer Service Phone: (832) 799-5700 Customer Service Fax: (832) 415-0517

Customer Service Email: houston@shepardes.com

#### **SPECIAL MACHINERY MATERIAL HANDLING AUTHORIZATION**

#### THIS FORM IS FOR MACHINERY SHIPMENTS ONLY

Qty.	Item Description	Standard	Special Handling**	Amount			
	STRAIGHT TIME MACHINERY RATES						
	2,501 - 5,000 LBS	26.25	34.15				
	2,301 - 3,000 EB3	35581	35586				
	5,001 - 10,000 LBS	24.15	31.40				
		35582	35587				
	10.001 - 20.000 LBS	20.00	26.00				
	10,001 - 20,000 LB3	35583	35588				
•	20,001 - 30,000 LBS	16.80	21.85				
	20,001 - 30,000 LB3	35493	35636				

Overtime: 30% fee for each overtime application based on St rate Double Time: 50% fee for each double time application based on ST rate

S	ubtotal	\$
N/A	Tax*:	\$
	nt Due:	

#### SPECIAL MACHINERY IMPORTANT INFORMATION

All shipments must have proper inbound Bill of Lading or carrier bill with breakdowns. Certified weight tickets are required for all shipments. When shipping a mixed load, separate weight tickets are required to distinguish between machinery and exhibit materials. Mixed load shipments without separate weight tickets do not qualify for the machinery rates and will be invoiced at the regular material handling rate. Adjustments will not be made.

Uncrated machinery will not be accepted at the warehouse. All uncrated machinery should be delivered directly to the facility during move-in or on your designated target day and time. Shepard will receive shipments consigned directly to the facility on installation days. Shepard will deliver to booths, remove, store, and return empty containers.

Use the machinery rates for your machinery shipments only. All other freight must use the standard Material Handling rates. Machinery rates apply to machines that are skidded or unskidded but can be picked up and lifted by a Shepard forklift with no rigging equipment.

Machinery rates are discounted and no other discounts apply. All rates apply per shipment.

Please complete the following:		
Company Name:	Booth #:	
Contact Name:	Phone #:	
Authorized Signature:	<del></del>	
Shepard Exposition Services is authorized to pe	form material handling services on behalf of the exhibiting company named	d above.
Signature also indicates you have read and according	pt the Payment Policy and Terms and Conditions, sign and return to Shepar	d.

\* All tax rates are subject to change.

<sup>\*\*</sup>A special handling rate is charged for extra labor or equipment required to unload or load machinery when it cannot be unloaded or loaded with a forklift in a normal manner. Examples of material handling requirements warranting special handling charges are: Rigging equipment on or off of a truck using jacks, chains, rollers, skates, straps, or cables; the use of multiple forklifts due to the length of the machinery or the lack of lifting points on the machinery, or due to the type of vehicle transporting the machinery.



# MOBILE SPOTTING FEE

#### **Cleaners Showcase**

10001 Fannin St, Houston TX, 77045

Customer Service Phone: (832) 799-5700

Customer Service Fax: (832) 415-0517

Customer Service Email: houston@shepardes.com

April 5 - 7, 2018 Shreveport Convention Center, Shreveport, LA

Event Code: T120170418

Discount Deadline: March 15, 2018

#### MOTORIZED UNIT/VEHICLE SPOTTING FEE

As the Official General Service Contractor, Shepard Exposition Services is responsible for all motorized units/vehicles entering and exiting hall. Vehicles operated by exhibitors may be allowed on the exhibit hall floor for loading or unloading, if Shepard determines such activity to be operationally feasible and safe. All vehicles on the exhibit hall floor must be escorted by Shepard personnel. The Fire Marshal requires SES to verify that the following safety regulations are adhered to:

\*Additional fees may apply if mobile spot cannot be driven into place and must be assisted or if scheduled mobile spot time is missed.

#### Less than 1/4 tank of gas

#### **Battery disconnected**

#### Gas tank taped shut

Qty:	Description		Surcharge per Roundtrip	Total Amount
	Motorized Unit/Vehicle Spotting	(35106)	\$200.00	

Subtotal	
N/A Tax	
Amount Due	

Please complete the following:	
Company Name:	Booth #
Contact Name:	Phone #
Authorized Signature:	Thole

Shepard Exposition Services is authorized to perform material handling services on behalf of the exhibiting company named above. Signature also indicates you have read and accept the Payment Policy and Terms and Conditions, sign and return to Shepard.



10001 Fannin St, Houston TX, 77045

# CARTLOAD MATERIAL HANDLING SERVICE

#### **Cleaners Showcase**

April 5 - 7, 2018

Shreveport Convention Center, Shreveport, LA

(832) 799-5700 Customer Service Fax: (832) 415-0517

Customer Service Phone:

Customer Service Email: houston@shepardes.com Event Code: T120170418

#### **CARTLOAD SERVICE**

Cartload service includes one laborer, one cart, one trip per rate listed below.



Code # of trips   Item Description		Rate	Amount			
	ONE-WAY STRAIGHT TIME RATES					
35152		Booth to Dock - ST	100.00			
35151		Dock to Booth - ST	100.00			

Overtime: Booth to dock, 35154; Dock to booth, 35153

Subtotal	\$
N/A Tax:	\$
Amount Due:	\$

ST - Straight time: Monday-Friday, 8:00 AM - 4:30 PM

OT - Overtime: Monday-Friday, 4:30 PM - Midnight; Saturday/Sunday, 8:00 AM - 5:00 PM

DT - Doubletime: All other hours and holidays

#### **CARTLOAD SERVICE RESTRICTIONS**

Cartload services are provided to those exhibitors arriving in privately-owned vehicles and have small hand-carried items that need to be delivered to and from the dock/booth location.

If you arrive in a truck (such as a U-Haul, Penske, etc.) you will not qualify for this service.

All items must fit on flat bed cart (approximately 3'x4' in size). If items are designated by Shepard personnel to be too large or too heavy, materials will be billed at regular material handling rates.

Please complete the following:	
Company Name:	Booth #:
Contact Name:	Phone #:
Authorized Signature:	

Shepard Exposition Services is authorized to perform material handling services on behalf of the exhibiting company named above. Signature also indicates you have read and accept the Payment Policy and Terms and Conditions, sign and return to Shepard.



#### **OUTBOUND BILL OF LADING/SHIPPING LABEL REQUEST**

#### **Cleaners Showcase**

April 5 - 7, 2018

10001 Fannin St, Houston TX, 77045 Customer Service Phone: (832) 799-5700 Customer Service Fax: (832) 415-0517

Customer Service Email: houston@shepardes.com

Shreveport Convention Center, Shreveport, LA

Event Code: T120170418

#### PRE-PRINTED OUTBOUND BILL OF LADING AND SHIPPING LABELS

All outbound shipments require a Bill of Lading and shipping labels. Shepard offers complimentary pre-printing of these items. To take advantage of this service, please complete this request and submit to Shepard. Your pre-printed BOL and labels will be delivered to your booth prior to the close of the show. \*Note: All third parties must pick up BOL/labels at the Shepard Service Desk.

SHIP TO ADDRESS:					
COMPANY NAME					
DELIVERY ADDRESS_					
					ZIP
ONSITE CONTACT				OTATE	<u> </u>
NAME_				ВО	OOTH#
CELL PHONE #_					
Number of Pieces:		Numbe	er of Labe	els Request	ted:
# of Crate	# of Skids	# of Cas	ses	# of Cartons	Total Weight
CARRIER SELECTI	ON				
OFFICIAL SHOW C	ARRIER: SHEPARD	LOGISTICS	O	THER:	
If selecting a carrier other If using FedEx or UPS years		•		ne pickup. Thi	s includes Fed Ex, UPS, etc.
Type of Service:		In th	ne event y	our desigr	nated carrier fails to pickup
Ground (	Overnight 2nd	d Day		ite via show on to Warehou	carrier use *\$400.00 minimum charge
<b>Shipping Options:</b>					
Inside Delivery	Residential	Lift Gate		No Loading D	Oocks
2. Exhibitors must prope	nd deliver your BOL erly package and lab to be turned in to the service desk if you do	L with Shipping lel all materials. Shepard Service o not receive a E	e Desk inclu 3OL	uding piece co	orior to the close of the show.  ount and estimated weight.  outbound labels
TRANSPORTATION CH	ARGES BILLING A	DDRESS:	SA	ME AS SHIP	TO ADDRESS
Company Name					
Address					
City		State	Zip		
Please complete th	e following:				
Company Name:				Во	oth #:
O					one #:
Authorized Signature					

Signature also indicates you read and accept the Payment Policy and Terms and Conditions. Shepard Exposition Services does not accept responsibility for any exhibitor property left on the show floor unattended at any time for any reason.



<u>Register at www.insurance4exhibitors.com!</u> It's easy and you get an immediate certificate!

General Liability Insurance for \$1,000,000 per Occurrence / \$2,000,000 Aggregate

GENERAL LIABILIT	Y INSURANCE	PREMIUM RATE	S / EVEN	T INFORMATION	
1 Event Day: 2-3 Event Days:	\$89.00 \$109.00	4-10 Event Days: 11-30 Event Days:	\$119.00 _ \$199.00 _	6 Month Policy: Annual Policy:	\$475.00 \$650.00
NAME OF EVENT:		EV	ENT START D	ATE: End Da	ite:
EVENT WEBSITE:		EVENT CONTACT:_		PHONE #	
VENUE ADDRESS with City	, State & Zip:				
EXHIBITOR INFORM	MATION – REG	ISTER AT www	v.insuran	ce4exhibitors.co	om
Exhibiting Company/Insured:					
Address:					
Email:					
Description of Business/Exhi					
Does your exhibit or bus				YES N	0
Alcohol Serving Disc-Jockeys Fireworks, Firearms, Weapons Installation/Service/Repair Medical Testing Tattooing or Piercing	Amusement Devices Bands Health Supplements Massage Motor Sport Activities Vehicles in Motion	Animals Entertainment & Fi Hot Wax Impressio Mechanical/Amuse Oxygen / Aromathe Weight-Loss Produ	ns ment Devices erapy	Athletic Participation Equipment Rental Inflatables Water Activities Storefront Operations Watercraft Exhibits on Water	Mazes Tobacco
If yes, describe (we can still o	get you insurance)				
name and address for each Additional Insured #1:Address,City,ST,Zip:Any special wording or cover Any Additional Information or	age needed:	Addition	nal Insured #2 ,City,ST,Zip:	:	
METHOD OF PAYMEN	T - BY SIGNING B	ELOW YOU AUTHORIZ	E US TO CHAI	RGE YOUR CREDIT CAF	RD
Payment Form: Ameri	can Express Ma	asterCard Visa	Discover (	Check (Payable to "Insuran	ce for Exhibitors")
Card Number		Expiration Date: _	Se	ecurity Code:	_
Cardholder Name:	C	ardholder Address:			
Has any prior coverage been TERMS and CONDITIONS Coverage is only provided for law swhether to provide insurance coverepresent, and confirm that to the Applicant or the Company to compshould a policy be issued. If any ocircumstance concerning this insurcharge by the insurance company. incurred. I also understand that this I accept and understand I understand that no provided in the control of	suits brought in the U.S. ar rage, will rely on the inform best of my knowledge al in lete the insurance, but it is f the above questions have ance or the subject thereo The exact amount of the s general liability policy do	nd events held in the United Station contained in this form a formation provided is complete understood and agreed that the been answered fraudulently of, the entire policy shall be verified has been disclosed. I also so not provide any property conditions, Cardholder Nar	States. I understan and all other informate, true and correct the information cory or in such a way bid. I understand to understand all acoverage. By typin me (Print)	nation being submitted. I herelet. Signing this application doe ontained herein shall be the bar as to conceal or misrepresent that this policy includes an Age agency fees are not refundable g my name below, I am signing	by warrant, s not bind the sis of the contract any material fact or ncy fee which is not once they are g and agreeing.
Insurance for Exhibitor 30285 Bruce Industrial Pa Solon, OH 44139			Email: info	o://www.insurance4exh o@insurance4exhibitor -349-6650 Fax: 4	

# **Shepard Glossary**

Advanced Freight – Refers to freight that has been sent to Shepard's warehouse prior to the Event move in.

Advance Order – An order for services sent to service contractor prior to installation date.

Aisle Carpet – The carpet that is placed on the Event floor in the aisles to separate the booths.

**Back Wall** – Refers to the drape used at the rear of a standard booth.

<u>Bill of Lading</u> – A legal document that establishes the terms between the shipper (exhibitor) and transportation company (carrier) for the transport of goods between specified points for a specified charge. A bill of lading is required to be filled out and turned in at the Shepard Service Desk at the close of the show, after the exhibitor is all packed up, in order to Shepard to release the freight to the transportation company (carrier)

**Booth Package** – This term describes the equipment supplied to exhibitors from show management.

<u>Certified Weight Ticket</u> – Certified weight ticket is a required documented measurement used for shipping exhibit properties. All carriers checking into a Shepard marshaling yard are required to present a certified weight ticket at check in.

<u>Common Carrier</u> – A transportation company moving exhibitor freight, which usually only accepts crated materials that it can consolidate with the properties of other customers into one shipment bound for the same destination. Only Shepard can accept freight from a common carrier.

Corner Booth – An exhibit space with exposure on at least two aisles, usually found at the end of a row of inline booths.

<u>CWT</u> – "Century Weight" or "hundredweight". The total weight of a crate is divided by 100 to obtain billable weight. 51,000 lbs / 100 = 510 cwt <u>Drayage</u> – The service that includes delivery of materials to an exhibit space, removal of empty crates, storage of crates during the Event, return of crates at the end of the Event, and delivery of materials to the carrier loading area.

DT Labor - Double-time labor, or work performed on double time and charged at twice the published rate.

<u>Empty Sticker</u> – A colored sticker used to mark empty crates and boxes for storage provided in the material handling service. See Service Desk for Empty Stickers.

<u>Exclusive Contractor</u> – One who holds an exclusive contract with a facility or event manager to provide specified services to that facility or Event. <u>Exhibitor-Approved Contractor (EAC)</u> – Also called an independent contractor, a supplier hired by an exhibitor to perform trade Event services independently of Event management-appointed contractors.

<u>Exhibitor Kit</u> – Also known as a Service Manual, this is package of information that contains all rules, regulations and ordering forms relating to an exhibition, provided to exhibitors by Event management.

Facility Carpeted – Indicates the exhibit hall and/or ballroom in which the Event is taking place is already carpeted.

Floor Order - An order for product or service placed after Advance Deadline therefore not eligible for discounted rates.

Floor Port – A utility box recessed in the floor containing electrical, telephone or plumbing connections.

<u>Freight</u> – Exhibit properties and other materials shipped for an exhibit.

Freight Desk – The area where inbound and outbound exhibit materials are handled at a trade event.

<u>Forklift / Ground Rigging</u> – Handling and assembly of machinery that requires the use of a forklift. This includes positioning and/or re-skidding of exhibitor material, machinery and equipment.

Hard wall – A type of exhibit construction in which walls are made of a solid material, rather than fabric.

**I&D** – Installation and dismantling of an exhibit by a labor source. Exhibitors may orders this service from the general contractor.

**ID Signs** – Typically a 7" x 44" cardstock sign that contains exhibitor name and booth number.

<u>In-line</u> – An exhibit that is constructed in a continuous line with other exhibits.

Island Exhibit – An exhibit with aisles on four sides. There is no pipe and drape construction provided to Island booths.

<u>Labor</u> – Contracted workers who perform services. When labor is ordered, hours are based on estimates and will be billed actual time incurred. Requested times are not guaranteed and are based on availability. Minimum of one hour will be charged. Additional time will be billed in increments. Rates are based on when labor was performed: ST, OT, DT.

<u>Logistics</u> – Point to point transportation services for freight by an appointed carrier.

<u>Marshaling Yard</u> – A lot where trucks gather for orderly dispatch to Event site. When Shepard provides a marshaling yard, all carriers must check in, present a weight ticket, and will be guided to the docks to unload when a space is available. The same is true for the out of the show. Applicable fee applies.

<u>Move In</u> – Refers to the date and time that exhibitors gain access to a facility and are able to begin the construction and/or set up of their booth. <u>Mobile Spotting Fee</u> – The charge for Shepard personnel to safely guide vehicles operated by exhibitors on the exhibit hall floor when approved by show management and if Shepard determines such activity to be operationally feasible and safe. All vehicles operated on the exhibit hall floor must be escorted by Shepard personnel. All local fire marshal rules and regulations apply. Please call customer service for details.

Move-out – The date/time specified by Event management for dismantling exhibits and clearing the exhibition floor. Also referred to as Tear Down.

<u>Padded Van Shipment</u> – Uncrated goods covered with blankets or other protective padding and shipped via van line.

Perimeter Booth - A booth space on an outside wall.

<u>Pipe and Drape</u> – Tubing covered with draped fabric to make up rails and back wall of a trade show.

Porter Service – A service that includes the emptying of wastebaskets within the booth at specific intervals during the show.

**Quad Box** – Four electrical outlets in one box provided by the electrical contractor.

<u>Registration</u> – This refers to an area that Event management uses to register and check in Event exhibitors, buyers and attendees. This is the place in which show badges can be obtained.

<u>Rigger</u> – A skilled worker responsible for handling and assembly of machinery.

<u>Right-to-Work state</u> – A state where no person can be denied the right to work because of membership or non-membership in a labor union. See the Union Rules and Regulations within your manual for specific guidelines.

**Service Desk** – The location at which exhibitors order services.

<u>Side Rails</u> – The wall between two booths used to divide exhibits, typically 3' high.

Skirting – Decorative covering around tables and risers. Tables are skirted on 3 sides unless additional skirting is ordered.

Special Handling: An additional charge that applies to exhibits shipments requiring extra labor, equipment, or time for delivery to exhibit space.

<u>ST labor</u> – Straight time labor, or work performed during normal hours at the standard rate.

<u>Targets</u> – Exhibitor move in date/time prior to general move-in available by appointment only.

<u>Visqueen</u> – A clear heavy plastic sheeting that is placed over exhibiting carpeting after it is laid in order to protect it until show opens.



# ☐ **EXCLUSIVE SHOWCASE SPONSORSHIP** (3 Available)

\$3,000

#### Benefits:

- Sponsor logo and booth number listed on entrance to exhibit hall
- Sponsor logo on the SDA website and interactive floorplan, linked directly to your company website
- Full page ad in the on-site Showcase program
- Ad in the SDA Leadership Directory
- Full page ad in pre and post showcase issues of the Southwest Press newsletter Choose one of the following opportunities:
  - ☐ Exclusive Keynote Sponsor introduce keynote speaker, logo placed on table toppers and collateral table
  - ☐ **Exhibit Hall Sneak Peak and Reception** welcome attendees at the front of the exhibit hall to encourage them to stop by your booth, logo on event signage including food stations, brief introduction to audience at hall opening
  - ☐ **Attendee Lounge** logo placed on lounge table toppers & collateral table and the ability to have a representative in the lounge to meet and greet attendees

#### □ PREMIUM SHOWCASE SPONSORSHIP

\$1,500

#### Benefits:

- Sponsor logo and booth number listed on entrance to exhibit hall
- Sponsor logo on the SDA website and interactive floorplan, linked directly to your company website
- Half page ad in the on-site Showcase program
- Half page ad in the pre and post Showcase issues of the Southwest Press newsletter Choose one of the following opportunities:
  - ☐ Annual Membership Meeting Breakfast signage at meeting and brief introduction to audience
  - ☐ **Educational Session** signage at session and brief introduction to audience

# □ SHOWCASE SPONSORSHIP

\$650

### Benefits:

- Sponsor logo on the SDA website and interactive floorplan, linked directly to your company website
- Quarter page ad in the on-site Showcase program
- Quarter page ad in pre or post Showcase issue of the Southwest Press newsletter

#### **ADDITIONAL OPPORTUNITIES**

☐ Onsite program: full page, full	color inside or back cover ad (subject to availab	oility) - <b>\$750</b>
☐ Onsite program: full page ad -	- \$500	☐ Onsite program: half page ad - \$300

□ One time use (each) □ Pre or □ Post-show attendee list (select one) - \$300 □ Company logo on interactive floorplan - \$300

☐ 3 months website banner ad - \$300

Company:	Contact:
Phone:	E-mail:





# Southwest Drycleaners Association 2018 Cleaners Showcase

April 3-7, 2018

**Contact: Shai Davis** 

Email: sdavis@shreveportcenter.com

Dir. 318/841-4241

Fax 318/841-4216



Welcome to the Shreveport Convention Center where we bring your events to life! Exquisite simplicity, innovative presentation and fabulous details all comprised together to create a memorable experience are the keys and goals that the Shreveport Convention Center strives to achieve within each and every event.

Our productive team will work diligently, aggressively and timeless hours to create an unforgettable event with a lasting impression. We are known as the Shreveport Convention Center's Diamonds in the Backyard!

We work every step of the way to ensure all of your event needs are offered to you and are accessible. Our range of services definitely puts us a step ahead of other facilities from furnishing your event, elaborate décor, lighting for a great ambiance, table linen/chair covers from any color or size and decoration props for whatever theme your event will be. Personal service, attention to detail, and originality are the trademarks we bring to every event!

You DREAM BIG! We make it happen! We will work with your vision, providing you with professional expertise and outstanding organizational abilities.

From Corporate Events, Social Events, Wedding, Tradeshows and more! You Decide and WE WILL BRING IT TO LIFE!!!!

Dear SW Drycleaners Association 2018,



We take this opportunity to welcome you to the Shreveport Convention Center – the premier convention facility in Louisiana! Our staff eagerly awaits the opportunity to serve you. Please familiarize yourself with the following guidelines under which we operate, and feel free to ask a member of our staff if you have questions regarding any of our procedures:

- Materials may not be taped, stapled, nailed, or affixed to ceilings, painted surfaces, columns, fabrics, or decorative
  walls in the Center.
- All banners other than those affixed to your exhibit booth pipe & drape must be hung by SCC staff. Please see banner flyer for appropriate rates. All banners must be 14' high from the floor up. This is a regulation on behalf of
- Exhibitors who manufacture, process, or distribute food in their normal course of business may distribute free food samples, provided their food samples are packaged for off-premise consumption or are not larger than one (1) ounce ("bite-size"), and beverage samples are not larger than two (2) ounce cups. Exhibitors who do not manufacture, process, or distribute food in their normal course of business and would like to distribute food from their booths must purchase from the SCC Food & Beverage Department. All food distribution must be preapproved. Decisions made by SCC are final.
- Loading & unloading is permitted only through the loading dock located at the rear of the building. The rear door measurements are 14' tall and 19'wide.
- Forklifts and heavy equipment can be rented and may be operated by SCC personnel only. Exhibitors are allowed to bring in forklift, however proof of insurance for personal & property damages along with workmen's comp must be provided and submitted in advance of arrival. Equipment must meet all operating standards.
- Vendor access is only through the rear of the building (dock). After the first day of the show, vendors will only be permitted in the hall one (1) hour prior to show time.
- Animals and pets are not permitted in the Center, except in conjunction with a pre-approved (in writing) exhibit, display show, etc. Service dogs are permitted.
- The use of helium balloons, confetti, and/or glitter must be approved by the General Manager. Helium tanks must be tied down and secured in designated storage areas. Costs associated with the clean up of balloons, confetti or related materials are the responsibility of the exhibitor.
- All facility utilities and equipment are the property of the Center and it is prohibited to access, tamper, or otherwise
  utilize said utilities or equipment without prior written approval. Exhibitors are not permitted to share utilities. Please
  inquire with show management or facility personnel for associated costs.
- City Ordinance #37 prohibits smoking in the Center. Designated smoking areas are located outside the building and identifiable by appropriate signage.
- All fire and safety regulations must be adhered to. At no time may exit doors be blocked or obstructed. Combustible
  decorative material must be flame retardant.
- Adhesive backed decals and stickers may not be distributed anywhere on the premises.



- Motorized vehicles displayed in the building must have less that 1/8 tank of fuel and one battery cable disconnected. Plastic provided by the client, must be placed under the entire length of the vehicle (after it is cooled). Wheels must be placed on carpet squares or plywood when displayed on carpeted areas. Keys and security alarm deactivation codes must be left with the SCC Security Department.
- Motorized vehicles, carts, bicycles or similar equipment may not be operated in public areas or in any carpeted area of the facility.
- All shipments made to SCC property must have on the shipping label: Event Name, Contact person's name, Event Manager's name (with SCC). All shipments made 24-hrs prior to move-in day is a storage fee of \$30 per 100lbs.

Failure to comply with the above or any Building Regulations can result in additional financial obligations on the part of the LA Society of Clinical Laboratory Science and/or the exhibitor. We look forward to a smooth and successful conference and exposition, and having you as our guest in the future.

Sincerely,

Shai Davis

Shai Davis Event Services Coordinator



### **PAYMENT & LABOR TERMS & CONDITIONS**

The terms and conditions set forth below become a part of the contractual agreement between Shreveport Convention Center and you, the EXHBITOR. Acceptance of said terms and conditions will be construed when any of the following conditions are met:

- WHEN THE METHOD OF PAYMENT FORM IS SIGNED;OR
- WHEN AN ORDER FOR SERVICES AND/OR RENTAL EQUIPMENT IS PLACED BY AN EXHIBITOR WITH SHREVEPORT CONVENTION CENTER; OR
- WHEN WORK IS PERFORMED ON BEHALF OF EXHBITOR BY LABOR SECURED THROUGH SHREVEPORT CONVENTION CENTER.

**Definitions:** The name "Shreveport Convention Center" shall be construed within the meaning of this contract as Shreveport Convention Center (SCC), also dba "Shreveport Convention Center", and/or its employees, officers, directors, agents and assigns, affiliated companies and related entities including but not limited to any subcontractors SCC may appoint. The term EXHIBITOR shall be construed within the meaning of this contract as the EXHIBITOR and/or its employees, agents, representatives, and/or any Exhibitor Appointed Contractor (EAC).

Payment Terms: Full payment, including any applicable tax, is due in advance or at show site. All payments must be in U.S. funds and all checks must be drawn on a U.S. or Canadian bank. The term "U.S. Funds" must be pre-printed on all Canadian Checks. Orders received without advance payment or after the deadline date will incur additional [After Deadline] charges. All materials and equipment are on a rental basis for the duration of the show or event and remain the property of SCC, except where specifically identified as a sale. All SCC rentals include delivery, installation and removal for EXHBITOR'S booth. In case of cancellation, a one-hour "per person, per hour" charge will be applied to all labor orders that are not cancelled in writing at least 24 hours prior to the scheduled start time. If services have already been provided at the time of cancellation, a 40% restocking fee will be applied to all SCC rental items with the exception of Plush Carpet, Custom Cut Carpet, Signs and any other custom order items, which will remain 100% of the original charge. It is the EXHIBITOR'S responsibility to advise your SCC Event Coordinator of any problems with any order and to check invoices for accuracy prior to the close of the exhibit. If EXHBITOR is exempt from payment of sales tax, SCC requires an exemption certificate for the State of Louisiana. Resale certificates are not valid unless EXHIBITOR is rebilling these charges to customers. For international EXHIBTORS, SCC requires 100% prepayment of advance orders and any other orders or services placed at show site must be paid at the show. For all others, should there be any preapproved unpaid balance after the close of the show, terms will be met, due and payment in Shreveport, LA, upon receipt of invoice. Effective 30 days after the invoice date, any unpaid balance will bear a LATE CHARGE at the lesser of the maximum rate allowed by applicable law, or 1.5% per month, which is an ANNUAL PERCENTAGE RATE of 18%, and future orders will be on a pre-paid basis only. If any finance charge hereunder exceeds the maximum rate allowed by applicable law, the finance charge will automatically be reduced to the maximum rate allowed, and any excess finance charge received by SCC shall be either applied to reduce the principal unpaid balance or refunded to the payer. These payment terms and conditions shall be governed by and construed in accordance with the LAWS OF THE STATE OF LOUISIANA. In the event of any dispute between EXHIBITOR and SCC relative to any loss, damage or claim, such EXHIBITOR shall not be entitled to and shall not withhold payment, or any partial payment, due to SCC for its services, as an offset against the amount of any alleged loss or damage. Any claim against SCC shall be considered a separate transaction and shall be resolved on its own merits. SCC reserves the right to charge EXHIBITOR for the difference between EXHIBITOR'S estimate or charges and the actual charges incurred by EXHIBITOR, or for any charges that SCC may be obligated to pay on behalf or EXHIBITOR, including without limitation, any shipping charges.

OPTION A: LABOR PROVIDED UNDER THE SUPERVISION OF SHREVEPORT CONVENTION CENTER EVENTS RESPOSIBILITIES: SCC shall be responsible for the performance of labor provided under this option. SCC cannot assume responsibility for any acts of, or loss to, parties and/or other contracting firms not under SCC's direct supervision and control. In no event shall SCC be liable for loss or damage caused by delay in labor beginning work when EXHIBITOR requests labor to being later than the start of the working day. SCC shall not be responsible for loss, delay or damage due to strike, lockouts, and/or work stoppages or other causes beyond SCC's reasonable control.

**INDEMNIFICATION:** SCC agrees to indemnify, hold harmless and defend EXHIBITOR from and against any and all demands, claims, causes of actions, fines, penalties, damages, liabilities, judgments and expenses (including but not limited to reasonable attorney's fees and investigation costs) for bodily injury to SCC employees, or property damage arising out of work performed by labor provided by and supervised by SCC, except when EXHIBITOR exercises direction and/or control over the work being performed.

**OPTION B: LABOR PROVIDED UNDER THE SUPERVISION OF EXHIBITOR RESPONSIBILITIES:** EXHIBITOR shall be responsible for the performance of labor provided under this section. It is the responsibility of EXHIBITOR to supervise labor secured through the SCC in a reasonable manner as to prevent bodily injury and/or property damage and also to direct them to work in a manner that is in compliance with SCC guidelines and/or Federal, State, County and Local ordinances, rules and/or regulations, including but not limited to Show or Facility Management Rules and/or Regulations. It is the responsibility of EXHIBITOR to check in with the Service Desk to pick up labor and to return to the Service Desk to release the labor when the work is completed.

INDEMNIFICATION: EXHIBITOR agrees to indemnify, hold harmless and defend SCC from and against any and all demands, claims, causes or action, fines, penalties, damages, liabilities, judgments and expenses (including but not limited to reasonable attorney's fees and investigation costs) for bodily injury to SCC employees, and/or property damage arising out of work performed by labor provided by SCC but supervised by EXHIBITOR. Further, EXHIBITOR'S indemnification of SCC includes any and all violations of Federal, State, County or Local ordinances, "Show Regulations and/or Rules" as published and/or set forth by Facility or Show Management, and/or directing labor provided by SCC to work in a manner that violates any of the above rules, regulations, and/or ordinances.



# FIRE DEPARTMENT REGULATIONS

The information contained in this brief outline does not by any means cover completely the ordinances and regulations contained in the City of Shreveport Fire Code, but it does provide the basic rules governing concessions, exhibits and shows in any building open to the public.

- 1. Submit plans to the fire marshal before erecting a structure as a display inside an exhibit building unless the decorative and construction materials are non-combustible of flameproof.
- 2. All exit doors serving any occupied area of the building must remain unlocked, unobstructed and in proper operating condition; exit signs must function properly and be visible from all areas.
- 3. All curtains, drapes or decorations must be non-combustible or flameproof.
- 4. Any merchandise or material attached to drapes or table skirts must be non-combustible or flameproof.
- 5. Fire extinguishing equipment needs will be determined by the fire marshal and any such equipment must remain visible and accessible.
- 6. Automotive vehicles and equipment may be displayed if:
- There is not more than 5 gallons of fuel or the minimum amount for positioning.
- Fuel tanks are locked and sealed.
- · Battery cables are disconnected.
- Ignition keys are removed and at display location.
- Vehicle operation is limited to brief parade type displays specifically approved by the fire marshal.
- The storage of combustible shipping containers must be confined to areas approved by the fire marshal.
- 8. The use, display or storage of LPG, flammable liquid or flammable gas must be approved by the fire marshal in writing.
- 9. NO SMOKING BY ORDER OF THE FIRE MARSHAL signs must be posted and maintained in areas so designated by the fire marshal.
- 10. The use of open flames, burning or smoke-emitting materials as part of an act, display or show is prohibited.
- 11. Combustible waste is to be collected as it accumulates and be stored in non-combustible, covered containers which are emptied at least once each day.
- 12. The use of welding and cutting equipment for demonstration purposes must be by permit from the fire marshal.
- 13. The use of compressed gas cylinders must be approved by the fire marshal and cylinders must be firmly secured in an upright position.
- 14. All commercial type cooking appliances shall be equipped with ventilation hoods and approved automatic extinguishing systems. All other cooking devices shall have adequate separation from combustible materials by spacing or non-combustible shielding.
- 15. The use of gas or any gas-fired appliances must be approved by the fire marshal; the use of salamander stoves is prohibited.
- 16. Sawdust and shavings shall be kept flameproof.
- 17. The storage of hay and straw must be approved by the fire marshal.

These are Basic Rules which every exhibit must comply with prior to the scheduled opening.

# TELECOMMUNICATIONS ORDER FORM



PAYMENT FOR ADVANCE ORDERS MUST BE RECEIVED IN OUR OFFICE 48 HOURS PRIOR TO MOVE-IN DATE. STANDARD RATES APPLY TO ALL ORDERS RECEIVED AFTER THE 48 -HOUR CUT OFF DATE.

NAME O	EVENT DATE OF EVENT						
COMPANY NAME BOOTH NUMBER(S)							
CONTACT NAME ADDRESS							
	ONE #			STA1			
	PAYMENT METHOD: CHECK						
CARDHO	DLDER NAME	CARD #		EXP		_	
	JRE SECUI						
Terms a	nd Conditions						
respo < 48 consi SCC s intern	shed material and equipment shall remain the property of the possible for networking exhibitor computers or setting up IP add hours prior to move-in: 85%; > 48 hours prior to move-in. Credered unless filed by the exhibitor prior to the close of the shotshall not be liable for any damage resulting from events beyor ruption, etc. Customers participating in any fraudulent, illegal of the shotshall had been provided in the shotshall p	dresses. Refunds dit will not be giv ow. The internet is nd our control, ind or illicit behavior	will be comen for services a shared en cluding but now will forfeit se	outed as follows: Af e installed and not un environment and as so ot limited to lost datervice and monies p	ter install ised. Claii uch actua ta or mon aid for sa	ation: No Refu ms will not be al speed will van ies, service id services.	y.
	VOI	CE SERVICES					
Qty.	Description			Advance Rate	Standa	ard Rate	Amt.
	Standard House Extension (for each credit card machine) No Phone	e (Outgoing calls o	nly).	\$115.00	\$14	15.00	
	Standard House Extension w/Phone (Outgoing Calls Only)			\$130.00	\$16	60.00	
	Direct Line (Includes phone/direct dial number)			\$175.00	\$20	00.00	
	Conference Phone			\$50.00	\$7	5.00	
	Long Distance Access (not needed for toll-free numbers.) Charge/n	nin. \$.10		\$25.00	\$3	0.00	
	Long Distance Security Deposit			\$30.00	\$3	0.00	
					TO	TAL	
	For other services, please contact your I	Event Services Man	ager or Coord	inator for quote.	1		I
		TA SERVICES		· · · · · · · · · · · · · · · · · · ·			
	Wired - Single User - Per Day			\$125.00	\$15	50.00	
	Wired - 6 or More Users - 1st Day			\$400.00	\$45	50.00	
	Wired - 6 or More Users - 3 Days			\$700.00	\$75	50.00	
	Wired - 6 or More Users - Additional Day				\$20	00.00	
	Wireless - Per User/Per Day				\$2	5.00	
	Cable - 10'				\$5	5.05	
	Cable - 30'				\$1	0.09	
	Cable - 60'				\$1	5.14	
Switch (15 port)					5.00		
	Technical Support/Hour				\$7	0.00	
					TO	TAL	
					GRAND	TOTAL	
Company	y Name:	В	ooth #:				
Contact I	Person:	PI	none #:			1	

Page 7 of 10



# **PLUMBING & COMPRESSED AIR SERVICES ORDER FORM**

P O Box 1774 · Shreveport, Louisiana 71166 318/841-4000 Phone · 318/841-4246 Fax

**Terms and Conditions** 

**Equipment Description** 

	Today's Date	-
SEVEN DAY ADVANCE NOT	ICE & PAYMENT IS REQUIRED FOR ALL WATER SERVICES.	
ns and Conditions		
Rates quoted cover the bringing of service to the booth and	do not include connecting equipment to provide service.	
Credit will not be given for services installed and not used.		
Claims will not be considered unless filed in writing by the	exhibitor prior to the close of the show.	
All equipment using water must have inlet & outlet properly	y tagged. Damages resulting improper use is the responsibility of the customer.	
Under no circumstances shall anyone other than "house pe	rsonnel" make service connections or disconnections.	
The SCC reserves the right to refuse connections to such eq	juipment deemed unsafe by SCC management.	
Refunds will be computed as follows: After installation: No	Refund; < 6 days prior to move-in: 85%; > 6 days prior to move-in: Full Refund.	
1E OF EVENT	DATE OF EVENT	

NAME OF EVENT	DATE OF EVENT
FIRM NAME	CONTACT NAME
ADDRESS	BOOTH NUMBER(S)
CITY	
TELEPHONE #	FAX #
PAYMENT METHOD: CHECK	CASH $\square$ VISA / MASTERCARD $\square$ AMEX $\square$
CARD #	EXP. DATE
SECURITY CODE (Code on back of credit card)	
I also authorize SCC to charge any outstan	ding balances at the time of move-out to my credit card.
SIGNATURE	NAME ON CARD
	WATER SERVICE

Qty.	Description	Advance Rate	Standard Rate	Total
	Master Drop Line		\$100.00	
	Additional Connections		\$50.00	
	Fill & Drain (0-500 Gallons)		\$50.00	
	Each Additional 100 Gallons		\$50.00	
		COMPR	RESSED AIR	
Price an	d availability upon request.			
-			TOTAL	\$0.00

For other services, Please contact your Event Services Coordinator for quote and other services.

Company Name:	Booth #:
Contact Person:	Phone #:



# ELECTRICAL SERVICES ORDER FORM

P 0 Box 1774 · Shreveport, Louisiana 71166 318/841-4000 Phone · 318/841-4246 Fax

Today's Date						
PAYMENT FOR ADVANCE ORDERS MUST BE RECEIVED IN OUR OFFICE 48-HOURS PRIOR TO MOVE-IN DATE.						
ERS RECEIVED AFTER THE 48-HOURS CUT OFF DATE.						
DATE OF EVENT						
BOOTH NUMBER(S)						
ADDRESS						
CITYSTATEZIP						
CASH $\square$ VISA / MASTERCARD $\square$ AMEX $\square$						
CARD # EXP						
SIGNATURE SECURITY CODE (Code on back of credit card)						

#### **Terms and Conditions**

- A standard electrical outlet consists of one single female plug. Quoted service rates include delivery to booth and but does not include labor charges for special wiring, or connecting to your equipment. Exhibitors should ensure surge protection for their equipment.
- All exhibitors are required to sign in at the Service Desk for delivery of service, and for pick-up & return of all equipment.
- Wall, column and permanent building outlets are not part of the booth space and are not to be used by exhibitors. Unauthorized use will be terminated or exhibitor must pay electrical service charges.
- Under no circumstances shall anyone other than Shreveport Convention Center employees make connections or disconnections.
- Exhibitors are not permitted to share electrical service. All orders must be placed individually.
- . The Electrical Supervisor is obligated to refuse connection when wiring is not in compliance with federal, state & local safety codes.
- All furnished materials and equipment remains the property of the Shreveport Convention Center or its assigned agent. All materials that are removed from the premises or damaged will be billed accordingly.
- . Equipment problems must be reported immediately. Claims will not be considered unless filed by the exhibitor prior to close of show.
- Refunds will be computed as follows: After installation: No Refund; < 6 days prior to move-in: 85%; > 6 days prior to move-in: Full Refund.
- No credit will be issued for outlets installed but not used.

#### **ELECTRICAL SERVICE**

(Rates applicable for up to 3 days of service. \$20.00 each additional day)

Qty.	Description	Advance Rate	Standard Rate	Total
	120V/20 amp	\$65.00	\$85.00	
	208V 3 Phase/30 amp	\$150.00	\$200.00	
	208V 3 Phase/100 amp	\$300.00	\$350.00	
	240V 3 Phase / 200 amp		\$500.00	
	480V 3 Phase/ 400 amp		\$1,000.00	
			TOTAL	

For other services, Please contact your Event Services Coordinator for quote and other services.

FLOOD LIGHTING



Qty.	Description	Advanced Rate	Standard Rate	Total
	Flood Light - 150 Watt	\$21.72	\$32.58	
	Flood Light - 200 Watt	\$32.58	\$43.44	
	ACC	CESSORIES		
	Extension Cord - 25'	\$16.29	\$21.72	
	Extension Cord - 50'	\$21.72	\$27.15	
	Extension Cord - 100'	\$27.15	\$32.58	
	Power Strip	\$16.29	\$21.72	
	100 amp/metric Connector to cam lock		\$54.30	
		LABOR	•	
.aboı	is billed in 1 hour increments @ \$45.00/hour. (Holiday	rates apply.)		
			Total	
			-	
Com	pany Name:		Booth #:	
Con	act Person:		Phone #:	



# Southwest Cleaners Showcase April 5-7, 2018 Shreveport Convention Center Shreveport, LA



+1-714-630-2945

# LEAD RETRIEVAL ORDER FORM

**DISCOUNT DEADLINE: March 2, 2018** 

ExpoBadge Lead Re Equipment descrip		DISCOUN	IT	REGULAR	QUANTITY	TOTAL
<b>Handheld Scanners:</b>	<u> </u>					
(Battery operated scanners; no election	tricity required)	\$365		\$385		0
ExpoBadge Panoptic with Pri	ntor	\$365		\$470		0
	illei	φ450		φ470		0
Mobile Application:					1	
ExpoBadge Lead Retrieval A	pp (one license)	\$390		\$425		0
Additional Licenses		\$150		\$175		0
ExpoBadge Lead Retrieval A	op with Tablet	\$450		\$475		0
<b>ExpoBadge Extras:</b>						
ExpoBadge Live Literature Li	nk	\$318		\$340		
Delivery, Setup, and Training		\$85		\$100		
Personalized Action Codes		\$65		\$85		
Paper: Additional Roll		\$15		\$20		
USB Flash Drive		\$55		\$75		
	Federal Ta	x ID # 20-86766	699	Sub Total:		
			Pr	ocessing Fe	e:	\$15.00
			G	Frand Total:		
npany Information						WEBSITE:
ANY	CONTACT			BOOTH#		website: www.expobadge.cor
ESS 1	CITY			ZIP CODE	, f	EMAIL ORDERS
				ZII GODE		orders@expobadge.
ESS 2	STATE	C	COUNTRY		Ę	FAX ORDERS TO
	PHONE	C	ONSITE PHO	ONE		714-632-8345
						MAIL ORDERS T
ment Information *Billing Zip Code Required					ExpoBadge, Inc. 1075 N. Tustin St. #62	
AMERICAN EXPRESS MAST	ERCARD VISA			СНЕСК		.075 N. Tustin St. #6 Drange, CA 92863, l
T CARD #		EXPIRATIO	N DATE			FOR ASSISTANCE
ON CARD		*BILLING ZI	P CODE			oll free 800-490-9

Terms and Conditions: I have read and agreed to the following terms and conditions.

All equipment ordered must be picked up at the service desk prior to the start of the show, unless you have ordered Delivery and Set-up. Failure to pick up equipment does not entitle you to a refund. All equipment must be returned to the service desk within 1 hour of show close to avoid additional \$100.00 charge. A non-refundable charge of \$2,500.00 will be applied for each piece of equipment not returned to ExpoBadge, Inc. at the close of show. There will be a \$100.00 charge for the loss or damage of ExpoBadge data card. All cancellations must be submitted in writing 2 weeks prior to the start of the show; there are no refunds or cancellations after this time. There is a \$75.00 fee for all cancellations prior to 2 weeks before show. There is no refund on paper or badge kits. ExpoBadge, Inc. will not be responsible for the type or amount of data provided by show management. Liability for damage of any cause whatsoever will be limited to the total price of goods and services provided by ExpoBadge, Inc.



# Southwest Cleaners Showcase April 5-7, 2018 Shreveport Convention Center Shreveport, LA



**ELECTRONIC LEADS DELIVERY:** An email containing a link to your leads will be sent to the email address on file within 24 hours of the close of the show. Your leads will be available in multiple formats: Excel, .CSV, and .TXT

HANDHELD SCANNERS	DETAILS	LEADS FORMAT
ExpoBadge Panoptic	The <b>ExpoBadge Panoptic</b> is a wireless, handheld, state-of-the-art scanning device (Android), that is the fastest scanner in the market. Uploads lead detail in real-time. Leads can be accessed anytime from ExpoBadge's secure website. Includes an easy-to-use notes option for quickly recording notes specific to each lead. (Requires nightly charging.)	Electronic
ExpoBadge Panoptic with printer	The ExpoBadge Panoptic with printer is a printer with a scanner connected <i>wirelessly</i> . This allows you the flexibility for multiple sales people to capture leads in your booth. With all the features of the ExpoBadge Panoptic, you will receive a paper and electronic copy of your leads. (ExpoBadge Panoptic requires nightly charging.)	Paper and Electronic

MOBILE APP	DETAILS	LEADS FORMAT
Comments of the Comments of th	The <b>ExpoBadge Lead Retrieval App</b> is lead retrieval made smart. *Scan, qualify, and survey attendees at events using smart phones or tablets (compatible with most Apple and Android devices). Works with or without an active internet connection or data plan; internet connectivity required for some features.	Electronic

EXTRAS	DETAILS	
Live Literature Link	Deliver and make available all your literature digitally! Target your marketing, leverage your collateral investment, and "Go Green" by uploading your promotional material onto the Live Literature Link.	
Delivery, Setup & Training	ExpoBadge staff will deliver your order to your booth, set-up the devices and train all exhibit booth personnel. [There is no charge for pick-up at ExpoBadge lead retrieval service desk.]	
USB Flash Drive	Portable USB ver. 2.0 memory device. Leads will be downloaded to your Flash Drive upon return of equipment at the end of the show.	



# Southwest Cleaners Showcase April 5-7, 2018 Shreveport Convention Center Shreveport, LA



# **STANDARD ACTION CODES**

ExpoBadge offers each exhibitor a complimentary list of standard qualifiers.

ADD TO MAILING LIST HOT LEAD! PRODUCT B SCHEDULE DEMONSTRATION **CURRENT CUSTOMER INQUIRY ONLY** PRODUCT C SEND LITERATURE DISTRIBUTOR INTERESTED BUYER PRODUCT D SEND PRICING INFO HAS PURCHASING AUTHORITY OEM PRODUCT E VAR HAVE SALES REP CALL PRODUCT A PRODUCT F WANTS PRESENTATION

# PERSONALIZED ACTION CODES

For an additional fee, you can personalize your action codes in order to better qualify each lead. Enter personalized action codes using our online order form or complete the template below.

Your codes will be ready with your equipment at our service desk. <u>Maximum 35 characters per code.</u> Custom Action Codes cannot include these characters: apostrophe ('), slash (/), backslash (\), period (.), carat (^), or quote (").

_ 11	
12	
13	
14	
15	
_ 16	
17	
18	
19	
	12