



**Rock 'n' Roll San Jose  
October 6-7, 2017**

## **WELCOME LETTER**

**San Jose Convention Center - Halls 2-3  
San Jose, CA**

DEAR EXHIBITOR,

We are pleased to have been selected by Show Management as your Official Service Contractor to assist you in making sure your show participation is successful.

For online ordering go to: <https://xpert.boomerecommerce.com>

This exhibitor kit contains IMPORTANT information and order forms on the wide variety of services we offer, please review this kit carefully. If we are to serve you efficiently, it is most important that you fill out these forms and return them to us promptly.

DISCOUNTS on many decorating items and services can be realized if your orders are placed by the discount deadline dates. Please see order forms for applicable deadline dates.

XPERT EXPOSITION SERVICES requires payment in full at the time services are ordered. Purchase Orders are not considered advance payment. You can make payment by check, wire transfer or credit cards, we accept Visa, MasterCard, Diners and American Express. A credit card authorization form is enclosed for your convenience. This will be used to charge labor and material handling services not covered in your advance order. All materials are on a rental basis and remain the property of XPERT EXPOSITION SERVICES.

We realize that exhibiting in a convention can be a complicated and sometimes daunting task. It is our mission to provide you with a seamless planning process, a supporting infrastructure and be a solid information resource that will result in the successful execution of your event. Our customer service department is available to assist you with your needs prior to the event by calling 855-677-EXPO(3976) 8am – 5pm (PST) Monday – Friday or e-mail us at [exhibitorservices@xpertexpo.com](mailto:exhibitorservices@xpertexpo.com). Also you can visit us at show site at the Xpert Exposition Services Desk.

We look forward to serving you!

Sincerely,

XPERT EXPOSITION SERVICES

**IMPORTANT: If this kit has been addressed to an individual not responsible for exhibit arrangements, PLEASE FORWARD IT TO THE APPROPRIATE PARTY PROMPTLY.**

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**CRITICAL SHOW INFORMATION**

San Jose Convention Center - Halls 2-3  
San Jose, CA

**Booth Information**

Booth Package Includes:	Pipe and Drape Black booth carpet (1) 6' skirted table - Black (2) Side Chairs, (1) Wastebasket ID Sign
Aisle Carpet:	N/A

**Exhibit Hall Hours**

Exhibitor Installation:	Thursday, October 5, 2017 Friday, October 6, 2017	12:00 P.M. - 5:00 P.M. 8:00 A.M. - 12:30 P.M.
Show Hours:	Friday, October 6, 2017 Saturday, October 7, 2017	1:00 P.M. - 6:00 P.M. 9:00 A.M. - 5:00 P.M.
Exhibitor Dismantle:	Saturday, October 7, 2017	5:00 P.M. - 10:00 P.M.
All Out By:	Saturday, October 7, 2017	10:00 P.M.

**All carriers must check in no later than 7:00pm on Saturday, October 7 for freight pick**

**Shipping Information**

**Advance Warehouse:**  
*All materials shipped in advance to the warehouse must arrive by 9/25/2017*

{Your booth name & number}  
c/o Palmisano Delivery Service  
c/o Xpert Exposition Services  
435 23rd St  
San Francisco, CA 94107

**Direct to Show Site**  
*First day direct shipments will be accepted is 10/5/2017*

{Your booth name & number}  
c/o Xpert Exposition Services  
San Jose Convention Center  
Halls 2-3  
150 W. San Carlos St  
San Jose, CA 95113

**Important Dates / Deadlines**

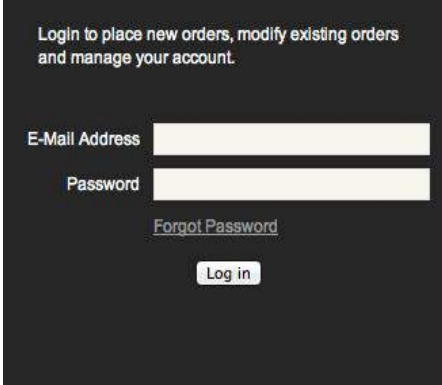
First day advance freight accepted:	<b>8/25/2017</b>
Discount price deadline for booth/furniture	<b>9/15/2017</b>
Last day advance freight accepted	<b>9/25/2017</b>
First day direct freight accepted	<b>10/5/2017</b>

## ONLINE ORDERING INSTRUCTIONS

There are two options for accessing our convenient and secure online ordering system.

1. If you are the main contact provided to Xpert by your show management team, check your email, including your junk folder, for a direct link to <https://xpert.boomerecommerce.com>, our online ordering system. This Exhibitor Services email will provide the necessary login information needed to get started.



Enter your email address and password here:




Copying and pasting the password is suggested to eliminate errors.

-or-


2. Go to our website at [www.xpertexpo.com](http://www.xpertexpo.com)

Click on  If you are not the main contact provided for the exhibiting booth, please click on  You will be required to supply both your company name and zip code to gain access and start placing orders.

Once you have located your company and set up your contact information, click on  in the “My Events” column next to the event you would like to place an order for.

Your shopping cart can be viewed by clicking  in the upper right hand side of the screen, at any time during the ordering process.

### Helpful Hints:

If you would like to remove an item from your shopping cart, click the .

Special instruction can be added to clarify your order by clicking [Add Instruction](#) under any items ordered.

Change color of carpet, drape, or skirt or any required selections during ordering, click on [Edit Attributes](#) and proceed with changes.

After your order has been processed, you will have ability to attach any floor plans, set up instructions, or notes you feel necessary under **Available Options for your order #**

## PAYMENT OPTIONS & POLICY

### Payment Options

Please note, we require a valid Credit Card on file regardless of your preferred method of payment.

#### Payment by Credit Card

For your convenience, we accept MasterCard, Visa and American Express. Please submit your credit card information online or complete and submit Xpert's Payment Authorization form along with your orders when you are faxing or mailing them in. Credit Cards submitted are subject to charge for all goods and services provided by Xpert Exposition Services.

#### Payment by Company Check

Please mail your check along with your order forms to Xpert Exposition Services at the address listed below. If you are faxing your order forms, please include a signed Payment Authorization form and a photocopy of your check. Your orders will be processed immediately upon receipt of your original check. Checks must include Exhibiting Company Name, Booth number and Name of Show.

#### Payment by Third Party

If Xpert will be invoicing a third party, please complete and submit the Payment Authorization form. Please note, the exhibiting firm is ultimately responsible for payment of all charges by show conclusion should the third party default on payment. Exhibiting Company Credit Card is required.

#### Payment by Wire Transfer

Please call 702-248-8007 or email [exhibitorservices@xpertexpo.com](mailto:exhibitorservices@xpertexpo.com) for wire transfer information.

#### International Exhibitors

International Exhibitors must make payment to Xpert for all amounts due in U.S. funds prior to show closing.

### Payment Policy

#### General

In order for us to process your orders, we must have a valid Credit Card on file and full payment in advance of the show. Invoices showing activity to date will be prepared at the Xpert Service Desk for your review at show site. Final invoices can be requested via e-mail 14 days after show close.

#### Tax Exempt Status

If you claim tax exempt status, please submit a copy of your Tax Exempt Certificate issued by the federal government or state in which your event is taking place with your initial order.

#### Third Party Payment

Each exhibiting company is ultimately responsible for all charges incurred on its behalf. Xpert Exposition Services reserves the right to institute collection action against the exhibitor if the authorized third party does not pay (see third party payment).

#### Credits for Billing Discrepancies

Any requests for credits related to billing discrepancies must be addressed with Xpert within 30 days from the close the show.

#### Discount Pricing

To qualify for discount prices, full payment must be included with your order on or before the discount deadline date.

#### Standard Pricing

Order forms submitted after the advance discount deadline will be processed at the standard prices.

#### Cancellation of Items or Services

Twenty-four hour notice is required for cancellation of labor services. If such notice is not provided, a one hour minimum per laborer ordered will be charged. Items cancelled prior to exhibitor move in will not be charged, items cancelled after exhibitor move in begins will be charged at 50% of the price of the item



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**PAYMENT AUTHORIZATION**

Exhibiting Company Name \_\_\_\_\_ Booth Number \_\_\_\_\_

Contact Person \_\_\_\_\_ E-Mail \_\_\_\_\_

**Credit Card Policy**

I authorize Xpert Exposition Services to charge any additional amounts incurred by me or my show representative, including material handling and/or labor charges. If my credit card is declined, Standard Show Site Rate prevails and a \$25.00 service charge will be added. Please note: **By utilizing this form, exhibitors acknowledge that they have read and agree to comply with the terms of the Payment Options & Policy and Terms and Conditions statements contained herein.**

**Exhibiting Company Payment Authorization**

**Services To Be Invoiced To Exhibitor**

- All Xpert Services     Furniture & Carpet     Material Handling     Booth Cleaning & Porter Service
- Booth Labor     Other \_\_\_\_\_

Payment type:  MasterCard     Visa     Diners     American Express     Check \$ \_\_\_\_\_

Account Number	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	Exp. Date	Security Code
	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

CARDHOLDER NAME (PLEASE PRINT) \_\_\_\_\_

BILLING ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_ COUNTRY \_\_\_\_\_

X \_\_\_\_\_ AUTHORIZED SIGNATURE    \_\_\_\_\_ AUTHORIZED NAME (please print)    \_\_\_\_\_ DATE

**Third Party Payment Authorization**

**Services To Be Invoiced To Third Party**

- All Xpert Services     Furniture & Carpet     Material Handling     Booth Cleaning & Porter Service
- Booth Labor     Other \_\_\_\_\_

Payment type:  MasterCard     Visa     Diners     American Express     Check \$ \_\_\_\_\_

Account Number	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	Exp. Date	Security Code
	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

CARDHOLDER NAME (PLEASE PRINT) \_\_\_\_\_

BILLING ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_ COUNTRY \_\_\_\_\_

X \_\_\_\_\_ AUTHORIZED SIGNATURE    \_\_\_\_\_ AUTHORIZED NAME (please print)    \_\_\_\_\_ DATE



Rock 'n' Roll San Jose  
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## SHIPPING ADDRESSES

San Jose Convention Center - Halls 2-3  
San Jose, CA

### Advance Shipments to Warehouse

To: (Exhibiting Company and booth number)

For: **Rock 'n' Roll San Jose**

{Your booth name & number}  
Palmisano Delivery Service  
c/o Xpert Exposition Services  
435 23rd St  
San Francisco, CA 94107

Advance shipments are  
accepted from 8/25/2017  
through 9/25/2017

### Direct Shipments to Show Site

To: (Exhibiting Company and booth number)

For: **Rock 'n' Roll San Jose**

{Your booth name & number}  
c/o Xpert Exposition Services  
San Jose Convention Center  
Halls 2-3  
150 W. San Carlos St  
San Jose, CA 95113

First day direct shipments will be accepted  
is 10/5/2017.

**Any shipment arriving prior to 10/5/17  
may not be accepted and is subject to  
additional handling fees.**

**ADVANCE  
SHIPMENT**



From:

**Rock 'n' Roll San Jose**

**To:** Palmisano Delivery Service  
c/o Xpert Exposition  
Services 435 23rd St  
San Francisco, CA 94107

**Company Name:** \_\_\_\_\_

**Booth Number:** \_\_\_\_\_

**Piece #** \_\_\_\_\_ **of** \_\_\_\_\_

**A** *RUSH*  
**EXHIBIT MATERIAL**

**ADVANCE  
SHIPMENT**



From:

**Rock 'n' Roll San Jose**

**To:** Palmisano Delivery Service  
c/o Xpert Exposition  
Services 435 23rd St  
San Francisco, CA 94107

**Company Name:** \_\_\_\_\_

**Booth Number:** \_\_\_\_\_

**Piece #** \_\_\_\_\_ **of** \_\_\_\_\_

**A** *RUSH*  
**EXHIBIT MATERIAL**

**ADVANCE  
SHIPMENT**



From:

**Rock 'n' Roll San Jose**

**To:** Palmisano Delivery Service  
c/o Xpert Exposition  
Services 435 23rd St  
San Francisco, CA 94107

**Company Name:** \_\_\_\_\_

**Booth Number:** \_\_\_\_\_

**Piece #** \_\_\_\_\_ **of** \_\_\_\_\_

**A** *RUSH*  
**EXHIBIT MATERIAL**

**ADVANCE  
SHIPMENT**



From:

**Rock 'n' Roll San Jose**

**To:** Palmisano Delivery Service  
c/o Xpert Exposition  
Services 435 23rd St  
San Francisco, CA 94107

**Company Name:** \_\_\_\_\_

**Booth Number:** \_\_\_\_\_

**Piece #** \_\_\_\_\_ **of** \_\_\_\_\_

**A** *RUSH*  
**EXHIBIT MATERIAL**



**DIRECT  
SHIPMENT**



From:

**Rock 'n' Roll San Jose**

To: {Your booth name & number}  
c/o Xpert Exposition Services  
San Jose Convention Center  
Halls 2-3  
150 W. San Carlos St  
San Jose, CA 95113

Company Name: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Piece # \_\_\_\_\_ of \_\_\_\_\_

**D RUSH  
EXHIBIT MATERIAL**

**DIRECT  
SHIPMENT**



From:

**Rock 'n' Roll San Jose**

To: {Your booth name & number}  
c/o Xpert Exposition Services  
San Jose Convention Center  
Halls 2-3  
150 W. San Carlos St  
San Jose, CA 95113

Company Name: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Piece # \_\_\_\_\_ of \_\_\_\_\_

**D RUSH  
EXHIBIT MATERIAL**

**DIRECT  
SHIPMENT**



From:

**Rock 'n' Roll San Jose**

To: {Your booth name & number}  
c/o Xpert Exposition Services  
San Jose Convention Center  
Halls 2-3  
150 W. San Carlos St  
San Jose, CA 95113

Company Name: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Piece # \_\_\_\_\_ of \_\_\_\_\_

**D RUSH  
EXHIBIT MATERIAL**

**DIRECT  
SHIPMENT**



From:

**Rock 'n' Roll San Jose**

To: {Your booth name & number}  
c/o Xpert Exposition Services  
San Jose Convention Center  
Halls 2-3  
150 W. San Carlos St  
San Jose, CA 95113

Company Name: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Piece # \_\_\_\_\_ of \_\_\_\_\_

**D RUSH  
EXHIBIT MATERIAL**



# Trade show shipping made easier for you.



Your booth is the centerpiece of your company's trade show presence. If it doesn't arrive intact and on time, your business could miss out on a golden opportunity to gain exposure within the industry.

At UPS Freight®, we understand your trade show needs, and we're here to make your trade show shipping experience easier than ever.

Whether your booth is headed for the advanced warehouse or direct to the show site, the UPS Freight Trade Show Services Team can provide you with dependable transit times at the right price — ensuring that your trade show experience goes off without a hitch.

## UPS Freight® Trade Show Services Team

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UPS Freight has established special inbound and outbound rates to and from trade show sites on these services:

- LTL (less-than-truckload) freight shipping
- Truckload shipping
- Expedited shipping
- Specialized carriers (flatbeds, pad-wrapped, air freight, air-ride)

## Contact us

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Ready to take the next step?  
Contact us today by phone at **800.988.9889** or via email at **[upsfreighttradeshow@ups.com](mailto:upsfreighttradeshow@ups.com)** to get started!

## **CART LOAD SERVICE**

Caddie/Cart Load Service is a feature offered for Privately Operated Vehicles ("POVs") only. POVs are limited to cars, station wagons, vans and pickup trucks up to one ton. For a flat rate of \$225.00 per round trip, workers equipped with a flat cart will assist those exhibitors with unloading and reloading of their materials. One round trip cartload equals one inbound cart load from the unloading area to your booth and one outbound cart load from your booth to the loading area. Two round trips maximum per exhibiting company. Shipments larger than two cartloads are not eligible for cartload service and are subject to material handling charges. See "Material Handling" charges that will apply.

### **Caddie Cart Load Service is....**

- Intended for those exhibitors requiring minimum assistance to expedite the move-in/move-out of their shipments.
- Intended as a means of allocating valuable loading space and cost-effective labor crews during the move-in/move-out process.
- Intended as an integral part of an overall plan to minimize disruptions to the ongoing movement of forklifts, crated and other large materials during the move-in/move-out process.

The loading dock is for loading and unloading only. No parking will be allowed on the loading dock. It is advisable to have two people per vehicle so that once the POV is unloaded, it can be moved immediately from the dock area.

- No personal dollies, wagons or hand trucks are allowed on the dock or show floor.
- No Xpert equipment is allowed to be used by exhibitors.

### **Caddie Cart Load Service Schedule**

#### **Move-In**

Thursday, October 5, 2017      12:00 P.M. - 5:00 P.M.  
Friday, October 6, 2017      8:00 A.M. - 12:30 P.M.

#### **Move-Out**

Saturday, October 7, 2017      5:00 P.M. - 10:00 P.M.

Exhibitors who have extensive unloading requirements must use the material handling services.

Exhibitors are required to carry all risk floater insurance covering their products and exhibit materials against damage, loss and other hazards. The coverage should start when the product and exhibit material leave your place of business and end upon the return to your facility after the show. This can be done by adding "riders" to existing insurance policies.

*To avoid any misunderstanding regarding these services, please bring any discrepancies to our attention at the Xpert Service Desk. Xpert will be unable to adjust invoices after the close of the show.*

Freight must be less than:      3' high  
   3' wide  
   5' long

Cart is 30" x 48".





**Rock 'n' Roll San Jose  
October 6-7, 2017**

**Vehicle Spotting Form**

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Company Name \_\_\_\_\_ Booth Number \_\_\_\_\_

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Contact Person \_\_\_\_\_ E-Mail \_\_\_\_\_ Phone \_\_\_\_\_

Batteries must be disconnected and taped  
 Fuel tank must have no more than one eighth of a tank of gas  
 Fuel tanks must be locked with a locking cover to prevent the escape of vapors  
 Vehicles may not be moved during show hours

ROUND-TRIP RATE

DESCRIPTION	RATE
Small Vehicle- Cars or small trucks	\$150.00
Large Vehicles- Trailers, buses, dump trucks, etc.	\$225.00

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MOBILE EQUIPMENT ORDER

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NUMBER OF VEHICLES	TYPE OF VEHICLE	DATE	TIME	RATE	SUBTOTAL
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____

TERMS & CONDITIONS

Total Due \_\_\_\_\_

Arrangements must be made with Show Management.  
 This form must be forwarded to Show Management.  
 Vehicles may only be displayed in accordance with local fire regulations.  
 Cancelled orders will be charged 100% of total if cancelled after move-in begins.  
 Orders must be paid by credit card  
 \*(see Order Summary/Payment Authorization Form).



**MATERIAL HANDLING AUTHORIZATION**

Company Name \_\_\_\_\_

Booth Number \_\_\_\_\_

**Advance Shipments to Warehouse**

Crated  
Shipment Weight \_\_\_\_\_ cwt x \$140.40 per 100 lbs.\*\*  
= \$ \_\_\_\_\_

Crated Additional Handling\*  
Shipment Weight \_\_\_\_\_ cwt x \$182.52 per 100 lbs.\*\*  
= \$ \_\_\_\_\_

\* *Uncrated shipments will NOT be accepted at the Advance Warehouse.*

\*\*200 lb. minimum

**Direct Shipments to Show Site**

Crated  
Shipment Weight \_\_\_\_\_ cwt x \$132.60 per 100 lbs.\*\*  
= \$ \_\_\_\_\_

Crated Additional Handling  
Shipment Weight \_\_\_\_\_ cwt x \$172.38 per  
100 lbs.\*\* = \$ \_\_\_\_\_

Uncrated Additional Handling  
Shipment Weight \_\_\_\_\_ cwt x \$212.16 per 100  
lbs.\*\* = \$ \_\_\_\_\_

\*\*200 lb. minimum

Small Packages  
First Piece \$70.00 + \_\_\_\_\_ Additional Pieces @ \$35.00

**5,000 lb. maximum capacity. Larger forklift and crane service is available by advance request, call for pricing.**

**Rate Classifications**

*Crated* - Material that is skidded or in any type of shipping container that can be unloaded at the dock with no additional handling required.

*Additional Handling* - Material delivered by a carrier in such a manner that it requires additional handling, such as ground loading/unloading, stacked or constricted space loading/unloading, designated piece loading/unloading, shipment integrity, alternate delivery location, loads mixed with pad wrapped material, carpet and/or pad only shipments, no documentation (including weight tickets) and shipments that require additional time, equipment or labor to unload. Federal Express, UPS, & DHL are included in this category due to their delivery procedures.

*Uncrated* - Material that is shipping loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks.

*Small Packages* - A shipment of any number of pieces with a combined weight not to exceed 50 lbs that is received on the same day, from the same shipper and delivered by the same carrier.

**No Additional Fees Applicable**

By utilizing this form, exhibitors acknowledge that they have read and agree to comply with the terms of the Payment Options & Policy and Terms and Conditions statements contained herein.

X  
\_\_\_\_\_  
AUTHORIZED SIGNATURE

\_\_\_\_\_  
AUTHORIZED NAME (please print)

\_\_\_\_\_  
DATE

## **MATERIAL HANDLING POLICY**

### **Weight Tickets**

In the event that no weight is indicated on the delivery documents presented, Xpert shall estimate the weight, and charges shall be based upon the estimates. The estimated weight shall be final and binding if actual scale weight figures are not submitted prior to the close of the show. All shipments received at the warehouse and show site are subject to re-weigh.

### **Overtime Charges**

An overtime surcharge per cwt, for each occurrence, will apply if:

- Shipments are received on overtime.\*
- Advance shipment to the warehouse is received during straight time hours, but due to scheduling conflicts beyond Xpert's control, is moved into show site on overtime.
- Shipment is moved into or out of show site on overtime due to scheduling conflicts beyond Xpert's control.

Overtime is:

- Monday through Friday before to 8:00 a.m. and after 4:30 p.m.
- All day Saturday, Sunday, and observed union holidays

### **Inbound Shipment(s)**

Consistent with trade show industry practices, there may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of exhibitor or his/her representative. During this time the materials will be left unattended. Xpert Exposition Services will not be responsible or liable for any loss, damage, theft, or disappearance of exhibitor's material after it has been delivered to the exhibitor's booth. Xpert Exposition Services recommends hiring security services from the facility or Show Management.

### **Outbound Shipment(s)**

Consistent with trade show industry practices, there may be a lapse of time between the completion of packing and actual pick up of materials from the booths for loading onto a carrier. During this time the materials will be left unattended. Xpert Exposition Services will not be responsible or liable for any loss, damage, theft, or disappearance of exhibitor's material between the time it is packed and when it is picked up and loaded. Xpert highly recommends hiring security services from facility or Show Management. All Material Handling Agreements submitted to Xpert by the exhibitor will be checked at the time of pick up from the booth, and corrections will be made where discrepancies exist between the quantities of items on the form submitted to Xpert and the actual count of such items in the booth at the time of pick up.

Material Handling Forms covering outgoing shipments that are furnished to Xpert by exhibitors will be checked at the time of actual pick up from booth and corrections made where discrepancies occur.

Xpert shall not be responsible for loss, damage, or delay due to fire, acts of God, strikes, lockouts, or work stoppages of any kind or for any causes beyond its control.

If found liable for any loss, XPERT'S sole and exclusive MAXIMUM liability for loss or damage to EXHIBITOR'S materials and EXHIBITOR'S sole and exclusive remedy is limited to \$.50 (USD) per pound per article with a maximum liability of \$100.00 (USD) per item, or \$1,000.00 (USD) per shipment, whichever is less.

Xpert shall not be liable to any extent whatsoever for any actual, potential, or assumed loss of profits or revenues or for any collateral costs that may result from any loss or damage to an exhibitor's materials that may make it impossible or impractical to exhibit same. The consignment or delivery of a shipment to Xpert by an exhibitor or by any shipper on behalf of the exhibitor shall be construed as an acceptance by such exhibitor (and/or other shipper) of the terms and conditions set forth in this bulletin. It is suggested that exhibitors insure all shipments from the time that they leave exhibitor's company until they are returned from the show. Your insurance carrier can add a rider to your current policy. Shipments left on the show floor without forwarding instructions turned into the Xpert Service Desk, will be shipped on show carrier or returned to warehouse pending re-routing, at the exhibitors expense. No liability will be assumed as a result of such re-routing or handling.

ALL CHARGES ARE THE RESPONSIBILITY OF THE EXHIBITING COMPANY FOR WHOM MATERIALS HAVE BEEN RECEIVED AND HANDLED. XPERT RESERVES THE RIGHT TO SHIP MATERIALS IF CARRIERS DO NOT CHECK IN BY THE APPOINTED DATE AND TIME. XPERT CAN NOT GUARANTEE PICK UP TIMES FOR EXHIBITOR APPOINTED CARRIERS. ALL SHIPMENTS ARE MOVED OUT OF THE EXHIBIT HALL AT XPERT'S DISCRETION.

## MATERIAL HANDLING HINTS

The information below summarizes the most commonly asked questions regarding freight/material handling, often referred to as drayage. This can be the most costly budget item for exhibitors. We will try to explain what drayage is and how rates are established, which may help you save money and avoid unnecessary surcharges.

**What is "Material Handling/Drayage"?** – The term "drayage" is the moving of exhibit materials from one location to another. Whether you ship to the advance warehouse or directly to show site, your materials still need to get to your booth location. Drayage services include the accepting of your material either at the warehouse or at show site, delivery to your booth, storage of empty containers during the show, returning empty containers at the close of the show, picking up your packaged materials, returning them to the dock, and loading on the carrier of your choice.

**Can I carry my own materials to my booth?** – Usually, an exhibitor may bring in his own materials providing such materials can be hand carried by one person in one trip, without the use of dollies, hand trucks or any other equipment. Read the Union Rules & Regulations for the specific rules regarding the show/facility.

**How are rates determined?** – Drayage charges are based on a number of factors including Union labor rates, facility dock access, and the show schedule, to name just a few. Xpert Exposition Services is a Union company and therefore must use Union labor to move freight. These rates vary from city to city.

**Tips on how you can save money!** – Read the shipping and material handling section of your service kit carefully. Be aware of any surcharges that may be assessed for special handling or late shipments. Pay special attention to deadline dates. If you ship in advance to our warehouse and your shipment arrives after the published deadline date, you may be assessed a surcharge. Crated materials are the easiest to unload, therefore, have the least expensive drayage charge. Loose, pad wrapped and uncrated materials require more labor time and therefore may be assessed an additional handling fee. It may be cost effective for you to build crates for any portion of your exhibit that is not crated.

**How is the weight of my shipment determined?** – Certified weight tickets, which should be attained by all drivers for materials prior to arrival at the warehouse or show site dock, are used to determine billable weight. Xpert Exposition Services reserves the right to determine weights for all shipments for which weight tickets are not provided with delivery. If you would like the materials reweighed by Xpert Exposition Services to verify weights, there will be an additional charge.

**Small shipments vs. large shipments:** Most all Service Contractors have a minimum of 200 lbs. per shipment. It is best to send your freight as one large shipment versus several small shipments. For instance, if you send one 45 lb. and one 55 lb. package separately, you are charged the minimum on each shipment. If you plan to ship items from various locations, you may want to consolidate them at a central location then forward them to the advance warehouse or directly to show site. However, if you ship your materials in one shipment and the carrier makes multiple deliveries, you will be charged for each delivery to the dock, regardless of whether or not the materials were shipped together as one shipment.

**Advance warehouse vs. direct to show site shipments:** In general, it is best to ship your materials to the advance warehouse address. The charge for this may be slightly higher than shipping direct to show site but the benefit far outweighs the cost. You can (and should) confirm that we have received your materials well in advance of the show installation; if there is a problem it can then be solved prior to the show. When shipping direct, if there is a problem there is seldom time to resolve the problem prior to show opening. Another advantage to advance shipments is that your materials will be in your booth when you arrive and you can begin installation immediately, thus saving you time and frustration at show site.

**Should I insure my exhibit?** – The answer is YES! It is your responsibility to make sure your freight is insured from the time that it leaves your office until it returns. A rider to your existing policy can usually do this. Check with your insurance carrier for details.

**Finally:**

- Always be aware of freight receiving deadlines. You will be assessed a late charge if your shipment arrives after the deadline date. Inform your shipper that all items must arrive prior to a specific date.
- Always ship your materials crated; loose or pad-wrapped items are assessed special handling fees.
- Make sure all materials are labeled properly to avoid any delivery delays. All pieces should have the recipient's name and address, the show name, your company name, and your booth number. Remove old labels after every show to avoid any future confusion. If you are shipping multiple pieces, label them as such: 1 of 4; 2 of 4; 3 of 4; etc.



**Rock 'n' Roll San Jose  
October 6-7, 2017**

**BOOTH LABOR** **Discount Price Deadline 9/15/2017**

Company Name \_\_\_\_\_ Booth Number \_\_\_\_\_

Contact Person \_\_\_\_\_ E-Mail \_\_\_\_\_

**Labor**

Starting time is guaranteed only in those instances where labor is requested for the start of the work day; i.e., 8:00 a.m.  
Exhibitor must check in at the Xpert Service Desk to notify Xpert that they are ready for labor and upon completion of work.

Orders placed after 9/15/2017: Add 30% to hourly rates.

**LABOR RATES:**                      **Straight time \$ 105.00**                                      **Overtime: \$ 165.00**

Straight-Time: 8:00 a.m. to 4:30 p.m., Monday through Friday.

Overtime: Before 8:00 a.m. and after 4:30 p.m., Monday through Friday, and all hours on Saturday, Sunday and observed union holidays, where applicable.

All rates are charged at a one-hour minimum per laborer, 30 minute increments after the first hour.

<b>Date &amp; Time</b>	<b># of Laborers</b>	<b>Total Hours</b>	<b>Hourly Rate</b>	<b>Total Cost</b>
------------------------	----------------------	--------------------	--------------------	-------------------

_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

Xpert Supervision\* on installation labor

**Dismantle**

_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

Xpert Supervision\* on dismantle labor

<b>Total Estimated Costs</b>	<b>\$</b>
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**\*Xpert Supervision**

Our fee for this service is 50% of exhibitor's total labor bill.  
In order to perform the labor without exhibitor's representative present, Xpert must receive detailed set-up instructions (blueprints/floor plans, etc.) with this labor order form.  
Exhibitor must also fill out Outbound Shipping Instructions page.

\_\_\_\_\_  
Company Representative

\_\_\_\_\_  
Cell Phone Number

Please note:  
Credit Card Authorization must be on file with Xpert before any goods or services will be rendered regardless of your preferred method of payment.  
By utilizing this form, exhibitors acknowledge that they have read and agree to comply with the terms of the Terms and Conditions statements contained herein.





Rock 'n' Roll San Jose  
October 6-7, 2017

**OUTBOUND SHIPPING INSTRUCTIONS**

**NOTE: ONLY submit this form if using Xpert Exposition Supervised Labor**

Company Name \_\_\_\_\_ Booth Number \_\_\_\_\_

Contact Person \_\_\_\_\_ E-Mail \_\_\_\_\_

**Outbound Shipping Instructions**

Please complete this section only if Xpert Exposition will be supervising booth labor.

At close of show, exhibitor freight will be shipped to the following address:

If your freight is being forwarded to another show, be sure to include the name of show and your booth number.

Company Name / Show \_\_\_\_\_ Booth # \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ Country \_\_\_\_\_

Attention: \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

**SHIPPING METHOD**

- AIR
- GROUND

Name of Carrier:

\_\_\_\_\_

**Please note:**

If an exhibitor is not using the official show freight carrier, the exhibitor is responsible for arranging for carrier to pick up at close of show.

If no carrier is named or carrier does not show up, Xpert will ship via the official show carrier at exhibitors expense.

Xpert cannot guarantee pick up time for exhibitor appointed carriers. All shipments are moved out of the exhibit hall at Xpert's discretion.



Rock 'n' Roll San Jose  
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**EXHIBITOR APPOINTED CONTRACTOR NOTIFICATION**

Exhibiting Company Name

Booth Number

Contact Person

E-Mail

**Authorization**

Exhibiting Company will be utilizing the services of the following Exhibitor-Appointed Contractor(s) (EACs). Exhibiting Company will notify the EAC that a General Liability Insurance Certificate is required by Show Management no later than **9/15/2017**

EAC COMPANY NAME

EAC CONTACT NAME

STREET ADDRESS

CITY

STATE

ZIP

COUNTRY

TELEPHONE

FAX

EMAIL

Services to be provided

- All Xpert Services
- Furniture & Carpet
- Material Handling
- Booth Cleaning & Porter Service
- Booth Labor
- Other \_\_\_\_\_

Is this company authorized to order services on your behalf?     YES     NO

Is this company responsible for charges incurred for the show?     YES\*     NO

\*If yes, both parties must complete and sign the Third Party Payment form.

I hereby authorize the companies noted above to perform services on our behalf. Further, they have been provided with a copy of the Show Management Rules and Regulations as noted in the Exhibitor Contract and this Service Manual and agree to abide by the same.

PRINT NAME

SIGNATURE

DATE

Please note: By utilizing this form, exhibitors acknowledge that they have read and agree to comply with the terms of the Payment Options & Policy and Terms and Conditions statements contained herein.

<b>PRODUCER</b> <b>ABC Insurance Agency</b> Fax: (212) 555-6100 1234 Broker Lane New York, NY 10895 Attn: Joe Agent (212) 555-6102 ext. 1234	THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER, THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.  INSUREERS AFFORDING COVERAGE
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<b>INSURED</b> <b>Big Boom Company, Inc.</b> 1234 Corporate Lane New York, NY 10895 Attn: Joe Smith Phone: (212) 555-5349      Fax: (212) 555-9819	INSURER A: <b>Hartford Insurance Company of Illinois</b> INSURER B: <b>Aetna Casualty &amp; Surety Company</b> INSURER C: <b>Travelers Insurance Company</b> INSURER D: <b>Royal Insurance Company</b> INSURER E:
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**COVERAGES**

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED, NOTWITHSTANDING ANY REQUIREMENT, TERM OF CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS				
<b>A</b>	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> <input type="checkbox"/>	<b>000P98298-A11</b>	<b>01/01/08</b>	<b>01/01/09</b>	EACH OCCURENCE <b>\$1,000,000</b>				
	FIRE DAMAGE (Any one fire) <b>\$ 300,000</b>								
	MED EXP. (Any one person) <b>\$ 10,000</b>								
	PERSONAL & ADV INJURY <b>\$1,000,000</b>								
	GENERAL AGGREGATE <b>\$2,000,000</b>								
	PRODUCTS-COMP/OP AGG <b>\$2,000,000</b>								
	GENERAL AGGREGATE LIMIT APPLIES PER <input type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC								
<b>B</b>	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS <input type="checkbox"/> <input type="checkbox"/>	<b>SKLS-029499S</b>	<b>01/01/08</b>	<b>01/01/09</b>	COMBINED SINGLE LIMIT <b>\$1,000,000</b> (Ea accident)				
	BODILY INJURY <b>\$</b> (Per person)								
	BODILY INJURY <b>\$</b> (Per accident)								
	PROPERTY DAMAGE <b>\$</b> (Per accident)								
	GARAGE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/>								AUTO ONLY-EA ACCIDENT <b>\$1,000,000</b>
	OTHER THAN AUTO ONLY: <b>\$</b>								
	OTHER THAN AUTO ONLY: <b>\$</b>								
<b>A</b>	UMBRELLA/EXCESS LIABILITY <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE <input type="checkbox"/> DEDUCTIBLE <input type="checkbox"/> RETENTION \$	<b>XL1234567</b>	<b>01/01/08</b>	<b>01/01/09</b>	EACH OCCURENCE <b>\$1,000,000</b>				
	AGGREGATE <b>\$1,000,000</b>								
	AGGREGATE <b>\$</b>								
	AGGREGATE <b>\$</b>								
	AGGREGATE <b>\$</b>								
<b>C</b>	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY	<b>A4145-SS-PJ37</b>	<b>01/01/08</b>	<b>01/01/09</b>	<input checked="" type="checkbox"/> WC STATU-ORY LIMITS    OTHER				
	E.L. EACH ACCIDENT <b>\$1,000,000</b>								
	E.L. DISEASE-EA EMPLOYEE <b>\$1,000,000</b>								
	E.L. DISEASE-POLICY LIMIT <b>\$1,000,000</b>								
<b>D</b>	OTHER								

**DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/EXCLUSIONS ADDED BY ENDORSEMENT/SPECIAL PROVISIONS**  
 Xpert Exposition Services (Official Service Provider) is hereby named as additional insured, except for Workers' Compensation.  
 Xpert Exposition Services and/or the consignor are included as Loss Payee. The insurance provided for the benefit of Xpert Exposition Services, shall be primary insurance as respects any claim, loss, or liability, arising out of the Named Insured's operations for which the Named Insured is liable. Any other insurance maintained by Xpert shall be excess and non-contributory.

<b>CERTIFICATE HOLDER</b>	<b>X</b>	<b>ADDITIONAL INSURED; INSURER LETTER: X</b>	<b>CANCELLATION</b>
Xpert Exposition Services 3455 W. Sunset Rd. Suite L Las Vegas, NV 89118		SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING COMPANY WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIONS.  AUTHORIZED REPRESENTATIVE John Smith, CIC John Smith, CIC	



**Rock 'n' Roll San Jose  
October 6-7, 2017**

**FORKLIFT LABOR** **Discount Price Deadline 9/15/2017**

Company Name \_\_\_\_\_ Booth Number \_\_\_\_\_

Contact Person \_\_\_\_\_ E-Mail \_\_\_\_\_

**Forklift Labor**

Forklift labor usually includes a forklift and operator; however, determining a crew size is at the discretion of the official service contractor and may require an additional laborer at the labor rates outlined on the Booth Labor page.

Exhibitors ordering forklift to assemble displays or for uncrating, un-skidding, positioning and re-skidding equipment or machinery will need to estimate their needs below.

Starting time is guaranteed only in those instances where labor is requested for the start of the work day; i.e., 8:00 a.m.

Exhibitor must check in at the Xpert Service Desk to pick up forklift crew ordered, and check out at the Xpert Service Desk upon completion of work.

5,000 lb. maximum capacity. Larger forklift and crane service is available by advance request (additional pricing to be determined). **FORKLIFT RATES: Straight time \$ 375.00** **Overtime: \$ 487.50**

Straight-Time: 8:00 a.m. to 4:30 p.m., Monday through Friday.

Overtime: Before 8:00 a.m. and after 4:30 p.m., Monday through Friday, and all hours on Saturday, Sunday and observed union holidays, where applicable.

Orders placed on show site: Add 30% to hourly rates.

All rates are charged at a one-hour minimum per crew, 30 minute increments after the first hour.

<b>Date &amp; Time</b>	<b># of Forklifts</b>	<b>Total Hours</b>	<b>Hourly Rate</b>	<b>Total Cost</b>
<b>Install</b>				
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
<b>Dismantle</b>				
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
<b>Total Estimated Costs</b>				<b>\$</b>

Description of Work to be performed: \_\_\_\_\_

Describe largest piece to be handled:

Weight \_\_\_\_\_ lbs. Dimensions: Length \_\_\_\_\_ Width \_\_\_\_\_ Depth \_\_\_\_\_

Height to be placed \_\_\_\_\_

Show site contact: \_\_\_\_\_  
NAME CELL

Please note:  
Credit Card Authorization must be on file with Xpert before any goods or services will be rendered regardless of your preferred method of payment.  
By utilizing this form, exhibitors acknowledge that they have read and agree to comply with the terms of the Terms and Conditions statements contained herein.



**Rock 'n' Roll San Jose  
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**BOOTH CLEANING**

**Discount Price Deadline 9/15/2017**

Company Name \_\_\_\_\_

Booth Number \_\_\_\_\_

Contact Person \_\_\_\_\_

E-Mail \_\_\_\_\_

**Booth Cleaning**

Vacuuming of booth and emptying of wastebaskets once daily at close of show

Booth dimensions	Total area	Discount Price	Standard Price	Daily Price
_____ x _____ = _____	_____ x _____	\$0.55	or \$0.65	= _____
		Daily Price	Number of days	Cleaning Service Total Price
		_____ x _____ = _____		

**Porter Service**

Emptying of wastebaskets every two hours during show hours only.

Booth size	Cost per day	Number of days	Porter Service Total Price
up to 1000 sq. ft.	\$130.50	_____	_____
1000 to 1500 sq. ft.	\$150.50	_____	_____
1500 to 2000 sq. ft.	\$170.50	_____	_____
2000 to 2500 sq. ft.	\$190.50	_____	_____
2500 to 3000 sq. ft.	\$210.50	_____	_____
3000 to 3500 sq. ft.	\$230.50	_____	_____
3500 to 4000 sq. ft.	\$250.50	_____	_____
Over 4000 sq. ft.	\$270.50	_____	_____

<b>Total Costs</b>	_____
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## **ACCESSIBLE STORAGE DURING SHOW**

**Exhibitor must sign up for accessible storage at the Xpert Service Desk on-site.**

*Accessible storage is unsecured*

### **Set-Up Fee**

There is a one-time set up fee of \$126.00

### **Storage Fee**

Based upon square footage required for storage

Up to 32 square feet	\$126.00 per day
32 to 64 square feet	\$205.00 per day
64 to 96 square feet	\$246.00 per day
96 to 128 square feet	\$306.00 per day
128 to 160 square feet	\$366.00 per day

### **Labor**

Each time you access your materials, you will be charged a minimum of one-half hour of labor according to the hourly rates indicated on the booth labor form.



**Rock 'n' Roll San Jose  
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**WAREHOUSE STORAGE**

Company Name		Booth Number	
Show Name		Facility	
Contact Person		E-Mail	
Address	City	St	Zip
Phone	Fax		

**Warehouse Storage**

Xpert Exposition Services now has available storage space in the Las Vegas area with facilities and services to:

1. Receive and hold your equipment and/or exhibit materials.
2. Save on expensive shipping charges. (Additional charges for shipping to non Xpert events)
3. Storage freight is delivered to your booth in advance of direct shipments. (to Xpert Exposition Events only)
4. No Marshaling Yard check-in, waiting or fees. (to Xpert Exposition Events only)
5. Year round accessibility. (If using your carrier for transport: Pick-up and delivery time must be scheduled with Xpert at least 72 hours in advance)

**Storage Rates**

Storage: \$7.00 per cwt per month.  
(10 CWT or 1000 lbs. minimum)

Transportation: \$10.00 per @ from show site to the warehouse facility.  
\$10.00 per @ from warehouse facility to Las Vegas.

Handling: \$7.00 per cwt for loading/unloading exhibit materials at the warehouse.  
(5 CWT or 500 lb. minimum)

**NOTES:** Additional fees apply if storage is removed from Xpert's warehouse and shipped to shows where Xpert is not the general contractor. Please contact us at [shipping@xpertexpo.com](mailto:shipping@xpertexpo.com) if you would like to receive a shipping quote from Xpert Shipping Services (XSS). Additional fees also apply for access to or inventory of freight while placed in storage with Xpert. Drayage rates will still apply for storage materials delivered from our facility to show site.

Transportation information but be provided on the following form with a minimum of 72 hrs prior to a Las Vegas, NV delivery and 5 business days before a delivery should arrive at its out of town destination. Please call or e-mail if a quote is needed for expedited delivery.

Monthly Storage Cost: \$7.00 x \_\_\_\_\_ CWT x \_\_\_\_\_ # of months \$ \_\_\_\_\_  
1,000 lb. minimum storage\*  
Start Date: \_\_\_\_\_ End Date: \_\_\_\_\_

Signature \_\_\_\_\_ Print \_\_\_\_\_ Date \_\_\_\_\_

All storage services are subject to Xpert Exposition Services Terms and Conditions or Storage Agreement, whichever is applicable. Exhibitors must insure their own goods while in storage even if the storage is provided under a separate contractual agreement. Failure to pay storage fees will result in a lien against your property. Xpert reserves the right to dispose of any materials if unclaimed after 30 days



## WAREHOUSE STORAGE FAQ

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Frequently Asked Questions:

**1) *Where will my items be stored?***

Items placed in storage will be housed at Xpert's Las Vegas warehouse located at 3455 W. Sunset Road, Suite L, Las Vegas, NV 89118.

**2) *How should I label my items to be placed in storage?***

An Xpert Service Desk representative will provide you with specific storage labels after you have placed your order for storage services.

**3) *How should I pack my items to be placed in storage?***

Loose items placed in storage must be shrink-wrapped or banded on pallets. Items placed in crates should be securely fastened. Please visit the Xpert Service Desk if you require shrink-wrap or banding services. We do not accept pad-wrapped items in storage.

**4) *What happens if I need to access my storage after the show?***

Please call our Exhibitor Services team at 1-855-677-EXPO(3976) to schedule an appointment to visit the Las Vegas Warehouse. Please provide a minimum of 48 hours notice to access your storage. Additional fees will apply for inventory management.

**5) *What type of payment do you accept for Storage Service?***

We will require a valid credit card at the time of your order. It is our policy not to extend credit for this service.

**6) *Do you offer pro-rated fees or refunds if my Storage dates change?***

We do not offer pro-rated refunds or credits if your storage term ends before your contract expires.

**7) *What happens to my stored items after my Storage Term ends?***

You are responsible for retrieving your items from the Las Vegas warehouse. Please contact Xpert Shipping Services @ 855-677-3976 to help arrange for the transportation of your storage.

Note: Xpert reserves the right to dispose of materials thirty (30) calendar days after your storage contract ends, or the current contract is not extended and paid for, without liability.

**8) *Does this Storage Service take the place of the Estimated Material Handling Costs in my exhibitor kit?***

Storage Service charges are for use of the storage space and are exclusive of Material Handling costs.

**9) *What type of insurance do you offer for stored items in your warehouse?***

It is understood that Xpert is not an insurer. Storage charges are for use of the space and not a form of insurance. Insurance on exhibit materials shall be obtained by the exhibitor at their sole cost and expense from a third party insurance provider.



**FURNITURE & ACCESSORIES**



Side Chair



Stool



36" x 30" High Conference Table



Tables with Skirting



Chrome Bag Stand



Chrome Sign Stand



Literature Rack



Stanchion  
(includes 7' retractable cord)



Tripod Easel



Garment Rack



Raffle Drum



Wastebasket



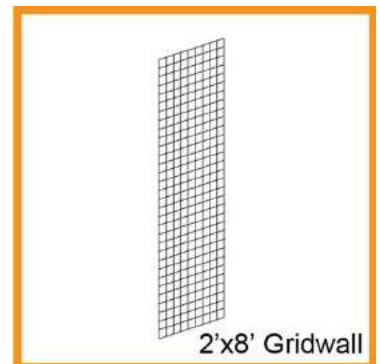
4' x 8' Display Board



8' Upright Pole & Base



6' - 10' Crossbar



2'x8' Gridwall



**Rock 'n' Roll San Jose  
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**STANDARD FURNITURE** **Discount Price Deadline 9/15/2017**

Company Name \_\_\_\_\_ Booth Number \_\_\_\_\_

Contact Person \_\_\_\_\_ E-Mail \_\_\_\_\_

**Standard Furniture**

<b>Seating</b>	Quantity	Discount Price	Standard Price	Extended Price
Side Chair	_____	\$ 66.00	\$ 86.00	\$ _____
Barstool	_____	\$ 117.00	\$ 151.50	\$ _____

<b>Round Tables</b>	Quantity	Discount Price	Standard Price	Extended Price
36" x 30" High Conference Table	_____	\$ 227.00	\$ 295.00	\$ _____
36" x 40" High Cocktail Table	_____	\$ 251.00	\$ 326.00	\$ _____

<b>30" Tables</b>	Quantity	Discount Price	Standard Price	Extended Price
4' x 2' x 30" High Table (un-skirted)	_____	\$ 75.50	\$ 98.50	\$ _____
6' x 2' x 30" High Table (un-skirted)	_____	\$ 99.50	\$ 129.50	\$ _____
8' x 2' x 30" High Table (un-skirted)	_____	\$ 123.50	\$ 160.50	\$ _____

<b>40" Tables</b>	Quantity	Discount Price	Standard Price	Extended Price
4' x 2' x 40" High Table (un-skirted)	_____	\$ 86.50	\$ 112.50	\$ _____
6' x 2' x 40" High Table (un-skirted)	_____	\$ 114.00	\$ 148.50	\$ _____
8' x 2' x 40" High Table (un-skirted)	_____	\$ 141.50	\$ 184.00	\$ _____
Draped Riser (white only) <input type="checkbox"/> 4' <input type="checkbox"/> 6'	_____	\$ 67.50	\$ 87.50	\$ _____

**Table skirting**

Skirting Colors  Black  Blue  Burgundy  Gold  Green  Red  Silver  Teal  White

If choosing more than one color, please note specifics \_\_\_\_\_

	Quantity	Discount Price	Standard Price	Extended Price
30" Table Skirt	_____	\$ 47.00	\$ 61.00	\$ _____
40" Table Skirt	_____	\$ 59.00	\$ 76.50	\$ _____

*\*Table skirts are approx. 14' in length and cover only 3 sides of the standard 6' and 8' tables*

30" Table Skirt - 4 <sup>th</sup> side coverage for 6' or 8'	_____	\$ 47.00	\$ 61.00	\$ _____
40" Table Skirt - 4 <sup>th</sup> side coverage for 6' or 8'	_____	\$ 59.00	\$ 76.50	\$ _____

<b>Total Costs</b>	<b>\$</b>
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Please note: By utilizing this form, exhibitors acknowledge that they have read and agree to comply with the terms of the Payment Options & Policy and Terms and Conditions statements contained herein.



**Rock 'n' Roll San Jose  
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**FURNITURE ACCESSORIES**

**Discount Price Deadline 9/15/2017**

Company Name \_\_\_\_\_

Booth Number \_\_\_\_\_

Contact Person \_\_\_\_\_

E-Mail \_\_\_\_\_

**Furniture Accessories**

	Quantity	Discount Price	Standard Price	Extended Price
Chrome Bag Stand	_____	\$ 114.00	\$ 148.50	\$ _____
22" x 28" Chrome Sign Stand	_____	\$ 107.00	\$ 139.00	\$ _____
4' x 8' Display Board	_____	\$ 197.00	\$ 256.00	\$ _____
4' x 8' Peg Board	_____	\$ 197.00	\$ 256.00	\$ _____
2' x 8' Grid Wall	_____	\$ 104.50	\$ 136.00	\$ _____
Grid Wall Feet (set of two)	_____	\$ 25.00	\$ 25.00	\$ _____
Garment Rack	_____	\$ 119.00	\$ 154.50	\$ _____
Literature Stand	_____	\$ 117.50	\$ 153.00	\$ _____
Raffle Drum	_____	\$ 111.50	\$ 145.00	\$ _____
Stanchion (includes 7' retractable cord)	_____	\$ 87.50	\$ 114.00	\$ _____
Tripod Easel	_____	\$ 44.50	\$ 58.00	\$ _____
8' Upright Pole & Base	_____	\$ 31.50	\$ 40.50	\$ _____
6' – 10' Crossbar	_____	\$ 31.50	\$ 40.50	\$ _____
Wastebasket	_____	\$ 23.00	\$ 29.50	\$ _____

**BOOTH DRAPE**

**Drape Color**    Black    Blue    Burgundy    Gold    Green    Red    Silver    Teal    White

	Quantity	Discount Price	Standard Price	Extended Price
8' high drape – backdrop (per linear foot)	_____	\$ 18.00	\$ 23.50	\$ _____
3' high drape – side rail (per linear foot)	_____	\$ 14.50	\$ 19.00	\$ _____
End Cap	_____	\$ 54.00	\$ 70.50	\$ _____

<b>Total Costs</b>	<b>\$</b> _____
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Please note: By utilizing this form, exhibitors acknowledge that they have read and agree to comply with the terms of the Payment Options & Policy and Terms and Conditions statements contained herein.

**BOOTH RENTAL**

Company Name \_\_\_\_\_

Booth Number \_\_\_\_\_

Contact Person \_\_\_\_\_

E-Mail \_\_\_\_\_



**PACKAGE A**



**PACKAGE D**



**PACKAGE G**



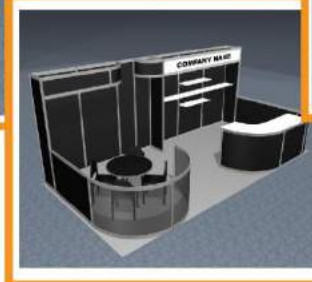
**PACKAGE C**



**PACKAGE F**



**PACKAGE B**



**PACKAGE E**



**PACKAGE H**

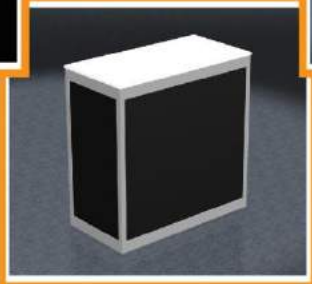
**ACCESSORIES**

**ARM LIGHT**



**SHELF**

**1M COUNTER**



**2M COUNTER**

**CURVED COUNTER**





**Rock 'n' Roll San Jose  
October 6-7, 2017**

**BOOTH RENTAL**

**Discount Price Deadline 9/15/2017**

	Discount Price	Standard Price	Extended Price
<b>Package A</b> • header sign (not backlit) • standard color carpet • 3 arm lights (electrical labor & power not included)	\$1614.00	\$2098.50	_____
<b>Package B</b> • header sign (not backlit) • standard color carpet • 3 arm lights (electrical labor & power not included)	\$2196.00	\$2855.20	_____
<b>Package C</b> • header sign (not backlit) • standard color carpet • 6 arm lights (electrical labor & power not included)	\$2454.00	\$3190.50	_____
<b>Package D</b> • header sign (not backlit) • standard color carpet • 6 arm lights (electrical labor & power not included)	\$3068.50	\$3989.00	_____
<b>Package E</b> • header sign (not backlit) • standard color carpet • 5 arm lights (electrical labor & power not included) • 1 custom curved counter • 5 – 1 meter shelves	\$3894.00	\$5062.50	_____
<b>Package F</b> • header sign (not backlit) • standard color carpet • 4 arm lights (power not included) • 6 – 1 meter shelves	\$3780.00	\$4914.00	_____
<b>Package G</b> • header sign (not backlit) • standard color carpet • 8 arm lights (power not included) • 4 – 1 meter counters • 4 barstools	\$3894.00	\$5062.50	_____
<b>Package H</b> • header sign (not backlit) • standard color carpet • 8 arm lights (power not included) • 4 – 1 meter counters • 4 barstools	\$4734.00	\$6154.50	_____

<b>Total Costs</b>	\$
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**Header copy:** \_\_\_\_\_

**Text color:**  Black  Blue  Red  Grey

**Panel color:**  White  Black  Grey  Grey Fabric (Velcro friendly)  Black Fabric (Velcro friendly)

**Carpet color:**  Black  Blue  Burgundy  Gray  Red

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**Rock 'n' Roll San Jose  
October 6-7, 2017**

**BOOTH RENTAL ACCESSORIES**

**Discount Price Deadline 9/15/2017**

Company Name \_\_\_\_\_

Booth Number \_\_\_\_\_

Contact Person \_\_\_\_\_

E-Mail \_\_\_\_\_

**Booth Rental Accessories**

	Quantity	Discount Price	Standard Price	Extended Price
Arm lights*	_____	\$78.00	\$101.50	\$ _____
1 meter shelf	_____	\$59.00	\$76.50	\$ _____
1 meter counter	_____	\$294.00	\$382.50	\$ _____
1 meter curved counter	_____	\$414.00	\$538.50	\$ _____
2 meter counter	_____	\$450.00	\$585.00	\$ _____
Sliding door lock for counter	_____	\$21.50	\$28.00	\$ _____
<b>Total Costs</b>				<b>\$ _____</b>

\*Arm lights are only able to be utilized with Xpert rental booth packages

Please indicate shelf height and panel position. If no height is given, the shelves will be set at 48" high. Any changes will require additional labor.

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**Rock 'n' Roll San Jose  
October 6-7, 2017**

**CUSTOM SIGNAGE**

**Discount Price Deadline 9/15/2017**

Company Name \_\_\_\_\_

Booth Number \_\_\_\_\_

Contact Person \_\_\_\_\_

E-Mail \_\_\_\_\_

**Signage**

	Quantity	Discount Price	Standard Price	Extended Price
8 1/2" x 11"	_____	\$60.00	\$78.00	\$ _____
7" x 44"	_____	\$78.00	\$102.00	\$ _____
14" x 22"	_____	\$78.00	\$102.00	\$ _____
22" x 28"	_____	\$102.00	\$132.00	\$ _____
28" x 44"	_____	\$204.00	\$264.00	\$ _____
38" x 84" w/base single sided	_____	\$534.00	\$690.00	\$ _____

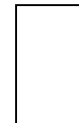
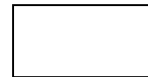
\* Prices are based on one color copy on white background. Signs will be digitally printed or in vinyl, applied to Show Card or Foam Core depending upon size. The method used is at the discretion of Xpert Exposition Services.

Indicate Sign Copy Here (print or type)

Choose layout:

Horizontal

Vertical



**OPTIONS**

	Quantity	Discount Price	Standard Price	Extended Price
Easel back (per sign)	_____	\$11.00	\$14.00	\$ _____

Add your company's logo / image. Artwork must be supplied by customer. If work has to be done by Xpert (i.e., scanning of artwork), there will be additional charges added. Please send all logos and/or artwork as well as any questions or quote requests to [graphics@xpertexpo.com](mailto:graphics@xpertexpo.com).

Sub Total \$ \_\_\_\_\_

Add 8.1% Tax \$ \_\_\_\_\_

<b>Total Costs</b>	<b>\$</b> _____
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**3455 W. Sunset Rd. Suite L, Las Vegas, NV 89118 P (855) 677-EXPO (3976) F (702)248-8002**

[exhibitorservices@xpertexpo.com](mailto:exhibitorservices@xpertexpo.com)



## **UNION GUIDELINES**

### **UNION JURISDICTION IN SAN JOSE, CA**

#### **Union Information**

To assist you in planning your participation in your show, we are certain you will appreciate knowing in advance that union labor will be required for certain aspects of your exhibit handling.

#### **Decorators Union Jurisdiction**

Union jurisdictions prevail over all set-up and dismantling of exhibits including signs and laying of carpet. This does not apply to the unpacking and placement of your merchandise. Any installation of exhibits or displays which requires the use of hand tools, or more than one person, or longer than thirty minutes (including crating and uncrating) to install, or exceeds ten feet in any direction, shall be installed by employees covered by this Agreement. One full-time company employee may supervise work with the Union crew.

#### **Material Handling Union Jurisdictions**

Union jurisdictions prevail over the operation of all material handling equipment, all unloading and reloading, and handling of empty containers. An exhibitor may move material that can be hand-carried by one person in one trip without the use of dollies, hand trucks, or other mechanical equipment.

#### **Electricians Union - Truss and Lighting**

PSAV is responsible for supervision, assembly and removal of truss assemblies for lighting, audio-visual equipment & special effects, whether hanging or floor standing. All power, electrical labor orders, and additional requirements for such equipment must be placed through TSE as the electrical contractor. Your representative may be present during the assembly or the installation / removal of your truss or lighting.

#### **Gratuities**

Our work rules prohibit the SOLICITATION OR ACCEPTANCE of tips in cash, product or gifts in kind by any employee (union or non-union). Our employees are paid appropriate wages denoting professional status, therefore tipping of any kind is not allowed.

#### **Work Zone**

Customer acknowledges that the show site and surrounding areas are active work zones. Customer, its agents, employees and representatives are present at their own risk.

#### **Complaints**

Xpert requires the highest standards of integrity from all employees. Please contact our office at 855.677-EXPO to report fraudulent or unethical behavior.



# xpert

## EXPOSITION SERVICES TERMS & CONDITIONS

**YOU ARE ENTERING A BINDING CONTRACT WHICH LIMITS YOUR POSSIBLE RECOVERY IN CASE OF LOSS OR DAMAGE.** The placing of an order for services and/or equipment by an exhibitor or any agent of the exhibitor shall be construed as an offer subject to acceptance and approval of XPERT EXPOSITION SERVICE in its sole discretion. Upon participation of any XPERT EXPOSITION SERVICE show or event, the Exhibitor and its agents shall be bound by the terms and conditions set forth in Sections 1 through 14 below. Likewise, once XPERT EXPOSITION SERVICE has accepted and approved the Exhibitor's offer, any shipper consigning or delivering a shipment to XPERT EXPOSITION SERVICE or its subcontractors on behalf of Exhibitor shall be bound by the terms and conditions set forth in Sections 1 through 14 below.

1. XPERT EXPOSITION SERVICE and its subcontractors shall not be liable for damage to loose or uncrated materials, pad wrapped or shrink-wrapped materials, glass breakage, concealed damage, carpets in bas or poly, or improperly packed or labeled materials. XPERT EXPOSITION SERVICE shall not be responsible for crates and packaging which are unsuitable for handling, in poor condition, or have prior damage. Crates and packaging should be of a design to adequately protect contents for handling by forklift and similar means. XPERT EXPOSITION SERVICE does not accept any crates or packaging containing hazardous materials. Goods requiring cold storage and those in accessible storage are stored at Exhibitors' own risk. **XPERT EXPOSITION SERVICE assumes no responsibility or liability for loss or damage to goods in dry/cold storage or accessible storage.**

2. Relative to inbound/outbound shipments, there may be a lapse of time between the delivery of shipment(s) to the booth by XPERT EXPOSITION SERVICE or its subcontractors and the arrival of the Exhibitor's representative at the booth. Similarly, relative to outgoing shipment(s), it is possible that there will be lapse of time between the completion of packing and the actual pick-up of materials from the booth for loading onto a carrier. It is understood that during such times the shipment(s) will be left in the booth unattended. **Therefore, it is agreed that XPERT EXPOSITION SERVICE and its subcontractors are not responsible or liable for any loss, damage, theft, or disappearance of exhibitor's materials after they have been delivered to exhibitor's booth at show site or before they have been picked up for reloading at the conclusion of the event.** Consequently, all bills of lading covering outgoing shipment(s) submitted to XPERT EXPOSITION SERVICE or its subcontractors by Exhibitor will be checked at the time of pick-up from the booth and corrections will be made where discrepancies exist between the quantities of items on any form submitted to XPERT EXPOSITION SERVICES and the actual count of such items in the booth at the time of pick-up. XPERT EXPOSITION SERVICE is not responsible for any wait time or other charges including business center charges arising from delivery or pick-up of Exhibitor's materials.

3. XPERT EXPOSITION SERVICE and its subcontractors shall not be held liable for any damage incurred during the handling of equipment requiring special devices to properly load, place or reload unless advance notice has been given to XPERT EXPOSITION SERVICE in time to obtain the proper equipment.

4. Exhibitor shall not hang any articles, merchandise, product, advertisements, or other similar items from XPERT EXPOSITION SERVICE supplied booth materials (this includes but is not limited to XPERT EXPOSITION SERVICE panels or pipe and drape), utilized in Exhibitors own booth set up or in areas occupied by the show organizer or third parties. If Exhibitor does hang any prohibited items, Exhibitor alone shall be held liable for any damages, costs, actions or injuries resulting from the hanging of such items (s). XPERT EXPOSITION SERVICE shall have no liability for any damages, costs, actions or injuries arising out of Exhibitors failure to comply with this provision.

5. XPERT EXPOSITION SERVICE and its subcontractors shall not be responsible for any loss, delay, or damage due to events beyond their reasonable control which cannot be avoided by the exercise of due care and prudence, including without limitation, strikes, labor disputes, lockouts or work stoppages of any kind, fire, theft, windstorm, water, vandalism, acts of God, failure of power or utilities, and other events of force majeure.

6. XPERT EXPOSITION SERVICE and its subcontractors shall not be liable for ordinary wear and tear in handling of materials and/or equipment.

7. XPERT EXPOSITION SERVICE and its subcontractors shall not be liable to any extent whatsoever for any indirect, special, incidental, or consequential damages, which may include, but are not limited to any actual, potential or

assumed loss of profits or revenues, loss of use of equipment or products, or any collateral costs that may result from any loss or damage to Exhibitor's materials or any injury to Exhibitor's personnel which may make it impossible or impractical for Exhibitor to exhibit its materials.

8. The Exhibitor agrees, in connection with the receipt, handling, temporary storage and reloading of its freight, that XPERT EXPOSITION SERVICE and its subcontractors will provide these services as Exhibitor's agent and not as bailee or shipper. If any employees of XPERT EXPOSITION SERVICE or its subcontractors sign a delivery receipt, bill of lading or other document, the parties agree that XPERT EXPOSITION SERVICE or its subcontractor will do so as the Exhibitor's agent, and the Exhibitor accepts the responsibility thereof.

9. XPERT EXPOSITION SERVICE and its subcontractors shall not be liable for shipments received without receipts, freight bills or specified unit counts on receipts or freights bills or for bulk shipments (i.e., UPS, Fed Ex, DHL, Air Freight) Such shipments will be delivered to booth without guarantee of piece count or condition.

10. Empty container labels will be available at the XPERT EXPOSITION SERVICE Service Desk. Affixing the labels is the sole responsibility of the Exhibitor or its representative. It is understood that these labels are used for EMPTY STORAGE ONLY, and XPERT EXPOSITION SERVICE and its subcontractors assume no responsibility or liability for loss or damage to contents while containers are in storage or for mislabeled containers. **XPERT EXPOSITION SERVICE will not be liable for loss or damage to crates and containers or their contents while same are in empty container storage.**

11. In order to expedite removal of freight from the show site, XPERT EXPOSITION SERVICE shall have the authority to change designated carriers, if assigned carriers do not pick up on time. Where the Exhibitor makes no disposition, freight will be taken to a warehouse or forced shipped on a carrier determined by XPERT EXPOSITION SERVICE and the Exhibitor agrees to be responsible for payment of charges relating to such handling and shipping. XPERT EXPOSITION SERVICE assumes no liability as a result of such rerouting or handling.

12. **MAXIMUM RECOVERY.** XPERT EXPOSITION SERVICE and its subcontractors are not an insurance company and does not offer or provide insurance; i.e., XPERT EXPOSITION SERVICE does not insure the Exhibitor's property against loss or damage, nor does it provide for full replacement value should loss or damage occur. Insurance, if any, shall be obtained by the Exhibitor. Amounts payable by XPERT EXPOSITION SERVICE under this paragraph are based on the scope of the liability as herein set forth and are unrelated to the value of the Exhibitor's property. Provisions of this paragraph shall apply if Exhibitor's property is lost or damaged through performance or on performance of services by XPERT EXPOSITION SERVICE, or from the negligence of XPERT EXPOSITION SERVICE, its subcontractors or their respective employees. If found liable for any loss, XPERT EXPOSITION SERVICE'S and its subcontractors sole and exclusive maximum liability for loss or damage to Exhibitors materials and Exhibitors sole and exclusive remedy is limited to \$.50 per pound per article, with a maximum liability of \$100.00 per item or \$1,000.00 per shipment, whichever is less. **This amount shall be considered Exhibitor's agreed-upon damages and exclusive remedy.**

13. Exhibitor agrees that any and all claims for loss or damage must be submitted to XPERT EXPOSITION SERVICE immediately at the show site and in any case not later than 30 days after the date when Exhibitor's materials are delivered to the carrier for transportation from show site or from XPERT EXPOSITION'S warehouse. XPERT EXPOSITION SERVICE will not

be bound to honor any claim or action brought against XPert EXPOSITION SERVICE or its subcontractors more than 30 days after the date of incident.

14. The Exhibitor agrees, in the event of a dispute with XPert EXPOSITION SERVICE or its subcontractors related to any loss or damage to any of the Exhibitor's freight or equipment, that the Exhibitor will not withhold payment in any amount due to XPert EXPOSITION SERVICE for freight handling services or any other services provided by XPert EXPOSITION SERVICE or its subcontractors as an offset against the amount of the alleged loss or damage. Instead, the Exhibitor agrees to pay XPert EXPOSITION SERVICE prior to the close of the show for all such charges and further agrees that any claim the Exhibitor may have against XPert EXPOSITION SERVICE or its subcontractors shall be pursued independently by the Exhibitor as a completely separate transaction to be resolved on its own merits.

15. Declarations of Declared Value are between the Exhibitor and the selected carrier ONLY, and are in no way an extension of XPert EXPOSITION SERVICE'S maximum liability stated herein. XPert EXPOSITION SERVICE will use commercially reasonable efforts to transmit the Declared Value instructions to the selected carrier; however, XPert EXPOSITION SERVICE will not be liable for any claim arising from the transmittal of, or failure to transmit declared value instructions to the carrier nor for failure of the carrier to uphold the declared value or any other term of carriage.

16. These Terms and Conditions of Contract shall be governed by and construed in accordance with the applicable laws of the United States or, alternatively, and depending on jurisdiction, the laws of the State of Nevada. The parties hereby submit to jurisdiction and venue in the United States District Court of Nevada, or as applicable depending upon jurisdiction, the County Circuit Court in Clark County.

17. Customer shall defend, hold harmless and indemnify XPert EXPOSITION SERVICE from and against any claims, lawsuits, demands, liability, costs and expenses, including reasonable attorney's fees and court costs, resulting from any injury or death of persons, or damage to property other than goods, relating to or arising from performance of services herein. Exhibitor agrees to indemnify and hold XPert EXPOSITION SERVICE harmless for any and all acts of its representatives and agents, including but not limited to Customer Appointed Contractors and Installation and Dismantle Companies, any subtenant or other user of its space or any agents or employees engaged in business on behalf of Customer or present at Customer's invitation, including supervision of labor secured through XPert EXPOSITION SERVICE. Customer's obligations under this provision shall not apply to XPert EXPOSITION SERVICE'S own negligence and/or willful misconduct. **CUSTOMER ACKNOWLEDGES THAT THE SHOW SITE IS AN ACTIVE WORK ZONE AND CUSTOMER, ITS AGENTS, EMPLOYEES AND REPRESENTATIVES ARE PRESENT AT THEIR OWN RISK.** To the extent of XPert EXPOSITION SERVICE'S own negligence and/or willful misconduct, and subject to the limitations of liability above, XPert EXPOSITION SERVICE shall defend, hold harmless and indemnify Customer from and against any claims, lawsuits, demands, liability, costs and expenses, including reasonable attorney's fees and court costs, resulting from any injury to or death of persons, or damage to property other than Goods. XPert EXPOSITION SERVICE'S obligations under this provision shall not apply to claims for bodily injury arising a) from Customer's presence in areas which have been marked as "off limits to exhibitors"; and b) when exhibitors are present in the facility prior or subsequent to the effective dates or hours of Exhibitor's space lease with show management.

18. Exhibitor grants XPert EXPOSITION SERVICE a security interest in and a lien on all of Exhibitor's materials that is from time to time in the possession of XPert EXPOSITION SERVICE and all the proceeds thereof, including without limitation insurance proceeds (the "Collateral"), to secure the prompt and full payment and performance of all Exhibitor's indebtedness for monies paid, by XPert EXPOSITION SERVICE on its behalf, services performed, materials and/or labor from time to time provided by XPert EXPOSITION SERVICE to or for the benefit of Exhibitor ("Obligations"). XPert EXPOSITION SERVICE shall have all the rights and remedies of a secured party under the Uniform Commercial Code, as may be amended from time to time ("UCC"), and any notice that XPert EXPOSITION SERVICE is required to give under the UCC of a time and place of a public sale or the time after which any private sale or other intended disposition of any Collateral is to be made shall be deemed to constitute reasonable notice if such notice is mailed by registered or certified mail at least five (5) days prior to such action. XPert EXPOSITION SERVICE may hold and not deliver any of the Collateral to Exhibitor for so long as there are any Obligations that remain unpaid or unsatisfied.

19. The Exhibitor, as a material part of the consideration to XPert EXPOSITION SERVICE General Contractor Services, waives and releases all claims against XPert EXPOSITION SERVICES with respect to all matters for which XPert EXPOSITION SERVICE has disclaimed liability pursuant to the provisions of this contract.

20. DRIVER LIABILITY WAIVER. IN CONSIDERATION OF XPert EXPOSITION SERVICE PERMITTING ENTRANCE TO THE PREMISES, YOU, YOUR EMPLOYER, THE OWNER OF THE TRUCK AND OR EQUIPMENT THAT YOU ARE OPERATING (TRUCKOWNER) AND YOU AS AGENT OF YOUR EMPLOYER AND THE TRUCKOWNER, HEREBY ASSUME ALL RISK OF INJURY OR HARM TO YOURSELF AND OTHERS AND DAMAGE TO YOUR PROPERTY AND PROPERTY BELONGING TO YOUR EMPLOYER OR OTHERS ARISING FROM YOUR ACTIVITIES WHILE BEING PERMITTED TO ENTER THE PREMISES. YOU AGREE TO ENTER AT YOUR OWN RISK. YOU HAVE FULL KNOWLEDGE OF ANY RISK INVOLVED IN THIS ACTIVITY. YOU RECOGNIZE THE HAZARDS AND ARE AWARE OF ALL THE RULES FOR SAFE OPERATION. YOUR EMPLOYER, THE TRUCKOWNER, AND YOU AGREE TO INDEMNIFY AND HOLD HARMLESS XPert EXPOSITION SERVICE, ITS EMPLOYEES, OFFICERS, DIRECTORS, AGENTS, ASSIGNS, AFFILIATED COMPANIES AND RELATED ENTITIES, AGAINST ANY AND ALL LIABILITY, ACTIONS, CLAIMS, AND DAMAGES OF ANY KIND WHATSOEVER ARISING FROM YOUR ACTIVITIES WHILE BEING PERMITTED TO ENTER THE PREMISE.

Be sure your freight is insured from the time it leaves your place of business until it is returned after the show. It is suggested that Exhibitors arrange all risk coverage. Riders to existing policies can usually do this. Contact your insurance representative. Also, be sure your liability insurance is in effect during transit and return of your freight, during storage and at show site. All transit claims will be referred to the common carrier.

**FIRE & SAFETY****FIRE AND SAFETY REGULATIONS**

**NOTICE: SMOKING IS PROHIBITED IN EXHIBIT AREAS DURING MOVE-IN AND MOVE-OUT DUE TO THE ACCUMULATION OF COMBUSTIBLE MATERIALS.**

**1. ALL MATERIALS USED IN CONSTRUCTION AND DECORATION OF AN EXHIBIT MUST BE CERTIFIED AS FLAME RETARDANT.** Fabrics must be certified as flame retardant or a sample must be available for testing. Materials, that cannot be treated to meet requirements, may not be used. A flame-proofing certificate should be available for inspection.

**2. ALL EXITS AND AISLES MUST BE KEPT CLEAR AND UNOBSTRUCTED.** No furniture, signs, easels, chairs, or displays may protrude into aisles.

**3. DESIGNATED "NO FREIGHT" AISLES MUST BE MAINTAINED CLEAR OF CRATES AND EXHIBIT MATERIALS DURING MOVE-IN AND MOVE-OUT.** These aisles are required for emergency access throughout the hall and to expedite freight and empty crate moving.

**4. ALL FIRE HOSE RACKS, FIRE EXTINGUISHERS AND EMERGENCY EXITS MUST BE VISIBLE AND ACCESSIBLE AT ALL TIMES.** This includes fire protection equipment located within exhibits. Exits and exit signs must not be covered by drapes or obscured from view by exhibit components.

**5. VEHICLES ON DISPLAY MUST HAVE FUEL FILLER CAPS LOCKED OR SEALED TO PREVENT ESCAPE OF VAPORS AND TO AVOID TAMPERING.** Fire code stipulates that fuel in fuel tanks shall not exceed 5 gallons or ¼ of tank capacity, whichever is less. Batteries must be disconnected. Auxiliary batteries not connected to engine starting system may be left connected. External transformers are recommended for demonstration purposes. A fire extinguisher must be present, visible and accessible at all times.

**6. COMBUSTIBLE MATERIALS MUST NOT BE STORED BENEATH DISPLAY VEHICLES.** Space beneath vehicles must be clear and visible except for permitted electrical supplies.

**7. VEHICLES IN THE BUILDING FOR UNLOADING MUST NOT BE LEFT WITH ENGINES IDLING.** Exhaust gases present extreme hazards to workers on catwalks. If the engine cannot be shut down, the vehicle must be removed from the building as quickly as possible.

**8. ALL 110-VOLT EXTENSION CORDS SHALL BE GROUNDED THREE-WIRE, #14 OR LARGER AWG COPPER WIRE.** Connectors must not be supported by cords. Two wire, "Zip Cords" are not permitted other than factory installed appliance connectors; these may not exceed six (6) feet in length and must be UL approved with built in over-load protectors.

**9. COMPRESSED GAS CYLINDERS, INCLUDING LPG, ARE PROHIBITED UNLESS APPROVED BY FIRE SAFETY OFFICE.** Flammable gases, i.e.: butane, propane, natural gas; are subject to prior approval. Compressed gas cylinders cannot be stored inside the building. After show hours, gas cylinders must be removed from the show floor and stored outside or off-site.

**10. CUBE TAP ADAPTERS ARE PROHIBITED (UNIFORM FIRE CODE 85.107). MULTI-PLUG ADAPTERS MUST BE UL APPROVED AND HAVE BUILT-IN OVERLOAD PROTECTION.** Connectors must not be used to exceed their listed ampere rating.

**11. ELECTRICAL WORK UNDER CARPETS MUST BE DONE, OR SUPERVISED, BY THE OFFICIAL CONTRACTOR'S ELECTRICIANS.** All wiring on the floor must be Type "SO" cord, insulated to qualify for "extra hard usage", must be No. 12AWG or larger, and must be protected against injury. All temporary wiring must be accessible and free from debris and storage materials. Hard backed booths must be at least 9 inches from rear booth lines and 18 inches between hard walls.

**12. NO STORAGE OF ANY KIND IS ALLOWED BEHIND BOOTHS OR NEAR ELECTRICAL SERVICE.** Materials necessary to the exhibit must be stored within the exhibit. Electrical cords and connectors must be accessible and shall not be covered. Areas enclosed by solid walls and ceilings must be provided with approved smoke detectors.

**13. ALL EMPTY CARTONS OR CRATES MUST BE LABELED AND REMOVED FOR STORAGE OR THEY WILL BE REMOVED AS TRASH.** Crates or raw flammable materials are not to be used as exhibit supports.

**14. MATERIALS FOR HANDOUTS MUST BE LIMITED TO A ONE-DAY SUPPLY AND MUST BE STORED NEATLY WITHIN THE BOOTH.** Violators will be notified and if not removed by show opening, show decorator will remove and store at EXHIBITOR'S EXPENSE. All storage must be kept clear of electric cables or junction boxes.

**15. FLAMMABLE OR COMBUSTIBLE LIQUIDS ARE PROHIBITED INSIDE OF BUILDINGS EXCEPT AS APPROVED BY THE FIRE SAFETY OFFICE.** Flammable thinners, solvents and paints, including aerosol cans are strictly prohibited within the building.



Rock 'n' Roll San Jose  
October 6-7, 2017

## EXPOSITION SERVICES TERMS & CONDITIONS

**YOU ARE ENTERING A BINDING CONTRACT WHICH LIMITS YOUR POSSIBLE RECOVERY IN CASE OF LOSS OR DAMAGE.** The placing of an order for services and/or equipment by an exhibitor or any agent of the exhibitor shall be construed as an offer subject to acceptance and approval of XPERT EXPOSITION SERVICE in its sole discretion. Upon participation of any XPERT EXPOSITION SERVICE show or event, the Exhibitor and its agents shall be bound by the terms and conditions set forth in Sections 1 through 14 below. Likewise, once XPERT EXPOSITION SERVICE has accepted and approved the Exhibitor's offer, any shipper consigning or delivering a shipment to XPERT EXPOSITION SERVICE or its subcontractors on behalf of Exhibitor shall be bound by the terms and conditions set forth in Sections 1 through 14 below.

1. XPERT EXPOSITION SERVICE and its subcontractors shall not be liable for damage to loose or uncrated materials, pad wrapped or shrink-wrapped materials, glass breakage, concealed damage, carpets in bas or poly, or improperly packed or labeled materials. XPERT EXPOSITION SERVICE shall not be responsible for crates and packaging which are unsuitable for handling, in poor condition, or have prior damage. Crates and packaging should be of a design to adequately protect contents for handling by forklift and similar means. XPERT EXPOSITION SERVICE does not accept any crates or packaging containing hazardous materials. Goods requiring cold storage and those in accessible storage are stored at Exhibitors' own risk. **XPERT EXPOSITION SERVICE assumes no responsibility or liability for loss or damage to goods in dry/cold storage or accessible storage.**

2. Relative to inbound/outbound shipments, there may be a lapse of time between the delivery of shipment(s) to the booth by XPERT EXPOSITION SERVICE or its subcontractors and the arrival of the Exhibitor's representative at the booth. Similarly, relative to outgoing shipment(s), it is possible that there will be lapse of time between the completion of packing and the actual pick-up of materials from the booth for loading onto a carrier. It is understood that during such times the shipment(s) will be left in the booth unattended. **Therefore, it is agreed that XPERT EXPOSITION SERVICE and its subcontractors are not responsible or liable for any loss, damage, theft, or disappearance of exhibitor's materials after they have been delivered to exhibitor's booth at show site or before they have been picked up for reloading at the conclusion of the event.** Consequently, all bills of lading covering outgoing shipment(s) submitted to XPERT EXPOSITION SERVICE or its subcontractors by Exhibitor will be checked at the time of pick-up from the booth and corrections will be made where discrepancies exist between the quantities of items on any form submitted to XPERT EXPOSITION SERVICES and the actual count of such items in the booth at the time of pick-up. XPERT EXPOSITION SERVICE is not responsible for any wait time or other charges including business center charges arising from delivery or pick-up of Exhibitor's materials.

3. XPERT EXPOSITION SERVICE and its subcontractors shall not be held liable for any damage incurred during the handling of equipment requiring special devices to properly load, place or reload unless advance notice has been given to XPERT EXPOSITION SERVICE in time to obtain the proper equipment.

4. Exhibitor shall not hang any articles, merchandise, product, advertisements, or other similar items from XPERT EXPOSITION SERVICE supplied booth materials (this includes but is not limited to XPERT EXPOSITION SERVICE panels or pipe and drape), utilized in Exhibitors own booth set up or in areas occupied by the show organizer or third parties. If Exhibitor does hang any prohibited items, Exhibitor alone shall be held liable for any damages, costs, actions or injuries resulting from the hanging of such items (s). XPERT EXPOSITION SERVICE shall have no liability for any damages, costs, actions or injuries arising out of Exhibitors failure to comply with this provision.

5. XPERT EXPOSITION SERVICE and its subcontractors shall not be responsible for any loss, delay, or damage due to events beyond their reasonable control which cannot be avoided by the exercise of due care and prudence, including without limitation, strikes, labor disputes, lockouts or work stoppages of any kind, fire, theft, windstorm, water, vandalism, acts of God, failure of power or utilities, and other events of force majeure.

6. XPERT EXPOSITION SERVICE and its subcontractors shall not be liable for ordinary wear and tear in handling of materials and/or equipment.

7. XPERT EXPOSITION SERVICE and its subcontractors shall not be liable to any extent whatsoever for any indirect, special, incidental, or consequential damages, which may include, but are not limited to any actual, potential or

assumed loss of profits or revenues, loss of use of equipment or products, or any collateral costs that may result from any loss or damage to Exhibitor's materials or any injury to Exhibitor's personnel which may make it impossible or impractical for Exhibitor to exhibit its materials.

8. The Exhibitor agrees, in connection with the receipt, handling, temporary storage and reloading of its freight, that XPERT EXPOSITION SERVICE and its subcontractors will provide these services as Exhibitor's agent and not as bailee or shipper. If any employees of XPERT EXPOSITION SERVICE or its subcontractors sign a delivery receipt, bill of lading or other document, the parties agree that XPERT EXPOSITION SERVICE or its subcontractor will do so as the Exhibitor's agent, and the Exhibitor accepts the responsibility thereof.

9. XPERT EXPOSITION SERVICE and its subcontractors shall not be liable for shipments received without receipts, freight bills or specified unit counts on receipts or freights bills or for bulk shipments (i.e), UPS, Fed Ex, DHL, Air Freight) Such shipments will be delivered to booth without guarantee of piece count or condition.

10. Empty container labels will be available at the XPERT EXPOSITION SERVICE Service Desk. Affixing the labels is the sole responsibility of the Exhibitor or its representative. It is understood that these labels are used for EMPTY STORAGE ONLY, and XPERT EXPOSITION SERVICE and its subcontractors assume no responsibility or liability for loss or damage to contents while containers are in storage or for mislabeled containers. **XPERT EXPOSITION SERVICE will not be liable for loss or damage to crates and containers or their contents while same are in empty container storage.**

11. In order to expedite removal of freight from the show site, XPERT EXPOSITION SERVICE shall have the authority to change designated carriers, if assigned carriers do not pick up on time. Where the Exhibitor makes no disposition, freight will be taken to a warehouse or forced shipped on a carrier determined by XPERT EXPOSITION SERVICE and the Exhibitor agrees to be responsible for payment of charges relating to such handling and shipping. XPERT EXPOSITION SERVICE assumes no liability as a result of such rerouting or handling.

12. **MAXIMUM RECOVERY.** XPERT EXPOSITION SERVICE and its subcontractors are not an insurance company and does not offer or provide insurance; i.e., XPERT EXPOSITION SERVICE does not insure the Exhibitor's property against loss or damage, nor does it provide for full replacement value should loss or damage occur. Insurance, if any, shall be obtained by the Exhibitor. Amounts payable by XPERT EXPOSITION SERVICE under this paragraph are based on the scope of the liability as herein set forth and are unrelated to the value of the Exhibitor's property. Provisions of this paragraph shall apply if Exhibitor's property is lost or damaged through performance or on performance of services by XPERT EXPOSITION SERVICE, or from the negligence of XPERT EXPOSITION SERVICE, its subcontractors or their respective employees. If found liable for any loss, XPERT EXPOSITION SERVICE'S and its subcontractors sole and exclusive maximum liability for loss or damage to Exhibitors materials and Exhibitors sole and exclusive remedy is limited to \$.50 per pound per article, with a maximum liability of \$100.00 per item or \$1,000.00 per shipment, whichever is less. **This amount shall be considered Exhibitor's agreed-upon damages and exclusive remedy.**

13. Exhibitor agrees that any and all claims for loss or damage must be submitted to XPERT EXPOSITION SERVICE immediately at the show site and in any case not later than 30 days after the date when Exhibitor's materials are delivered to the carrier for transportation from show site or from XPERT EXPOSITION'S warehouse. XPERT EXPOSITION SERVICE will not

be bound to honor any claim or action brought against XPERT EXPOSITION SERVICE or its subcontractors more than 30 days after the date of incident.

14. The Exhibitor agrees, in the event of a dispute with XPERT EXPOSITION SERVICE or its subcontractors related to any loss or damage to any of the Exhibitor's freight or equipment, that the Exhibitor will not withhold payment in any amount due to XPERT EXPOSITION SERVICE for freight handling services or any other services provided by XPERT EXPOSITION SERVICE or its subcontractors as an offset against the amount of the alleged loss or damage. Instead, the Exhibitor agrees to pay XPERT EXPOSITION SERVICE prior to the close of the show for all such charges and further agrees that any claim the Exhibitor may have against XPERT EXPOSITION SERVICE or its subcontractors shall be pursued independently by the Exhibitor as a completely separate transaction to be resolved on its own merits.

15. Declarations of Declared Value are between the Exhibitor and the selected carrier ONLY, and are in no way an extension of XPERT EXPOSITION SERVICE'S maximum liability stated herein. XPERT EXPOSITION SERVICE will use commercially reasonable efforts to transmit the Declared Value instructions to the selected carrier; however, XPERT EXPOSITION SERVICE will not be liable for any claim arising from the transmittal of, or failure to transmit declared value instructions to the carrier nor for failure of the carrier to uphold the declared value or any other term of carriage.

16. These Terms and Conditions of Contract shall be governed by and construed in accordance with the applicable laws of the United States or, alternatively, and depending on jurisdiction, the laws of the State of Nevada. The parties hereby submit to jurisdiction and venue in the United States District Court of Nevada, or as applicable depending upon jurisdiction, the County Circuit Court in Clark County.

17. Customer shall defend, hold harmless and indemnify XPERT EXPOSITION SERVICE from and against any claims, lawsuits, demands, liability, costs and expenses, including reasonable attorney's fees and court costs, resulting from any injury or death of persons, or damage to property other than goods, relating to or arising from performance of services herein. Exhibitor agrees to indemnify and hold XPERT EXPOSITION SERVICE harmless for any and all acts of its representatives and agents, including but not limited to Customer Appointed Contractors and Installation and Dismantle Companies, any subtenant or other user of its space or any agents or employees engaged in business on behalf of Customer or present at Customer's invitation, including supervision of labor secured through XPERT EXPOSITION SERVICE. Customer's obligations under this provision shall not apply to XPERT EXPOSITION SERVICE'S own negligence and/or willful misconduct. **CUSTOMER ACKNOWLEDGES THAT THE SHOW SITE IS AN ACTIVE WORK ZONE AND CUSTOMER, ITS AGENTS, EMPLOYEES AND REPRESENTATIVES ARE PRESENT AT THEIR OWN RISK.** To the extent of XPERT EXPOSITION SERVICE'S own negligence and/or willful misconduct, and subject to the limitations of liability above, XPERT EXPOSITION SERVICE shall defend, hold harmless and indemnify Customer from and against any claims, lawsuits, demands, liability, costs and expenses, including reasonable attorney's fees and court costs, resulting from any injury to or death of persons, or damage to property other than Goods. XPERT EXPOSITION SERVICE'S obligations under this provision shall not apply to claims for bodily injury arising a) from Customer's presence in areas which have been marked as "off limits to exhibitors"; and b) when exhibitors are present in the facility prior or subsequent to the effective dates or hours of Exhibitor's space lease with show management.

18. Exhibitor grants XPERT EXPOSITION SERVICE a security interest in and a lien on all of Exhibitor's materials that is from time to time in the possession of XPERT EXPOSITION SERVICE and all the proceeds thereof, including without limitation insurance proceeds (the "Collateral"), to secure the prompt and full payment and performance of all Exhibitor's indebtedness for monies paid, by XPERT EXPOSITION SERVICE on its behalf, services performed, materials and/or labor from time to time provided by XPERT EXPOSITION SERVICE to or for the benefit of Exhibitor ("Obligations"). XPERT EXPOSITION SERVICE shall have all the rights and remedies of a secured party under the Uniform Commercial Code, as may be amended from time to time ("UCC"), and any notice that XPERT EXPOSITION SERVICE is required to give under the UCC of a time and place of a public sale or the time after which any private sale or other intended disposition of any Collateral is to be made shall be deemed to constitute reasonable notice if such notice is mailed by registered or certified mail at least five (5) days prior to such action. XPERT EXPOSITION SERVICE may hold and not deliver any of the Collateral to Exhibitor for so long as there are any Obligations that remain unpaid or unsatisfied.

19. The Exhibitor, as a material part of the consideration to XPERT EXPOSITION SERVICE General Contractor Services, waives and releases all claims against XPERT EXPOSITION SERVICES with respect to all matters for which XPERT EXPOSITION SERVICE has disclaimed liability pursuant to the provisions of this contract.

20. DRIVER LIABILITY WAIVER. IN CONSIDERATION OF XPERT EXPOSITION SERVICE PERMITTING ENTRANCE TO THE PREMISES, YOU, YOUR EMPLOYER, THE OWNER OF THE TRUCK AND OR EQUIPMENT THAT YOU ARE OPERATING (TRUCKOWNER) AND YOU AS AGENT OF YOUR EMPLOYER AND THE TRUCKOWNER, HEREBY ASSUME ALL RISK OF INJURY OR HARM TO YOURSELF AND OTHERS AND DAMAGE TO YOUR PROPERTY AND PROPERTY BELONGING TO YOUR EMPLOYER OR OTHERS ARISING FROM YOUR ACTIVITIES WHILE BEING PERMITTED TO ENTER THE PREMISES. YOU AGREE TO ENTER AT YOUR OWN RISK. YOU HAVE FULL KNOWLEDGE OF ANY RISK INVOLVED IN THIS ACTIVITY. YOU RECOGNIZE THE HAZARDS AND ARE AWARE OF ALL THE RULES FOR SAFE OPERATION. YOUR EMPLOYER, THE TRUCKOWNER, AND YOU AGREE TO INDEMNIFY AND HOLD HARMLESS XPERT EXPOSITION SERVICE, ITS EMPLOYEES, OFFICERS, DIRECTORS, AGENTS, ASSIGNS, AFFILIATED COMPANIES AND RELATED ENTITIES, AGAINST ANY AND ALL LIABILITY, ACTIONS, CLAIMS, AND DAMAGES OF ANY KIND WHATSOEVER ARISING FROM YOUR ACTIVITIES WHILE BEING PERMITTED TO ENTER THE PREMISE.

Be sure your freight is insured from the time it leaves your place of business until it is returned after the show. It is suggested that Exhibitors arrange all risk coverage. Riders to existing policies can usually do this. Contact your insurance representative. Also, be sure your liability insurance is in effect during transit and return of your freight, during storage and at show site. All transit claims will be referred to the common carrier.



**2017 Utility Service Order**  
***San Jose Convention Center only***

**FAX** with complete credit card information or purchase order to 408.277.3535 **OR** Mail completed form with check, credit card information, or purchase order to:

Team San Jose  
 Attn: Event Services  
 408 Almaden Blvd.  
 San Jose, CA 95110

**PAYMENT MUST ACCOMPANY ORDER**

**Please TYPE or Print legibly**

Exhibitor /Firm  
 Name \_\_\_\_\_

Street  
 Address \_\_\_\_\_

City/  
 Province \_\_\_\_\_

State/ZIP,  
 Country \_\_\_\_\_

Phone Fax No. \_\_\_\_\_  
 No. \_\_\_\_\_

Email Address \_\_\_\_\_

Check # \_\_\_\_\_

Payable to **TEAM SAN JOSE** Mail to address at the top of form

A purchase order pay be used in lieu payment, The formal purchase order must accompany the order.  
 PO# \_\_\_\_\_

We accept MC, VISA, AMEX and DISCOVER

I authorize **TEAM SAN JOSE** to bill my credit card for the charges listed and any additional charges incurred.

Credit Card # \_\_\_\_\_

Expiration Date \_\_\_\_\_ (Must be valid thru last day of event)

\_\_\_\_\_  
 AUTHORIZED BY (PRINTED NAME)

\_\_\_\_\_  
 AUTHORIZED BY (SIGNATURE)

\_\_\_\_\_  
 DATE

Event Name \_\_\_\_\_

Event Booth/  
 Date Room # \_\_\_\_\_

	QTY	Advance	Standard	TOTAL
<b>COMPRESSED AIR (120-125 PSI)</b>				
M Style				
3/4" inch connection to booth		\$ 212.50	\$ 250.00	
<b>WATER (50 PSI)</b>				
3/4" inch connection to booth		\$ 212.50	\$ 250.00	
<b>DRAIN</b>				
2 " inch connection to booth		\$ 212.50	\$ 281.50	
<b>RENTAL ITEMS</b>				
Water Heater (includes Electrical, supply water hook up, and outlet to sink)		\$ 1,000.00	\$ 1,200.00	
Special placement or relocation (per hour rate, 1 hr minimum)			\$ 89.00	
<b>TOTAL SERVICE ORDER</b>				

ADVANCE RATES apply only to order paid in full and payment received 14 days prior to the first event day. Orders received after that time will be at STANDARD RATE- NO EXCEPTIONS. Faxed orders indicating forthcoming payment do NOT reserve the advance rate. Full payment MUST be received before service can be connected. See reverse for additional information.

**UTILITY RULES AND REGULATIONS**

1 **NO SERVICE WILL BE INSTALLED UNTIL FULL PAYMENT IS RECEIVED.**

2 **CONDITIONS FOR PROCESSING SERVICE ORDER FORMS.** Payment in full must accompany the service order form. Date payment is received by Team San Jose will determine applicable rate. All order for information must be completed in full for order to be processed. Incomplete order forms could result in delayed processing and a possible delay of service installation. Advance orders (received 14 days prior to first scheduled day of move-in) will receive priority installation.

3 **RATES** quoted for all connections cover only the bringing of service to the booth in the most convenient manner as determined by Team San Jose and DO NOT include connecting equipment to provide services. Special placement or relocation of service will result in a labor charge. Payment IN FULL must be rendered for such services before the close of the event day.

4 **ALL EQUIPMENT MUST CONFORM** to federal, state, and local fire and safety codes.

5 **UNDER NO CIRCUMSTANCES** will there be sharing if utilities between Exhibitors.

6 **TEAM SAN JOSE RESERVES THE RIGHT TO INSPECT** and reject any and all connections, equipment and facilities which any customer uses while in the San Jose Convention Center.

7 **ALL EQUIPMENT** using water must have inlet and outlet properly tagged

8 **UNDER NO CIRCUMSTANCES** shall anyone other than San Jose Convention Center facility staff make utility connection to any building equipment.

9 **TEAM SAN JOSE WILL NOT BE RESPONSIBLE** for moisture or water in the air line. Exhibitors should supply their own filter or other equipment to handle moisture or water.

10 **ALL MATERIAL** and equipment furnished by Team San Jose for this service order shall remain Team San Jose's property and shall be removed ONLY by Team San Jose at the close of the show.

11 **UNLESS OTHERWISE DIRECTED**, Team San Jose staff is authorized to cut floor covering to permit installation of service.

12 **OBSTRUCTIONS:** The exhibit hall utility boxes must remain accessible at **all times!** All exhibitor equipment, displays, or other types of Exhibitor material are subject to removal or relocation in the event that Team San Jose staff deems necessary to gain access to any part of these utility boxes for **any** reason during set up or show hours.

13 **UTILITY REQUIREMENTS** crossing aisles will not be installed unless approved by show management.

14 **ANY SPECIAL EQUIPMENT OR MATERIALS** that must be purchased in order to complete an assembly will be charged to the Exhibitor and will remain the property of Team San Jose.

15 **CLAIMS FOR NON-SERVICE** or damage will not be considered unless filed by the Exhibitor **prior** to the close of the event.

16 **CANCELLATION:** Cancellations must be received prior to set up of event to receive refund.

17 **REFUNDS:** After installation – NO REFUNDS

18 **REFUNDS OR CREDITS** in excess of \$15.00 dollars will be made automatically by our Accounting Department by mail.

19 **NON-SUFFICIENT FUND CHECKS (NSF):** There will be a service charge of \$20.00 for all NSF checks. NO checks will be accepted from an Exhibitor that has previously submitted a NSF check to us.

20 **FINAL CHARGES (INVOICES) AND REFUNDS OF OVER PAYMENTS** will not be available until 30 days after the close of the event. Credit card receipts or confirmations of order can be faxed after processing upon request.

# ELECTRICAL ORDER FORM

**Advance Payment Deadline Date: 09/16/17**



**ELECTRICAL EXHIBITION SERVICES**  
 129 Sylvester Road, So. San Francisco, CA 94080  
 Phone: (650) 225-0900 Fax: (650) 225-0950  
 sanfrancisco@edlen.com

<b>COMPANY:</b>		<b>BTH #</b>	
<b>EVENT:</b>	<b>ROCK N ROLL HEALTH &amp; FITNESS EXPO 2017</b>		
<b>FACILITY:</b>	<b>SAN JOSE CONVENTION CENTER</b>		
<b>DATES:</b>	<b>OCTOBER 7 - 8, 2017</b>	<b>EVENT #:</b>	<b>107006SF</b>

**FOR YOUR CONVENIENCE PLACE YOUR ORDER ONLINE AT WWW.EDLEN.COM**

## ORDER INSTRUCTIONS

### 120 VOLT POWER DELIVERY

The cost of 120-Volt outlets includes delivery to one location in island booths and to one location at the rear of inline or peninsula booths. If you require the outlets to be distributed to any other location, material and labor charges apply. There is a minimum charge of 1 hour for installation & 1/2 hour for removal. Complete and return the Electrical Labor Order Form along with a floor plan layout of your booth space indicating outlet locations.

### ISLAND BOOTHS

Include a floor plan layout of your booth space indicating all outlet locations with measurements and orientation. If a main power drop/delivery location is not indicated on the floor plan, Edlen will deliver to the most convenient location.

### 208/480VOLT SERVICES

If you require 208 volt or higher services please call for a quote. Edlen electricians must make all high voltage connections and disconnects. This is done on a time and material basis. Please complete the Electrical Labor Order Form to schedule your estimated connection time and return it with this order form.

### 24 HOUR SERVICES

Electricity will be turned on within 30 minutes of show opening and off within 30 minutes of show closing, show days only. If you require power at any other time order 24 hour power at double the outlet rate.

### LIGHTING

Overhead lights are installed on time and material basis. In the event 1000 watt overhead quartz lights cannot be mounted to existing catwalks in the convention hall, lift charges will apply. Call for quote. Pole lights are installed at rear or side rail of in-line booths. Time and material applies to all other locations.

**Form 120-0314SF**

## ELECTRICAL OUTLETS Approximately 120V/208V A.C. 60 Cycle - Prices are for entire event

	QTY Show Hours Only	QTY 24hrs/day Double rate	ADVANCE PAYMENT PRICE	REGULAR PAYMENT PRICE	TOTAL COST
<b>120 VOLT</b>					
500 WATTS (5 AMPS)	_____	_____	115.00	173.00	_____
1000 WATTS (10 AMPS)	_____	_____	201.00	302.00	_____
2000 WATTS (20 AMPS)	_____	_____	285.00	408.00	_____
<b>MISC. REQUIREMENTS</b>					
_____	_____	_____			_____
_____	_____	_____			_____
_____	_____	_____			_____

## LIGHTS (Cost of Arm & Pole lights include power and 1 hour labor to install and remove)

1000 WATT OVERHEAD LIGHT	_____	_____	Call for quote.	_____	_____
ARM LIGHT (Only mounts to hard wall structures)	_____	_____	165.00	248.00	_____
8' POLE LIGHT WITH 1 FIXTURE	_____	_____	140.00	210.00	_____
8' POLE LIGHT WITH 2 FIXTURES	_____	_____	194.00	291.00	_____

## MATERIAL RENTAL (Exhibitor must pick up items at electrical service center on show site)

15' EXTENSION CORD	_____	_____		26.00	_____
POWER STRIP	_____	_____		26.00	_____

## ELECTRICAL LABOR

ST (Mon-Fri, 8am-4:30pm, excluding holidays)	_____	_____		115.00	_____
OT (Mon-Fri, 4:30pm-8am, Sat, Sun & holidays)	_____	_____		230.00	_____
LIFT (Only required if outlets are dropped from overhead. Cost does not include operator.)	_____	_____	Call for quote.	00.00	_____

## PLACE TOTAL HERE

PRINT NAME:	_____		
AUTHORIZED SIGNATURE:	_____		DATE:
EMAIL:	_____		PHONE:

**TERMS & CONDITIONS:** I agree in placing this order that I have accepted Edlen's payment policy and the terms and conditions of contract.

**The "Method of Payment" form must be completed and returned with this order form.**



# METHOD OF PAYMENT FORM

Advance Payment Deadline Date: 09/16/17



The Power People

ELECTRICAL EXHIBITION SERVICES

129 Sylvester Road, So. San Francisco, CA 94080  
 Phone: (650) 225-0900 Fax: (650) 225-0950  
 sanfrancisco@edlen.com

<b>COMPANY:</b>		<b>BTH #</b>	
<b>EVENT:</b>	<b>ROCK N ROLL HEALTH &amp; FITNESS EXPO 2017</b>		
<b>FACILITY:</b>	<b>SAN JOSE CONVENTION CENTER</b>		
<b>DATES:</b>	<b>OCTOBER 7 - 8, 2017</b>	<b>EVENT #:</b>	<b>107006SF</b>

EXHIBITOR INFORMATION			
COMPANY NAME:		PHONE:	
ADDRESS:		FAX:	
CITY:	ST:	ZIP:	
COUNTRY:		CELL:	
EMAIL:			

## METHOD OF PAYMENT

All transactions require a credit card on file with proper authorization. In addition to checks, Edlen also accepts American Express, Master Card, Visa, Discover, ACH and Wire Transfers. Indicate form of payment below.

<input type="checkbox"/> <b>COMPANY CHECK</b> Please make check payable to: Edlen Electrical. All foreign checks must be drawn on U.S. Banks only. For those booths that require labor a credit card must be on file. Please reference the Event # listed above on your remittance.	<input type="checkbox"/> <b>BANK WIRE TRANSFER INFORMATION *</b> Bank transfer to Bank of America <u>Wire Transfer:</u> ABA#: 026009593 Acct: 33855214 <u>International Wire Transfer:</u> Swift Code: BOFAUS3N Acct: 33855214  * \$25 processing fee MUST be included with transfer.
<input type="checkbox"/> <b>CREDIT CARD</b> For your convenience, we will use this authorization to charge any remaining balances on your account prior to event closing. A copy of final charges will be sent to the email address provided in the payment information section.	<input type="checkbox"/> <b>ACH ELECTRONIC PAYMENT TRANSFER</b> <u>Bank of America</u> ABA# 125000024 Acct: 33855214 6900 Westcliff Drive, Las Vegas, NV 89145 Phone: 888.852.5000 Ext 6007  Please note the financial institution MUST be based in the US. In order to avoid a transfer fee, you must notify the financial institution that you wish to make an ACH electronic payment transfer.
<input type="checkbox"/> <b>VISA</b> <input type="checkbox"/> <b>MASTER CARD</b> <input type="checkbox"/> <b>AMX</b> <input type="checkbox"/> <b>DISCOVER</b>	

CHECK AND CREDIT CARD INFORMATION			
CHECK #			
CREDIT CARD NUMBER:			EXP DATE:
CARD HOLDER SIGN:	PRINT NAME:		
EMAIL ADDRESS:	THIRD PARTY: YES or NO		
CREDIT CARD ADDRESS INFORMATION IF DIFFERENT THAN INFORMATION ABOVE			
ADDRESS:	CITY:	ST:	ZIP:

**By signing and placing this order, I accept all payment policies and the terms and conditions outlined on all service order forms completed.**

<b>PLEASE SIGN</b>	
	AUTHORIZED SIGNATURE
	PRINT NAME <span style="float: right;">DATE</span>

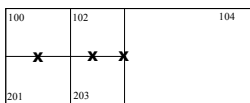
SERVICE TOTALS	
ELECTRICAL/LABOR/MATERIAL	
PLUMBING	
LIGHTING	
<b>TOTAL DUE</b>	

# TERMS & CONDITIONS

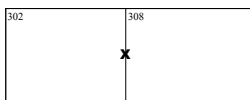
1. Order with payment & floor plan (for island booths or any booth requiring distribution of electrical services) must be received no later than the deadline date on the front of this form for advance payment rates to apply. Orders faxed or mailed without payment and required floor plan will not be guaranteed advance rates. Orders received after the deadline date will be charged at the regular rate. A purchase order or photocopy of a check are not considered valid forms of payment for securing advanced rate.
2. In the event order totals are calculated incorrectly, Edlen reserves the right to make the necessary corrections and charge the corrected amount. Exhibitors will be notified by email or fax of any such corrections.
3. Outlet rates listed include bringing the services to one location in island booths and to one location at the rear of in-line and peninsula booths.
4. Outlet rates listed **do not** include the connection of any equipment, special wiring, or distribution of the outlets to other location's within the booth space. Distribution to all other locations *regardless of booth type* require labor and is performed on a time and material basis. Exhibitors are invited to contact the local Edlen office to discuss any additional costs that may be incurred.
5. A separate outlet must be ordered for each location where an electrical service is required. 5 amps or 500 watts is the minimum amount of power that can be ordered for any one location. Power must be ordered according to peak amperage ratings.
6. Island booths - If a floor plan showing main power location is not submitted to Edlen prior to our first move-in date, Edlen will deliver the power to the most convenient location.
7. Labor rates are based on current wage scales and are subject to change in the event of a wage increase after rates have been published. A minimum charge of (1) hour labor will apply for all installation work. The removal of this work will be charged a minimum of 1/2 hour or 1/2 the total time of installation.
8. In the event 1000 watt overhead quartz lights cannot be mounted to existing catwalks in the convention hall, lift and labor charges will apply. Please contact our local office to discuss any additional charges.
9. Edlen employees are authorized to cut floor coverings when essential for installation of services unless otherwise directed.
10. Edlen is the exclusive provider of all material and equipment used in the distribution of temporary electrical services throughout the exhibit hall including the exhibitors booth space. This material is provided on a rental basis ONLY and remains the property of Edlen. It shall be removed only by Edlen employees.
11. Any extension cords or power strips ordered on the front of this form should be picked up at the service desk. Credit will not be not issued for unused items.
12. Standard wall and other permanent building utility outlets or sockets are not part of a booth space and may not be used by exhibitors unless electrical services have been ordered through Edlen.
13. All equipment regardless of source of power, must comply with federal, state and local codes. Edlen reserves the right to inspect all electrical devices and connections to ensure compliance with all codes, for which labor charges can be incurred. Edlen is required to refuse connections where the Exhibitor wiring or equipment is not in accordance with electrical codes.
14. All electrical equipment must be properly tagged and wired with complete information as to the type of current, voltage, phase, cycle, horsepower, etc., required for operation.
15. All Exhibitors' cords must be a minimum of 14 gauge, 3 wire and grounded. Two (2) wire extension cords are not allowed. All exposed, non-current carrying metal parts of fixed equipment which are liable to be energized, shall be grounded.
16. Payment in full must be rendered during the event. Exhibitors ARE NOT billed for services provided. Services may be interrupted if payment is not received.
17. Credit will not be given for services installed and not used. All orders are subject to a 25% cancellation fee if cancelled in writing & received by Edlen within 14 calendar days prior to show opening. Except sales tax, Edlen will not refund overpayment in amounts less than \$50.00 unless specifically requested in writing.
18. Claims will not be considered or adjustments made unless filed in writing by Exhibitor prior to the close of the event.
19. Exhibitor holds Edlen harmless for any and all losses of power beyond Edlen's control, including, but not limited to, losses due to utility company failure, permanent power distribution failure, power failure caused by vandalism, faulty Exhibitor equipment or overloads caused by Exhibitor.
20. It is agreed that in the event it becomes necessary to turn this matter over to an attorney for collection, or to file a lien, or foreclosure, or otherwise, Exhibitor will pay Edlen its attorney fees or applicable agency fees.
21. A service charge of 1.5% per month on any unpaid balances will be assessed starting 10 days after date of invoice. A \$25.00 service charge will be assessed for all returned checks and credit cards. Exhibitor agrees to reimburse Edlen for all applicable rental taxes.
22. By signing this and/or the Method of Payment form, exhibitor hereby agrees to all terms and conditions on this order form.

## COMMONLY ASKED QUESTION - WHERE WILL MY OUTLET BE LOCATED?

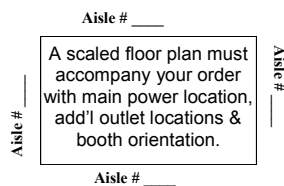
Outlets are located as depicted below for inline & peninsula booths. All other locations require labor on a time & material basis. Exhibitors with hard wall booths must make arrangements with Edlen to bring power inside the booth on a time and material basis.



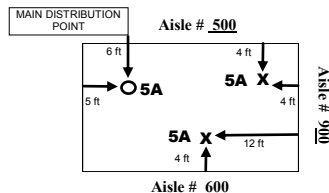
(IN-LINE BTHS) (PENINSULA)



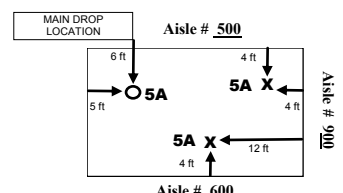
(BACK TO BACK PENINSULAS)



ISLAND BOOTHS



EXAMPLE-FLOOR POWER



EXAMPLE-CEILING POWER

**FOR OTHER COMMONLY ASKED QUESTIONS VISIT OUR WEB SITE @ [WWW.EDLEN.COM](http://WWW.EDLEN.COM)  
OR CALL THE NUMBER ON THE FRONT OF THIS FORM.**



San Jose McEnergy Convention Center (SJCC)  
High Speed Internet Access Service Order Form

Contact information:

Team San Jose Technology Services:

Phone: 408-792-4188 Fax: 844-272-0992 or email: techservices@sanjose.org

Event Name: \_\_\_\_\_ Date: \_\_\_\_\_  
 Company/Organization: \_\_\_\_\_ Booth/Room Location: \_\_\_\_\_  
 Billing Contact: \_\_\_\_\_  
 Phone Number: \_\_\_\_\_ Fax Number: \_\_\_\_\_  
 Contact Address: \_\_\_\_\_  
 Contact Email: \_\_\_\_\_

Payment/Method: *Check:* Checks should be made payable to "Team San Jose" & sent to 408 Almaden Blvd, San Jose, CA 95110  
 Attention: Billing/Finance

*Credit Card:* (Check one and complete all lines below)

Visa \_\_\_\_\_ MasterCard: \_\_\_\_\_ AMEX: \_\_\_\_\_

Card# \_\_\_\_\_ Exp. Date \_\_\_\_\_ CVV2 \_\_\_\_\_ (3 digit # back of card)

Name on Card: \_\_\_\_\_ Authorized Signature: \_\_\_\_\_

*Service Summary:* The San Jose McEnergy Convention Center has deployed a start-of-the-art wired and wireless network for servicing clients with industry leading technology. The Convention Center internet connectivity is powered by two redundant 10 gigabit internet connections from Hurricane Electric and Cogent Communications. In addition dark fiber is available for rental to one of the west coasts premier co-locations facilities allowing you to contract directly with the service provider of your choice. Shared bandwidth up to 1 gigabit is available for both wired and wireless connectivity. In addition, dedicated bandwidth is also available up to an additional 1 gigabit. Additional bandwidth, available upon request. Wired Ethernet connectivity is available in 10/100/1000 megabit increments with 10 gigabit uplinks between all wiring closets.

DESCRIPTION OF SERVICE	QTY	BASE	TOTAL	Balance
WiFi at Convention Center, Airport and Downtown (WickedlyFastWifi)		FREE	FREE	
Basic Hardwired connection (Routers, switches, hubs prohibited. Connection will be 10 Mbps)		\$550		
Premium Hardwired connection (Routers, switches, hubs allowed. Connection will be 10 Mbps)		\$2550		
Connections within 25 ft split off primary connection		\$225		
10 megabit hard wired connections with Static IP (Single device connection)		\$895		
Patch Cables < 50'		\$30		
Patch Cables > 50'		\$50		
Custom Wireless Segmentation (SSID's, turning off access points, etc.)		\$2000		
Custom Sponsorship (Custom splash pages and URL redirects)		\$2000		
Custom Wireless Security (Assign a password to your Wireless Network)		\$2000		
Analog Voice Line with 50 state dialing (FAX capable)		\$325		
Conference Phone w/ Connection		\$600		
Infrastructure Buyout (Bring-Your-Own-Geek) per day		\$25000		
Hotel Access Points (Hilton or Marriott)		\$2000		
Wired Drops at Hotel (10 Mbps connection)		\$1100		
Custom VLAN creation (Dry VLAN, other VLANs)		\$2000		
Event Bandwidth Usage Stat Reports – Per day charge		\$250		
Custom Cabling ("BYOD", custom VLAN drops, etc.)		\$225		
Damaged Access Point, Switch, or Bridge		\$1000		
Hourly Service Charge		\$150		
			Total	

## Terms and Conditions

1. **All devices for which San Jose McEnergy Convention Center (SJCC) directly or indirectly provides Internet/Network connectivity for must pay a device charge or purchase an SJCC assigned IP address. Outside devices such as MiFis, routers, hubs, etc. are prohibited unless the “Premium Hardwired connection” is selected.**
2. Any changes in placement to connections will be accounted for as added connections.
3. Assistance required outside our hours of work, 8am – 5:30pm, will incur an hourly service charge.
4. SJCC is the **exclusive provider** of voice, wired and wireless data service(s) for the Facility. Wireless Devices not authorized by SJCC are strictly prohibited. Customer(s) that desire to showcase their wireless products must contact Tech Services for SJCC 21 days in advance of show move-in.
5. Only SJCC personnel are authorized to modify system wiring or cabling. Material and equipment furnished by SJCC for this service contract shall remain the property of SJCC.
6. **Service problems** must be reported immediately. Service claims will not be considered unless filed in writing by Customer prior to close of the show.
7. The prices listed on this contract do not include Federal, State, Local or Other Taxes and Tax surcharges. Taxes/Tax surcharges will be included on your final bill.
8. **Equipment Management:** The customer will be fully responsible for returning all rental equipment to the SJCC Tech Services Desk within one (1) hour following the close of the show.
9. **Cancellations** must be in writing. Some broadband services and special circuits cannot be cancelled once ordered. Charges will apply for orders that have already incurred.

All Customer contracts and agreements are solely between San Jose McEnergy Convention Center (SJCC) and the prospective Customer.

### CUSTOMER ACCEPTANCE OF ALL SAN JOSE MCENERY CONVENTION CENTER TERMS AND CONDITIONS/ATTACHMENTS:

With execution of this document the Customer hereby authorizes SJCC to provide services as requested herein, is authorized to request such services and acknowledges full and complete understanding of the Terms and Conditions and Attachments contained herein & on the Website.

\_\_\_\_\_  
Print Authorized Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Date

# BOOTH CATERING ORDER FORM

Event Name

Exhibitor/Booth Name

Exhibitor/Booth Number

Exhibitor Contact Name

Address

City

State

Zip Code

Office Phone

Cell Phone

Fax

Email

On-Site Contact (if different than above)



convention center

## Contact Information:

### Team San Jose

Event Services Department

Noemi Cortez

408 Almaden Boulevard

San Jose, CA 95110

Phone: 408-792-4534

Fax: 408-277-3535

Email: [ncortez@sanjose.org](mailto:ncortez@sanjose.org)

## IMPORTANT INFORMATION

- **Team San Jose** maintains the exclusive right to provide all food and beverage items for the facilities.
- Minimum order is **\$300.00** per day (not including tax & service charge), or a labor fee of **\$100.00** will apply.
- All services are designed and packaged to be placed on your booth tables.
- We are unable to provide tables on the exhibit floor.
- A 22% service charge and applicable sales tax will be applied to all orders.
- A surcharge of **\$75.00** will apply for on-site orders.
- In order to best serve your catering needs, we require a 72-hour guarantee.
- Full charges will be applied to cancellation of any menu items received within 72 hours (3 business days) prior to delivery.

# BOOTH CATERING ORDER FORM

Date	Qty.	Start/End Time	Item Description	Item Price	Extended Price

22% Service Charge (Taxable) \$ \_\_\_\_\_

Subtotal \$ \_\_\_\_\_

8.75% Sales Tax \$ \_\_\_\_\_

Total Amount Due \$ \_\_\_\_\_

The exhibitor menu order form must be on file in the Food & Beverage office two weeks before event, otherwise items cannot be guaranteed. Full payment is required five days in advance and can be made by company check payable to "Team San Jose" or by AMEX, VISA or MASTERCARD. If paying by credit card, please complete the following:

Visa     Master Card     AMEX     Other \_\_\_\_\_

\_\_\_\_\_  
Credit Card Number

\_\_\_\_\_  
Cardholder Name

\_\_\_\_\_  
Expiration Date

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

Your signature above signifies approval of all charges to our account.





## PLATED LIGHT LUNCH

Includes china service  
25 guest minimum

All selections served with rolls, butter & choice of Starbucks® iced tea or lemonade. Our chef can create custom Plated Light Lunch menus starting at 38.

LUNCH

### Mediterranean Greek Salad 33

Hearts of Romaine, Cucumbers, Tomatoes, Kalamata Olives, Feta, Grilled Free Range Breast of Chicken, Garlic Aioli, Citrus Vinaigrette

### Asian Salmon Salad 36

Organic Baby Greens, Daikon Radish, Enoki Mushroom, Vine Ripened Tomato, Crispy Wonton, Toasted Sesame Seed Vinaigrette, Wasabi Aioli

### Seared Ahi Tuna Salad Nicoise 38

Organic Baby Lettuce, Arugula, Little Gem Potatoes, Nicoise Olives, Haricots Verts, Farm Egg, Freshly Seared Ahi Tuna, Lemon Vinaigrette, Kalamata Aioli

### Classic Cobb Salad 34

Grilled Free Range Breast of Chicken, Mixed Greens, Tomatoes, Avocado, Bacon, Chopped Egg, Maytag Bleu Cheese, Bleu Cheese Dressing

### Iceberg Wedge Salad & Grilled Flat Iron Steak 40

Prime Flat Iron Steak, Iceberg Wedge, Vine Ripened Tomato, Bermuda Onion, Applewood Smoked Bacon, Maytag Bleu Cheese, Bleu Cheese Dressing, Sriracha Aioli

### Grilled Shrimp & Arugula Salad 40

Grilled Shrimp, Butter Lettuce, Wild Arugula, Avocado, Vine Ripened Tomato, Sweet Basil Vinaigrette, Tzatziki

### Desserts

#### Select One:

Passion Fruit Mousse Torte

Classic Tiramisu

California Fruit Tart

Pear Caramel Torte

*A 22% service charge and current sales tax will be added to all food, beverage and labor fees.*



## PLATED LUNCH

Includes china service  
25 guest minimum

All selections served with rolls, butter & choice of Starbucks® iced tea or lemonade. Includes choice of soup or salad & dessert. Our chef can create custom Plated Lunch menus starting at 47.

LUNCH

### Seasonal Soups

Spring: Purée of English Pea

Summer: Heirloom Tomato Bisque

Autumn: Roasted Butternut Squash

Winter: Hearty Lentil Soup

### Salads

Hearts of Romaine

Focaccia Croutons, Baby Pear Tomatoes, Shaved Parmesan, Classic Caesar Dressing

Organic Greens

Arugula, Baby Artichokes, Goat Cheese Crostini, Balsamic Vinaigrette

Limestone Lettuce

Wild Watercress, Roasted Pecans, California Citrus, White Balsamic Vinaigrette

### Sea

Sesame Cilantro Crusted Mahi Mahi 45

Mango Papaya Ginger Lime Salsa, Asian Vegetables, Shitake Scallion Rice, Lemongrass Beurre Blanc

Grilled Skuna Bay Salmon 42

Meyer Lemon Risotto, Sautéed Rainbow Chard, Market Vegetables, Pinot Noir Sauce

Herb Roasted Local Halibut 47

Lemon Thyme Rice, Organic Vegetables, Chardonnay Citrus Sauce

*A 22% service charge and current sales tax will be added to all food, beverage and labor fees.*





## PLATED LUNCH

Includes china service  
25 guest minimum

All selections served with rolls, butter & choice of Starbucks® iced tea or lemonade. Includes choice of soup or salad & dessert. Our chef can create custom Plated Lunch menus starting at 47.

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### Land

Seared Organic Free Range Breast of Chicken 39  
Apple Scallion Salad, Crème Fraiche Whipped Potatoes, Market Vegetables, Madeira Jus

Roasted Free Range Breast of Chicken 42  
Boursin Stuffing, Crispy Prosciutto, Mascarpone Whipped Potatoes, Seasonal Vegetables, Herb Chicken Jus

Grilled Prime Flat Iron Steak 51  
Roasted Corn & Scallion Quinoa, Grilled Vegetables, Chimichurri Sauce

Petite Filet Mignon 57  
Porcini Mushroom Risotto, Sautéed Vegetables, Roasted Shallot Red Wine Reduction

### Duets

Roasted Breast of Free Range Chicken & Seared Jumbo Prawns 56  
Pesto Risotto, Fresh Seasonal Vegetables, Herb Chicken Jus, Lemongrass Beurre Blanc

Pan Seared Petit Filet & Crab Crusted Salmon 63  
Mascarpone Whipped Potatoes, Sautéed Vegetables, Cabernet Jus, Saffron Beurre Blanc

### Vegetarian

Herb Crusted Tofu 43  
Royal Trumpet Mushrooms, Aromatic Quinoa Pilaf, Tomato Confit, Heirloom Carrots, Sun-Dried Tomato Tapenade

Pan-Fried Zucchini Cakes 43  
Warm Asparagus Salad, Confit Tomato, Dill Yogurt Sauce

Thai Vegetable Curry 43  
Holy Basil, Kaffir Lime Leaf, Mild Coconut Curry Sauce, Steamed Jasmine Rice

*A 22% service charge and current sales tax will be added to all food, beverage and labor fees.*



## PLATED LUNCH

Includes china service  
25 guest minimum

All selections served with rolls, butter & choice of Starbucks® iced tea or lemonade. Includes choice of soup or salad & dessert. Our chef can create custom Plated Lunch menus starting at 47.

PLATED LUNCH

### Desserts

Mascarpone Cheesecake  
Graham Cracker Crust, Berry Compote

Chocolate Raspberry Marquis  
Chocolate Raspberry Mousse, Chocolate Cake, California Berries

Mango Mousse Torte  
Chiffon Cake, Mango Mousse, Passion Fruit Coulis

Fruit Florentine  
Almond Lace Cookie, Vanilla Cream, Fresh Seasonal Fruit

*A 22% service charge and current sales tax will be added to all food, beverage and labor fees.*



## OUTSIDE THE BOX

1 ½ hours includes composable service  
25 guest minimum

To accompany your Outside the Box lunch, we suggest adding soft drinks, bottled water, lemonade or iced tea service.

TO  
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### Sandwiches

Select Two:

#### Smoked Turkey Sandwich

Wheat Bread, Bacon, Lettuce, Tomato, Herb Aioli

#### Roast New York Sirloin Sandwich

Focaccia, Sweet Onion Jam, Tomato, Boursin Cheese

#### Grilled Chicken Sandwich

Focaccia, Arugula, Sun-Dried Tomato Pesto, Provolone

#### Ham Sandwich

Swiss, Pretzel Bun, Lettuce, Tomato, Stoneground Mustard

#### Caprese Ciabatta Sandwich

Heirloom Tomato, Fresh Mozzarella, Basil Pesto, Balsamic Syrup, Rocket

#### “ZLAT” Sandwich

Artisan Wrap, Grilled Zucchini, Lettuce, Avocado, Tomato, Hummus

### Salads

Select One:

#### Greek Salad

Romaine, Feta, Tomato, Cucumber, Herb Vinaigrette

#### Chopped Italian Salad

Red Cabbage, Shredded Carrots, Croutons, Tomato, Balsamic Dressing

*A 22% service charge and current sales tax will be added to all food, beverage and labor fees.*



## OUTSIDE THE BOX

1 ½ hours includes compostable service  
25 guest minimum

To accompany your Outside the Box lunch, we suggest adding soft drinks, bottled water, lemonade or iced tea service.

LUNCH

### Salads (continued)

Baby Pear Tomato Salad

Buffalo Mozzarella, Pesto, Sweet Basil Vinaigrette

Crisp Napa Cabbage Salad

Tangerine, Wonton Confetti, Cilantro, Sesame Ginger Dressing

### On the Side

Select One:

Pasta Salad, Grilled Italian Vegetables,

Pesto Dressing

Kettle Style Potato Chips

German Style Potato Salad

Dill Potato Salad

Cilantro Coleslaw, Cider Vinaigrette

Artichoke & Tomato Salad

Marinated Olives

### Fruits

Select One:

Fresh California Fruit Salad

Fresh Whole Fruit

### Desserts

Select One:

Fresh Baked Chocolate Chip Cookie

Double Fudge Brownie

Chocolate Dipped Strawberries

Served Buffet Style 31

Available Boxed at 35

*A 22% service charge and current sales tax will be added to all food, beverage and labor fees.*



## EXECUTIVE LUNCH - COLD

1 ½ hours includes composable service  
25 guest minimum

All selections served with rolls, butter & choice of Starbucks® iced tea or lemonade. Custom buffets 48.

LUNCH

### Santa Cruz 36

Cobb Salad, Grilled Chicken, Romaine, Bacon, Beets, Bleu Cheese Dressing, Croutons  
Grilled Vegetables, Mushrooms, Toasted Pine Nuts, Lemon Oil  
Hummus & Flatbread, Tapenade, Tzatziki  
Haricots Verts, Pearl Onion, Sundried Tomato Vinaigrette  
Sliced California Fruit & Berries  
Fruit Tartlets

### Mountain View 36

Selection of Italian Charcuterie & Grilled Vegetable Sandwiches, Focaccia, Provolone, Arugula, Vine Ripened Tomato, Herb Oil  
Raw Beets Salad, Scallions, Granny Smith Apples, White Balsamic, EVOO  
Boconcini Mozzarella Salad, Red Onion, Baby Pear Tomatoes, Pesto, Thai Basil  
House, Made Potato Chips, Truffle Salt  
Blanched & Raw Vegetable Crudit , House Ranch, Onion, Artichoke Dip  
Chef's Selection of Petite Desserts

### Saratoga 36

Roasted Pork Loin, Fig Balsamic Chutney, Crusty Baguette  
Poached Baby Shrimp Salad, Bay Scallops, Cognac Louis Dressing, Frisee  
European Salad Trio, Celery Root Salad, Beet, Scallion & Apple Salad, Cucumber & Dill Salad  
German Potato Salad, Pee Wee Blend Potatoes, Bacon, Scallions, Mustard, Cider Vinaigrette  
Mini Black Forest Cake  
Apple Frangipane Tartlets

*A 22% service charge and current sales tax will be added to all food, beverage and labor fees.*



## EXECUTIVE LUNCH - HOT

1 ½ hours includes compostable service

25 guest minimum

All selections served with rolls, butter & choice of Starbucks® iced tea or lemonade.

LUNCH

### Milpitas 44

Thyme Roasted Chicken, Morel Cognac Sauce, Wild Mushroom Ragout  
Roasted Angus Beef, Spoon Leaf Spinach, Artichokes, Roasted Shallots, Red Wine Jus  
Grilled Vegetable Display, EVOO, Balsamic Syrup  
Watermelon Salad, Feta, Mint, Thai Basil, Lime Vinaigrette  
Shrimp & Fennel Salad, Green Beans, Lemon Oil  
Goat Cheese Fondue, Lavender Honey, Truffle Essence, Grilled Bread  
Chef's Selection of Petite Desserts

### Cupertino Lunch Buffet 44

Herb Grilled Chicken Salad, Crisp Romaine, Garlic Croutons, Pear Tomatoes, Classic Caesar Dressing  
Cajun Salmon Salad, Cilantro Lime Vinaigrette, Grilled Vegetables  
Cilantro Rice, Vadouvan Spiced Tofu, Ratatouille  
Orzo Pasta Salad, Sweet Peppers, Olives, Spoon Leaf Spinach, Caper Vinaigrette  
Green Bean & Fennel Salad, Yukon Gold Potatoes, EVOO  
Grilled Vegetable Display, EVOO, Balsamic Syrup  
Assorted Cheese Display, Stone Fruit Chutney, Rustic Breads  
Chef's Selection of Petite Desserts

### Los Gatos Lunch Buffet 44

Seared Pork Loin, Citrus Garlic Mojo Sauce, Wilted Spinach, Cremini Mushrooms  
Cilantro Crusted Pacific Rockfish, Tropical Fruit Relish, Lemongrass Ginger Beurre Blanc  
Brown Rice, Stewed Black Beans, Crisp Plantains  
Four Cheese Ravioli, Tomato, Olive, Basil, Artichoke Ragout  
Heirloom Tomato Salad, Sweet Onion, Avocado, Oregano Pesto, Red Wine Vinaigrette  
Grilled Vegetable Display, EVOO, Balsamic Syrup  
Truffle Brie, Fruit Chutney, Sourdough Crostini  
Chef's Selection of Petite Desserts & Tartlet

*A 22% service charge and current sales tax will be added to all food, beverage and labor fees.*



## THEMED BUFFET LUNCH

1 ½ hours includes composable service  
25 guest minimum

All selections served with choice of Starbucks® iced tea or lemonade.

LUNCH

### Roma Lunch Buffet 49

Freshly Baked Rolls & Butter

Roasted Tomato Bisque

Grilled Artichokes Salad, Roasted Peppers, Wild Arugula, Parmigiana, Kalamata Olives, Lemon Oregano Dressing

Boconcini Mozzarella Salad, Pear Tomatoes, Thai Basil, EVOO

Classic Caesar Salad

Free Range Breast of Chicken Saltimbocca, Prosciutto, Sage, Fontina, Sage Chicken Jus

Mediterranean Snapper, Olive Tapenade, Aromatic Saffron Clam Broth

Four Cheese Ravioli, Garlic Confit, Lemon Oil, Wild Rocket, Porcini Cream

Sautéed Italian Vegetables

Tiramisu

Almond Biscotti

### Fiesta Lunch Buffet 46

Soup and Salad Included:

Chicken Pozole Soup

Jicama Salad, Roasted Corn, California Citrus, Cilantro Vinaigrette

Mexican Caesar Salad, Tri-Color Tortilla Strips, Chipotle Caesar Dressing

Select Two:

Grilled Marinated Skirt Steak, Fajita Style Cilantro Chili Grilled Free Range Chicken Breast

Fajita Style Baked Rockfish, Cilantro Lime Vinaigrette Achiote Marinated Shrimp,

Charred Peppers, Cilantro Green Chili & Cheese Tamales

Sides and Dessert Included:

Black Bean Cilantro Rice, Shredded Cheese, Cabbage, Onions, Cilantro, Pico de Galo,

Sour Cream, Freshly Made Guacamole, Salsa Roja Fresh Corn & Flour Tortillas

Cinnamon Churros Tres Leches Cake

*A 22% service charge and current sales tax will be added to all food, beverage and labor fees.*



## THEMED BUFFET LUNCH

1 ½ hours includes compostable service

25 guest minimum

All selections served with choice of Starbucks® iced tea or lemonade.

LUNCH

### Asian Pacific Lunch Buffet 48

#### Soup and Salad Included:

Miso Soup, Wakame, Shitake Mushrooms, Organic Tofu, Scallions  
Crisp Green Salad, Organic Sprouts, English Cucumber, Crispy Wontons, Toasted Sesame Vinaigrette  
Baby Shrimp Salad, Green Papaya, Thai Basil, Ripe Tomato, Bean Sprouts, Chili Lime Dressing Napa  
Cabbage Salad, Glass Noodles, Asian Vegetables, Cashews, Ginger Chicken

#### Select Two:

Roasted Miso Glazed Skuna Bay Salmon, Asian Greens, Mirin Ginger Sauce Mildly Spiced Thai  
Coconut Curry, Free Range Chicken, Holy Basil, Kaffir Lime, Vegetables Korean BBQ Flat Iron Steak,  
Shiitake Mushrooms, Kimchi, Soy Sesame Gochujang Glaze Roast BBQ Pork Loin,  
Szechuan Peppercorn, Young Bok Choy, Sansho Pepper Sauce

#### Sides and Dessert Included:

Stir Fry Vegetables, Steamed Brown or Jasmine Rice, Green Tea Cheesecake, Almond & Fortune Cookies

*A 22% service charge and current sales tax will be added to all food, beverage and labor fees.*



# TRADE SHOW FURNISHINGS

To download images from the 2017 CORT Trade Show Kit, click [here](#) and use the code: **CORTKit2017\***



## Featuring:

- POWERED Collections
- Modular Seating
- Executive Seating
- Communal Tables
- Barstools





DELIVERY INFORMATION			
Show Name:			
Contractor:			
Booth Number(s):		Show Date:	
Venue:			

**N. CALIFORNIA DISTRICT**  
 SERVICE AREA: CA (NORTH), NV (NORTH)  
 CORT Trade Show Furnishings  
 1210 San Mateo Ave  
 So. San Francisco, CA 94080  
 650-624-0930  
**Please email both pages to:**  
 TSSanFrancisco@cort.com

ORDER INFORMATION	
Exhibiting Co:	
Address:	
City, State, Zip:	
Phone:	
Fax:	
Contact:	
Email:	
Authorized By:	

PAYMENT INFORMATION	
Order Total:	
Late Order Fee: (Add 30%)	
State Tax: (excluding NV, CA & OR)	
TOTAL DUE:	
Credit Card:	
Exp Date:	BILLING ZIP CODE:
Name (Print):	
Signature:	

**PAYMENT:** In order to guarantee delivery, all orders must be received and full payment made no later than 14 days prior to the show. Payment may be made by credit card or a check drawn on a U.S. bank unless prior arrangements were made.

**LATE ORDERS:** Orders received within 14 days prior to show opening are subject to a 30% late order fee.

**CANCELLATIONS:** If cancelled within 14 days prior to move-in, a 50% charge will be applied. Cancellations made after move-in begins receive no refund.

CODE	QTY	ITEM	DESCRIPTION	2017	TOTAL
<b>POWERED</b>					
BNQL7		Center Cone, Powered	White Vinyl	\$ 543	
ADAPT B		Charging Adapter	Black	\$ 19	
ADAPT W		Charging Adapter	White	\$ 18	
BNQ417		Full Banquette, Powered	White Vinyl	\$ 1,723	
G30BWP		G30 Bar Table, Powered	White Top	\$ 595	
G30DWP		G30 Café Table, Powered	White Top	\$ 471	
G30CWP		G30 Cocktail Table, Powered	White Top	\$ 338	
NPLCHP		Naples Chair, Powered	Black Vinyl	\$ 487	
NPLLOP		Naples Loveseat, Powered	Black Vinyl	\$ 678	
NPLSOP		Naples Sofa, Powered	Black Vinyl	\$ 781	
PWRUSB		Powered Conference Table Module	Black	\$ 57	
CHRPWR		Roma Chair, Powered	White Vinyl	\$ 487	
SFAPWR		Roma Sofa, Powered	White Vinyl	\$ 781	
C1YP		Sydney Powered Cocktail Table	Black, Brushed Steel	\$ 276	
C1WP		Sydney Powered Cocktail Table	White, Brushed Steel	\$ 276	
<b>SOFT SEATING COLLECTIONS</b>					
CHR002		Allegro Chair	Blue Fabric	\$ 379	
SFA002		Allegro Sofa	Blue Fabric	\$ 541	
FAIRCW		Fairfax Chair	White Vinyl, Brushed Metal	\$ 265	
FAIRSW		Fairfax Sofa	White Vinyl, Brushed Metal	\$ 367	
HCH08		Heathrow Chair	Black Vinyl	\$ 395	
HC008		Heathrow Corner Chair	Black Vinyl	\$ 429	
HS008		Heathrow Sectional	Black Vinyl, 3 Pieces	\$ 1,359	
HEA08		Heathrow Sofa	Black Vinyl	\$ 518	
HOPCH		Hopi Chair	Gray Linen	\$ 179	
HOPLV		Hopi Loveseat	Gray Linen	\$ 280	
KEYCHR		Key Largo Chair	Black, Fabric	\$ 240	
KEYLOV		Key Largo Loveseat	Black, Fabric	\$ 282	
KEYSOF		Key Largo Sofa	Black, Fabric	\$ 370	
NPLCHR		Naples Chair	Black Vinyl	\$ 451	
NPLLOV		Naples Loveseat	Black Vinyl	\$ 541	
NPLSOF		Naples Sofa	Black Vinyl	\$ 647	
CHR003		Roma Chair	White Vinyl	\$ 422	
SFA003		Roma Sofa	White Vinyl	\$ 618	
SO2		South Beach Sectional, 3pcs	Platinum Suede	\$ 1,230	
SO1		South Beach Sofa	Platinum Suede	\$ 515	
TANCHR		Tangiers Chair	Beige Textured	\$ 333	
TANSOF		Tangiers Sofa	Beige Textured	\$ 518	
<b>ACCENT CHAIRS</b>					
CCE		Ice Chair	Transparent, Chrome	\$ 170	
OCB		Key West Chair	Black	\$ 309	
LABREA		La Brea Swivel Chair	Charcoal Gray, Fabric	\$ 320	
MADGRY		Madden Arm Chair	Light Gray, Vinyl	\$ 330	
OCH		Madrid Chair	Black	\$ 562	
BCW		Madrid Chair	White	\$ 499	
SWAN		Swanson Swivel Chair	White Vinyl	\$ 278	

CODE	QTY	ITEM	DESCRIPTION	2017	TOTAL
<b>MEETING CHAIRS</b>					
OCMESP		Meeting Chair	Espresso	\$ 214	
OCMTAU		Meeting Chair	Taupe Fabric	\$ 211	
OCMWHT		Meeting Chair	White Vinyl	\$ 194	
<b>GROUP SEATING</b>					
XC6		Altura Guest Chair	Black Crepe	\$ 239	
CS8		Berlin Chair	Black, White	\$ 95	
CS9		Berlin Chair	Red, White	\$ 95	
SC3		Brewer Chair	Onyx, Black	\$ 131	
XCHR		Christopher Chair	White Vinyl, Chrome	\$ 79	
DUET		Duet Chair	Black, Chrome	\$ 55	
LMCHR		Laguna Chair	Maple, Chrome	\$ 111	
XC3		Luxor Guest Chair	Black Vinyl	\$ 261	
MALGRY		Malba Chair	Gray	\$ 85	
MALGRN		Malba Chair	Green	\$ 85	
SC10		Razor Armless Chair	White	\$ 65	
RSTDIN		Rustique Chair w/ arms	Gunmetal	\$ 113	
CS4		Syntax Chair	Black, Chrome	\$ 155	
CH002		Wendy Chair	Clear Acrylic	\$ 89	
ZENCHR		Zenith Chair	White, Chrome	\$ 125	
<b>OTTOMANS</b>					
BNO08		Bench Ottoman	Black Vinyl	\$ 319	
BNO75		Bench Ottoman	White Vinyl	\$ 319	
CUBL20		Edge LED Cube Ottoman	White, Plastic	\$ 148	
END01B		Endless Curved Ottoman	Black	\$ 323	
END01W		Endless Curved Ottoman	White	\$ 323	
END02B		Endless Square Ottoman	Black	\$ 277	
END02W		Endless Square Ottoman	White	\$ 277	
WHT12		Half Bench Ottoman	White Vinyl	\$ 282	
MAR010		Marche Swivel Ottoman	Blue Fabric	\$ 140	
MAR002		Marche Swivel Ottoman	Gray Fabric	\$ 140	
MAR003		Marche Swivel Ottoman	Linen Fabric	\$ 140	
MAR008		Marche Swivel Ottoman	Meadow Green	\$ 140	
MAR009		Marche Swivel Ottoman	Pear Yellow Fabric	\$ 140	
MAR007		Marche Swivel Ottoman	Plum Fabric	\$ 140	
MAR004		Marche Swivel Ottoman	Raspberry Fabric	\$ 140	
MAR005		Marche Swivel Ottoman	Red Fabric	\$ 140	
MAR006		Marche Swivel Ottoman	Rose Quartz Fabric	\$ 140	
MAR001		Marche Swivel Ottoman	White Vinyl	\$ 140	
BNQR17		Ottoman Ring	White Vinyl	\$ 1,325	
BNQ7		Quarter Curve Ottoman	White Vinyl	\$ 370	
SAL		Sally Stool/Ottoman	White	\$ 69	
OTS		South Beach Wedge Ottoman	Platinum Suede	\$ 245	

Additional Ottomans On Pg 2

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