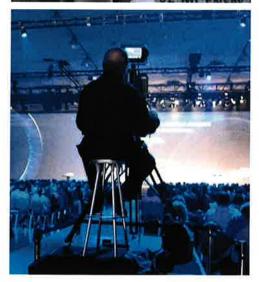


Labor

408 Almaden Boulevard, San Jose, CA 95110 • 800-SAN-JOSE www.sanjose.org







ABOUT LABOR

Team San Jose (TSJ) has enjoyed a long and productive relationship with union labor. TSJ's exceptional customer service is directly attributable to our staff, as well as our strong partnership with local unions. TSJ entered into an Exclusive Jurisdiction Agreement with several unions to formalize the best practices in our facilities. The result has been a working environment in which both TSJ and labor are committed to maintaining the highest level of customer satisfaction, safety standards, and flexibility. Our partnerships ensure that work is performed at a reasonable cost, reflecting the highest level of efficiency, productivity and quality.

LABOR JURISDICTIONS AND PARTNERS

Because much of the labor required for your event falls under various union jurisdictions in the TSJ facilities, it is important that you, as well as your contractors and producers, understand these functional roles so that appropriate labor can be provided. The following are the general areas claimed by union jurisdiction.

JURISDICTION	UNION
Freight Handling	Teamsters Local 287
Display Installation and Removal, Signs & Banners, Exhibit Rigging	Sign and Display Workers Local 510
Staging, Rigging, Theatrical Lighting, Sound and Audio-Visual Services and Computer Installation	I.A.T.S.E. Local 134
Food and Beverage Services, Facilities	UNITE HERE Local 19
Usher/Badge Checkers	I.A.T.S.E Local B32
Electrical Services	I.B.E.W. Local 332
Theaters	I.A.T.S.E. Local 134
Hair & Makeup	I.A.T.S.E. Local 706
Wardrobe	I.A.T.S.E. Local 784
Musician	Musicians Union Local 6, American Federation of Musicians

LABOR CONSIDERATIONS

MINIMUMS, OVERTIME AND DOUBLE TIME

Various minimums will apply to most areas of labor and may differ slightly from partner to partner.

- · Straight Time is between 7:00am and 11:59pm every day, except holidays.
- Overtime is anything after 8 hours in a day, 40 hours in a week or 6 days from the first day worked on an event.
- Double Time is anything after 12 hours in a day, 60 hours in a week or 7 days from the first day worked.
- · Holidays are automatically counted as double time.

For a detailed list of estimated labor rates, please ask your Sales Manager or see the Facilities User Guide.

Section 9 - Labor



LABOR PARTNERS

Team San Jose has enjoyed a long and productive relationship with union labor. Our exceptional customer service is directly attributable to our staff, as well as our strong partnership with local unions. We entered into an Exclusive Jurisdiction Agreement with 7 unions to formalize the best practices that have always taken place in our facility since opening.

The results have been a working environment in which both the Center and labor are committed to maintaining the highest level of customer satisfaction and to ensure that work is performed at a reasonable cost reflecting the highest level of efficiency, productivity and quality.

UNION LABOR REQUIREMENTS & JURISDICTIONS

Because much of the labor required for your event falls under various union jurisdictions in our facilities, it is important that you, as well as your contractors and producers, understand these functional roles so that appropriate labor can be provided. The following are the general areas claimed by union jurisdiction:

JURISDICTION	UNION
Freight Handling (see below)	Teamsters Local 287
Display Installation and Removal, Signs & Banners, Exhibit rigging	Sign and Display Workers Local 510
Theatres, Staging, Rigging, Theatrical Lighting, Sound and Audio-Visual Services and Computer Installation	I.A.T.S.E. Local 134
Food & Beverage, Facilities Services	HERE19
Usher/Badge Checkers	I.A.T.S.E Local B32
Electrical Services	I.B.E.W. Local 332
Hair and Makeup	I.A.T.S.E. Local 706
Wardrobe	I.A.T.S.E. Local 784
Musician	Musicians Union Local 6, A.F.M.

FREIGHT HANDLING

The Convention Center has no secure storage areas therefore we cannot accept freight shipments for exhibitors or show management.

- Freight should be consigned directly through your general service contractor or an exhibitors' shipping company
- Freight may not be sent to arrive on property prior to your contracted show dates

HAND CARRY MATERIALS (EXHIBITORS/VENDORS)

All work involved in the loading and unloading of all trucks (including A/V trucks), trailers and common and contract carriers, as well as the handling of empty crates and the operation of material handling equipment, is under union jurisdiction.

- The union also has the jurisdiction of the unloading, uncrating, unskidding, leveling, painting and assembly of machinery and equipment, as well as the reverse process
- Full-time employees of exhibiting companies may 'hand carry' material provided they do not use material handling equipment, one person, one occurrence per booth
- When exhibitors do choose to 'hand carry' material, they may not be permitted access to the loading dock/freight door areas